MANAGEMENT SKILLS
for the leaders of tomorrow

This highly interactive and innovative 3-week program is offered by UTS Business School, located in the heart of the vibrant and dynamic city of Sydney, Australia. The program is delivered in intensive mode, comprising a total of 39 hours of subject content.

Management effectiveness can best be improved by an applied understanding of human behaviour in the context of the modern organisation. Through a combination of industry site visits, face to face lectures and experiential team-based activity, this course will provide students with the opportunity to explore the manner in which we interpret our own and others’ behaviour, the nature of groups and teams at work and how they affect decision making, and the critical role of communication in strategic interaction.

The course will also consider the importance of self-awareness and motivation, the value of diversity and the critical skills of conflict resolution and ethical decision making in a business environment rife with ambiguity and constant change.

The applied nature of the course provides students with the opportunity to engage in active participation, personal reflection, experimentation and practice in the various areas of skill development. To this end, there is a strong focus on the role of individual and team reflection.

This program is essential for anyone seeking to expand their leadership, decision making and business communication skills.

“At UTS every subject is set out with clear objectives and applications”
Cathline Augustiani
Bachelor of Business
OVERVIEW
The Managements Skills Winter Program July 2014 is delivered over a period of three weeks, with a total of 39 hours of subject content, including lectures, tutorials, seminars, workshops and industry guest speakers and company visits.

Most of the content will be delivered during the morning sessions, leaving the afternoons free for individual and group study, recreation, sightseeing and other activities.

BUILD YOUR NETWORKS WITH STUDENTS FROM ALL OVER THE WORLD
One of the highlights of the Management Skills Program is the opportunity to study with students from countries all around the world, including domestic and international students currently enrolled in full undergraduate degrees at UTS Business School. This is a great way for you to make new friends and begin building your future global business networks!

FIELD TRIPS
To supplement your study, this program also includes site visits to leading industry organisations such as Tourism Australia, Australia-China Business Council and Sydney Swans Australian Football League (AFL) or Sydney Roosters National Rugby League (NRL) clubs. These visits provide invaluable insights into the application of the skills and knowledge acquired throughout your program, adding a real-world dimension to your study.

NETWORKING AFTERNOON TEA
The program also includes an exclusive afternoon networking event where you will meet some of UTS Business School’s key industry partners.

SOCIAL AND CULTURAL PROGRAM
The program incorporates many opportunities to explore Sydney and experience its vibrant culture and nightlife with fellow students.

ASSESSMENT
The Program assessment includes:
> 1 essay
> 1 group project
> final examination

CREDIT
The UTS Business School Winter Program is for academic credit. On completion of assessments you will receive an official UTS academic transcript with a grade and percentage result that may be credited towards your degree at home. You should confirm any approvals with your home institution.

The subject ‘Management Skills’ offered at the Winter School is worth 6 UTS Credit Points. This is approximately 7.5 ECTS and 4 US Credit Hours

Full information on UTS Credit Point conversions can be found at: uts.edu.au/future-students/international/study-abroad-and-exchange-students/academic-information#a-name-credit-a-credit-points
Monday 23rd June – A package of Management Skills preparation readings and materials will be sent to all participants
Saturday and Sunday July 5-6th – Arrival in Sydney
Sunday 6th July 6.00pm – Welcome informal ‘Pub Dinner’

**WEEK 1**

<table>
<thead>
<tr>
<th>Morning (9am to 12pm)</th>
<th>Monday July 7th</th>
<th>Tuesday July 8th</th>
<th>Wednesday July 9th</th>
<th>Thursday July 10th</th>
<th>Friday July 11th</th>
<th>Saturday and Sunday</th>
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<tr>
<td>Orientation/ Campus Tour</td>
<td>Lecture</td>
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<tr>
<td>Afternoon (1pm to 4pm)</td>
<td>City Tour</td>
<td>Individual Study or Company Visit</td>
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**WEEK 2**

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<th>Morning (9am to 12pm)</th>
<th>Monday July 14th</th>
<th>Tuesday July 15th</th>
<th>Wednesday July 16th</th>
<th>Thursday July 17th</th>
<th>Friday July 21st</th>
<th>Saturday and Sunday</th>
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<td>Lecture</td>
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<td>Afternoon (1pm to 4pm)</td>
<td>Individual Study or Company Visit</td>
<td>Lecture</td>
<td>Individual Study or Company Visit</td>
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**WEEK 3**

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<th>Tuesday July 22nd</th>
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<th>Thursday July 24th</th>
<th>Friday July 25th</th>
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<td>Lecture</td>
<td>Course revision</td>
<td>Free / Study</td>
<td>Exam</td>
<td>Group depart</td>
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<td>Lunch break</td>
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<tr>
<td>Afternoon (1pm to 4pm)</td>
<td>Individual Study</td>
<td>Individual Study</td>
<td>Networking Afternoon Tea</td>
<td>Individual Study</td>
<td>Free</td>
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<td>6pm to 9pm</td>
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<td>Farewell Dinner</td>
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Program details subject to change
UTS AT A GLANCE

**TOP 300**
QS World University Rankings, 2013

31st
QS 2013 University Rankings Top 50 under 50

UTS received a 5 star rating for excellence in the QS Stars™ ratings 2011-2013, based on research, teaching, employability and internationalisation

**TOP 350**
Times Higher Education World University rankings 2013-14

83rd
in the Top 100 under 50 universities, Times Higher Education World University rankings 2013

UTS BUSINESS SCHOOL

**TOP 100**
for Accounting and Finance, QS World University Subject Rankings 2013

**TOP 150**
for Economics and Econometrics, QS World University Subject Rankings 2013

**TOP 200**
Shanghai Jiao Tong Academic Ranking of World Universities in Economics / Business 2013 - one of only 7 Australian universities in this ranking

One of less than 10% of business schools around the world accredited by AACSB International (Association to Advance Collegiate Schools of Business) - the highest standard of achievement for business schools worldwide

5th
in Australia and 17th in the Asia-Pacific region in the QS survey of international employers, focusing on the MBA

PRIME Principles for Responsible Management Education

Signatory to the United Nations Principles of Responsible Management Education (PRME), embedding ethical and responsible business decision-making into our curriculum

**Study business where it happens** – located in the Sydney CBD at the junction between Australia’s largest business and creative precincts

Located 1km from iconic Sydney landmarks including the Harbour Bridge, Sydney Opera House and less than 10km from the famous Bondi Beach

Award winning teaching staff who are experts in their field

Academic programs designed in consultation with leading business practitioners and associations

State-of-the-art teaching facilities, labs and learning resources that are available to students 24/7

Active UTS Business Student Society providing networking, social, academic and career activities
Australia is a stable, culturally diverse and democratic society with one of the strongest performing economies in the world. Australia is the only nation to govern an entire continent. It is the Earth’s biggest island and sixth-largest country in the world in land area, about the size of mainland United States and one and a half times the size of Europe.

Australia is home to one of the world’s oldest living cultures. Aboriginal peoples arrived at least 50,000 years, and Torres Strait Islander people 10,000 years, before European settlement. Today, Australia is one of the world’s most multicultural countries, a nation rich in Indigenous and immigrant cultures. Over a quarter of Australia’s population was born overseas. Australia is a friendly country with a reputation as a successful and prosperous society.

Australia has 10% of the world’s biodiversity, and a great number of its native plants, animals and birds exist nowhere else in the world. From tropical rainforests in the north, to the deserts of the Red Centre, to the snowfields in its south-east, Australia is a vast and varied country. It has many internationally recognised World Heritage sites, including the Great Barrier Reef, Uluru–Kata Tjuta and Blue Mountains National Parks and the Sydney Opera House.

There is strong interest from overseas students in studying in Australia. Over 230,000 international students enrolled at Australian universities in 2012, making up almost a quarter of all university enrolments. Australia has an enviable reputation for world class education.

*Source (Austrade government website 2013)
Sydney, Australia

Why Sydney is one of the best cities in the world to live and study business

> Sydney is consistently voted in the top 10 cities to visit around the world by Conde Nast Traveller Magazine
> Sydney is a cosmopolitan, international city, with people from over 190 nations calling Sydney home.
> Sydney averages 240 days of sunshine per year, and even in winter you’ll see people surfing and enjoying the outdoors

Sydney: Australia’s financial and business capital

> Home to 48 per cent of Australia’s largest companies and the regional headquarters for many multinationals, including:
  > 81% of finance, banking and insurance organisations
  > 76% of all information and communications technology organisations
  > 73% of property and business service organisations
  > 60% of managerial regional headquarters
> The seat of the Australian Securities Exchange, the first major market to open each day.
> Home to more multinationals regional headquarters than any other place in Australia
> Bridges the close of the US and opening of the European markets
> Offers a highly educated, multilingual workforce with close links to growing Asian markets
> Home to a range of knowledge-based industries:
  > 42 per cent of Australia’s information, media and telecommunications industry,
  > 38 per cent of Australia’s professional, scientific and technical services industry, and
  > 32 per cent of Australia’s GDP are in the state of New South Wales (NSW).
> Almost 40 per cent of the nation’s creative and digital workforce call Sydney home
> Financially stable with triple-A credit ratings from both Moody’s and Standard & Poor’s, and is supported by world’s best practice financial, legal and political systems.

*Source (NSW State and Regional Development, Fast Facts 2013)

“Staying in Sydney was wonderful: after class we went to the fantastic beaches near the city and after that we enjoyed Sydney’s famous nightlife.”

Student, BOCCONI UNIVERSITY Milan
Campus Abroad Study Tour at UTS, 2013
The UTS Business School Winter Program 2014 welcomes applications from students from any recognised university or college who meet the entry criteria for the program.

ENTRY REQUIREMENTS
You must meet the following entry requirements for all non-degree programs at UTS.

Academic
> You must have completed one full year or more of study at a recognised institution.
> If you have not completed one full year at a recognised institution you can still apply if you meet the university matriculation requirements.
> A ‘credit’ or ‘good’ average or a cumulative Grade Point Average (GPA) of 2.5 on a 4.0 point scale, or average grade of ‘C’ or better on the European ECTS grading scale.
> Contact studyabroad.exchange@uts.edu.au for more information or if you are graded under a different system.

English Language Proficiency
For information regarding English language proficiency requirements click on the link below:
uts.edu.au/future-students/international/study-abroad-and-exchange-students/welcome-and-your-program-options

FEES
The program fee costs AUD 3,700.00

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<thead>
<tr>
<th>Fees include:</th>
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<tbody>
<tr>
<td>Tuition fees</td>
<td>Airfares</td>
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<tr>
<td>Accommodation</td>
<td>Personal expenses</td>
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<td>Company visits</td>
<td>Most meals</td>
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<td>Industry guest speakers</td>
<td>Travel and medical insurance</td>
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<td>Course Excursion(s)</td>
<td>Recreation and sport</td>
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<td>Welcome lunch, networking event</td>
<td>Transfers to and from the campus to Sydney</td>
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<td>international airport</td>
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<td>Course materials</td>
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<td>UTS Internet and Library access</td>
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ACCOMMODATION
During the Program you will stay at Urbannest Quay Street in a 6 bedroom, fully-serviced apartment (each with its own bathroom).

Urbannest is located a convenient 2 minute walk from the UTS Business School and in the bustling Haymarket area, renowned for its restaurants, cafes and bargain shopping.

The accommodation fee includes utilities, wireless internet and insurance.

For further information about Urbanest please visit: urbanest.com.au/accommodation/sydney/quay-street

LIVING COSTS
For a guide to living costs in Sydney please refer to the following website: immi.gov.au/students/student-visa-living-costs.htm

APPLICATION
Applications open Monday 6th January 2014.

All applications must be submitted online no later than 4th April 2014.

To download an application visit www.uts.edu.au/international/

Successful applicants will be notified via email.

Students should arrive in Sydney by Sunday 6th July. Classes will commence on Monday 7th July

UTS CANCELLATION, REFUND AND WITHDRAWAL POLICIES
It is essential that you read and understand the UTS cancellation, withdrawal and refund policies found at:
uts.edu.au/future-students/international/essential-information/fees-information/protocol-fees-refunds

CONTACT US
Study Abroad and Exchange contacts
Phone: Skype +61 2 9514 7915
Fax: +61 2 9514 7843
Email: Studyabroad.exchange@uts.edu.au

DISCLAIMER: The information in this brochure is correct at November 2013. Changes in circumstances after this date may alter the accuracy or currency of the information. The UTS reserves the right to alter any matter described in this brochure without notice. Readers are responsible for verifying information that pertains to them by contacting the university.

CRICOS Provider Code: 00099F

Photo credits: Anna Zhu; Tourism NSW