

# Weak Monotone Comparative Statics

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## Abstract

We develop a theory of monotone comparative statics based on weak set order—in short, *weak monotone comparative statics*—and identify the enabling conditions in the context of individual choices, Pareto optimal choices, Nash equilibria of games, and matching theory. Compared with the existing theory based on strong set order, the conditions for weak monotone comparative statics are weaker, sometimes considerably, in terms of the structure of environments and underlying preferences of agents. We apply the theory to establish existence and monotone comparative statics of Nash equilibria in games with strategic complementarities and of stable many-to-one matchings in two-sided matching problems, allowing for general preferences that accommodate indifferences and incomplete preferences.

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## 1 Introduction

Comparative statics in economics concerns how predictions of behavior—be it individual choices, collective or social choices, or equilibria of games—change as economic conditions

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indexed by some parameters change. In many economic problems, predictions are non-unique, so they are represented by a set  $S(t) \subset X$  indexed by a parameter  $t \in T$ , for some set  $X$  of possible predictions. The key question is then: *what would it take for set  $S(t)$  to “increase” as  $t \in T$  increases.* Although there are typically well-defined orders on  $X$  and on  $T$ , there may be no clear sense of how one set  $S'$  “dominates” another  $S$ , given the primitive order  $\geq$  defined on  $X$ .<sup>1</sup>

The theory of monotone comparative statics pioneered by Topkis (1979, 1998) and Milgrom and Shannon (1994) focuses on the so-called “strong set order,” denoted  $\geq_{ss}$ . Namely,  $S' \geq_{ss} S$  if, for any  $x \in S$  and  $x' \in S'$ ,  $x \vee x' \in S'$  and  $x \wedge x' \in S$ , where  $x \vee x' := \inf\{x'' \in X : x'' \geq x, x'' \geq x'\}$  and  $x \wedge x' := \sup\{x'' \in X : x'' \leq x, x'' \leq x'\}$ , and  $\geq$  is a partial order on  $X$ . This notion of induced set order implies an intuitive property, captured by a weaker notion called “weak set order” and denoted by  $\geq_{ws}$ . Namely,  $S' \geq_{ws} S$  if, for each  $x \in S$ , one can find  $x' \in S'$  such that  $x' \geq x$ , and likewise, for each  $x' \in S'$ , one can find  $x \in S$  such that  $x \leq x'$ . Strong set order is stronger than weak set order, although the economic meaning of the difference may not be easy to interpret or motivate. For ease of discussion, we refer to *monotone comparative statics in strong set order* as **strong monotone comparative statics** (or **sMCS** in short), whereas we refer to the one in weak set order—the focus of this paper—as **weak monotone comparative statics** (or **wMCS** in short).

As shown by Topkis (1979, 1998), Milgrom and Shannon (1994), Quah and Strulovici (2009) and others, the strong set order proves to be an appropriate notion in the context of individual choices. These authors identify forms of complementarities in a decision maker’s preference between her action and the parameters of her decision problem that are sufficient for her optimal action to satisfy sMCS. Not only are these conditions intuitive and easy to check, but they are also necessary if one insists that sMCS holds for *every* subdomain in a suitably-chosen class.<sup>2</sup>

Beyond individual choices, however, strong set order proves less useful. Consider Nash equilibria of a so-called *supermodular game*, which exhibits complementarities between a player’s strategies and those of her opponents as well as a parameter, say  $t$ . Topkis (1979, 1998), Vives (1990), Milgrom and Roberts (1990), and Milgrom and Shannon (1994) show that in such a game each player’s best-response correspondence varies monotonically in strong set order with those variables. Yet, this does not lead to the same sort of monotonic shift for Nash equilibria. More specifically, appealing to Tarski (1955)’s fixed-point theorem, one could, under suitable conditions, guarantee that the largest and smallest Nash equilibria exist and vary monotonically with  $t$  (see Milgrom and Roberts (1994), for instance). This result *does* imply monotone comparative statics in weak set order but not in strong set order. **Figure 1** illustrates how a set of Nash equilibria in a supermodular game may shift when a

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<sup>1</sup>While monotone selection—i.e.,  $S'$  declared to dominate  $S$  if  $x' \geq x$  for every  $x \in S, x' \in S'$ —would be most natural and easy to interpret, monotone selection is rather difficult to achieve for individual choices and virtually impossible beyond individual choices such as for equilibria of games.

<sup>2</sup>See Milgrom and Shannon (1994) for the detail and our discussion in **Section 3**. See Quah and Strulovici (2009) for a characterization with a weaker condition known as interval dominance for the case in which  $X$  is a *chain*, i.e., a totally ordered set.

change in the environment causes a player 1’s best response curve to shift out from  $B_1$  to  $B'_1$ . The new set of equilibria dominate the old one in weak set order but not in strong set order: for instance,  $x \vee x' = x$  is not an equilibrium after the change.<sup>3</sup>

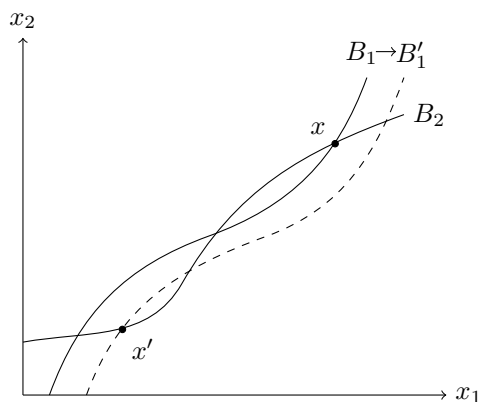


Figure 1: Failure of sMCS.

Consider next a social choice problem. One may be interested in the comparative statics of Pareto optimal choices by a collection of agents, although, to the best of our knowledge and to our surprise, this question has never been asked, let alone investigated. One can imagine that when agents’ preferences change toward favoring higher actions, their Pareto optimal choices would also likely shift toward higher actions. But, as we show, the monotonic shift of Pareto optima may hold in weak set order but not in strong set order.

Finally, consider two-sided matching problems where agents on two sides—e.g., men and women, students and schools, and workers and firms—seek to match across the sides *stably*, i.e. in ways avoiding coalitional deviations, or “blocks.” When the participants have *substitutable* preferences, the set of stable matchings can be characterized as a set of fixed points of a certain monotonic operator—which corresponds to Gale and Shapley’s deferred acceptance algorithm in a simple setup—while the stable matchings exhibit monotone comparative statics properties when the market conditions change in terms of agents’ preferences and/or their entry or exit. Here again, for the reason analogous to the MCS of Nash equilibria, monotone comparative statics holds in weak set order but not in strong set order.

These observations suggest that, for many problems of interest, monotone comparative statics is feasible only in weak set order. Given this, the current paper asks: *What would it take to guarantee wMCS? Namely, what are the minimal properties and structure of the problem that one needs, if the goal is just to establish  $S(t') \geq_{ws} S(t)$  whenever  $t' \geq t$  and nothing more.* We show that the conditions required for monotone comparative statics are

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<sup>3</sup>Short of assuming “uniqueness,” no obvious way of strengthening the notion of complementarities either across players’ strategies or between their strategies and parameters restores monotone comparative statics of equilibria in strong set order.

weaker than existing conditions, sometimes considerably. Naturally, the notion of complementarities is weaker. More surprisingly, the lattice structure of domain and the images of relevant operators, taken virtually as given by the existing literature, proves not to be essential and thus can be dispensed with for results such as existence of equilibria and their monotone comparative statics.

After introducing basic concepts in [Section 2](#), we proceed as follows. In [Section 3](#), we consider an individual choice problem in which a decision maker chooses an action to maximize an objective function over a feasible set. We provide sufficient conditions for the optimal actions to exhibit wMCS properties. Specifically, we identify binary relations on a pair of objective functions, called *weak dominance* and *weak interval dominance*, such that optimal choices are higher in weak set order when the decision maker faces an objective function that dominates another in these senses. These binary relations are weaker than those required for sMCS by the existing authors (see for example [Milgrom and Shannon \(1994\)](#) and [Quah and Strulovici \(2009\)](#)), and they are also necessary if one insists that the individual choices exhibit wMCS properties for all subdomains of certain richness.

In [Section 4](#), we consider Pareto optimal choices for a (finite) set of agents. Pareto optimal choices are interesting in and of itself, but they can also model behavior of an individual whose preference is not complete ([Eliaz and Ok \(2006\)](#) for instance); such an individual may be seen as balancing multiple, possibly conflicting, complete preferences, each represented by a well-defined utility function. We study conditions on changes of these latter “component” utility functions that give rise to wMCS of the associated Pareto optimal choices. When  $X$  is totally ordered, the desired wMCS result is simply ensured by the standard single-crossing property. When  $X$  is a general lattice, by contrast, wMCS requires conditions both on the curvature of individual utility functions and cardinal complementarity properties.

Next, [Section 5](#) studies fixed points of correspondences. A fixed-point theorem by [Tarski \(1955\)](#) and its extension by [Zhou \(1994\)](#) are useful for economic analysis of equilibria. Exploiting the power of a monotonic correspondence, these theorems deliver existence of fixed points without requiring the associated operator to be continuous or its domain to be convex. No less important, these theorems can be readily extended to show that fixed points increase in the weak set order sense when the correspondence shifts up in the strong set order sense. However, these theorems require strong conditions both on the correspondence and its domain, which can severely limit their applicability. For instance, they require rather rigid lattice properties for the domain and the images of the correspondence, and also require the correspondence to be *strong set monotonic*. We develop a new fixed point theorem that relaxes the lattice requirements and requires the correspondence to be monotonic only in the weak set order sense. Under mild topological requirements, fixed points exist. We then establish weak monotone comparative statics of fixed points based only on a *weak set*, rather than strong set, monotonic shift of the correspondence. The fixed points need not form a complete lattice, but minimal and maximal fixed points exist, and they in turn exhibit the wMCS property. Further, we show a fixed point can be found via an iterative algorithm, albeit with some subtleties.

In [Section 6](#), we apply our fixed point theorem to establish existence and wMCS of Nash

equilibria in a class of noncooperative games. Naturally, our results apply to a broader class of games with strategic complementarities than have been identified before (see [Vives \(1990\)](#), [Milgrom and Roberts \(1990\)](#), and [Milgrom and Shannon \(1994\)](#)). An advantage of the present approach is that our class of games exhibits virtually the same set of useful properties as those identified previously while imposing significantly weaker assumptions. For example, the MCS method can be applied to generalized Bertrand games that include pure Bertrand games previously outside the scope of MCS analysis. Further, we establish that the same powerful results extend to games with strategic complementarities played by agents with incomplete preferences or coalitions of agents choosing Pareto optimal responses to their opponents. As an example, we show such preferences may arise in a beauty contest game when players are multidivisional firms.

In [Section 7](#), we study stable matching. Tarski's fixed-point theorem has been used to prove existence of stable matchings under substitutable preferences (see [Adachi \(2000\)](#), [Fleiner \(2003\)](#), and [Hatfield and Milgrom \(2005\)](#)). The weak assumptions in our fixed-point theorem of [Section 5](#) allow us to accommodate agents with very general forms of substitutability, as well as indifferences or even incomplete preferences. Indifferences are natural when agents' preferences arise from coarse priorities; a case in point is public schools that often place many students in the same priority class. Incomplete preferences may arise naturally in a multidivisional firm in which multiple divisions may compete for common resources for hiring workers, or in a medical matching with regional caps, where hospitals in the same region may compete for quotas subject to a common cap. We prove existence of a stable matching and its wMCS properties allowing for such general preferences. A key step toward this end is a characterization of stable matching via a fixed point of a tâtonnement-like operator, and this requires a version of revealed preferences condition. The standard version, known as the Weak Axiom of Revealed Preference (WARP), however, may not hold for incomplete preferences that sometimes arise in matching situations. To address this challenge, our characterization only requires a notion of revealed preference that is compatible with incomplete preferences. This characterization, together with the associated wMCS properties, advances the frontier of matching theory.

All the proofs that are omitted from the main text or Appendix are provided in Supplementary Appendix.

**Related Literature.** The current paper relates to a large literature of monotone comparative statics. Papers that are related to a specific topic will be discussed in the relevant section. Here, we make a brief remark on the literature that develops a general methodology on monotone comparative statics.

[Topkis \(1979, 1998\)](#), [Vives \(1990\)](#), [Milgrom and Roberts \(1990\)](#), [Milgrom and Shannon \(1994\)](#), and [Quah and Strulovici \(2009\)](#) are among the important contributions that have developed and refined the workhorse methods for comparative statics that are now widely used in economic analysis. They use the strong set order for monotone comparative statics, which we weaken in the current paper. Given the general relevance of these papers, they

will be discussed in details whenever relevant.

There are several papers that consider weaker notions of monotone comparative statics. Similar to us, [Acemoglu and Jensen \(2015\)](#) adopt the weak set order in their comparative statics of equilibrium dynamic systems. In particular, the fixed point theorem they develop using this approach is related to our fixed point theorem, and will be discussed in detail in [Section 5](#). [Shannon \(1995\)](#) considers a weaker notion of strong set order, which regards a set  $S'$  as “bigger” than a set  $S$  if either  $x \vee x' \in S'$  or  $x \wedge x' \in S$  (but not necessarily both) for  $x \in S$  and  $x' \in S'$ .<sup>4</sup> [Quah \(2007\)](#) introduces a set order that is weaker than strong set order while being stronger than weak set order. Using this order, he provides restrictions on the objective function for monotone comparative statics of the individual’s optimal choices when the constraint changes. While those papers share a broad motivation with ours, none of their results imply ours.

## 2 Preliminaries

This section introduces a set of notions and terminologies that will be used for our comparative statics analysis.

**The structural properties of domain.** Throughout, our domain of choices  $X$  is assumed to be a *partially ordered set* with regard to some *primitive partial order*  $\geq$ , namely a binary relation that is *reflexive*, *transitive* and *anti-symmetric* on  $X$ .

Some, but not all, results invoke additional order properties. We say  $X$  is a *lattice* if for any  $x, x' \in X$ ,  $x \vee x' \in X$  and  $x \wedge x' \in X$ , or equivalently if  $X \geq_{ss} X$ .  $X$  is a *complete lattice* if, for any  $S \subset X$ ,  $\sup_X S \in X$  and  $\inf_X S \in X$ , where  $\sup_X S := \inf\{z \in X : z \geq x, \forall x \in S\}$  and  $\inf_X S := \sup\{z \in X : z \leq x, \forall x \in S\}$ . A subset  $S \subset X$  is a *sublattice* of  $X$ , if, for any  $x, x' \in S$ ,  $x \vee_X x' \in S$  and  $x \wedge_X x' \in S$ , where  $x \vee_X x' := \inf\{x'' \in X : x'' \geq x \text{ and } x'' \geq x'\}$  and  $x \wedge_X x' := \sup\{x'' \in X : x'' \leq x \text{ and } x'' \leq x'\}$ . A subset  $S \subset X$  is a *complete sublattice* of  $X$  if  $\sup_X S' \in S$  and  $\inf_X S' \in S$  for all  $S' \subseteq S$ .<sup>5</sup> (We will henceforth use  $\vee$  and  $\wedge$  instead of  $\vee_X$  and  $\wedge_X$ , unless the sup or the inf is being taken over a set other than  $X$ .) Finally, a subset  $S$  is a *subinterval* of  $X$  if there exist  $a \leq b, a, b \in X$ , such that  $S = \{x \in X : a \leq x \leq b\}$ , denoted equivalently by  $[a, b]$ .

Some of our results pertaining to existence of maximizers or fixed points invoke topological properties such as compactness of  $X$  and upper semicontinuity of an objective function defined on  $X$ . Whenever such properties are invoked, we invoke a metrizable *natural topology* under which upper contour sets  $U_y := \{x \in X : x \geq y\}$ ,  $\forall y \in X$ , and lower contour sets  $L_y := \{x \in X : x \leq y\}$ ,  $\forall y \in X$ , are closed, where  $\geq$  and  $\leq$  are our primitive partial order.

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<sup>4</sup>See also [LiCalzi and Veinott \(1992\)](#) for related results.

<sup>5</sup>Some other terminologies are used for the same notion: [Topkis \(1998\)](#) uses subcomplete sublattice and [Zhou \(1994\)](#) uses closed sublattice. In particular, the “closedness” of [Zhou \(1994\)](#) should not be confused with the topological “closedness” used in this paper.

**Set orders.** Our partial order induces two set orders, *weak set order*  $\geq_{ws}$  and *strong set order*  $\geq_{ss}$ . We say  $S'$  *upper weak set dominates*  $S$ , and write  $S' \geq_{uws} S$ , if, for each  $x \in S$ , there exists  $x' \in S'$  such that  $x' \geq x$ ; and  $S'$  *lower weak set dominates*  $S$ , and write  $S' \geq_{lws} S$ , if for each  $x' \in S'$ , there exists  $x \in S$  such that  $x \leq x'$ . And,  $S'$  *weak set dominates*  $S$  if  $S' \geq_{ws} S$ , i.e., if  $S' \geq_{uws} S$  and  $S' \geq_{lws} S$ . Next, we say  $S' \subset X$  *strong set dominates*  $S \subset X$  if  $S' \geq_{ss} S$ .<sup>6</sup> (Recall that  $\geq_{ws}$  and  $\geq_{ss}$  were defined in the Introduction.)

As already observed in the Introduction, strong set order implies weak set order. The following result further clarifies their relationship by decomposing strong set order into weak set order and a couple of “extra properties” when the choice domain is a lattice (and the compared sets are sublattices):<sup>7</sup>

**Theorem 1.** *Consider a lattice  $X$  and its subsets  $S$  and  $S'$ . Then,  $S' \geq_{ss} S$  if (i)  $S' \geq_{ws} S$ ; (ii)  $S \cup S'$  is a sublattice; (iii) (sandwich property) for any  $x \in S$  and  $y, z \in S'$  (resp., any  $x \in S'$  and  $y, z \in S$ ),  $x \in [y, z]$  implies  $x \in S'$  (resp.,  $x \in S$ ). Conversely, if  $S$  and  $S'$  are nonempty sublattices, then  $S' \geq_{ss} S$  implies the properties (i) to (iii).*

*Proof.* To prove the first statement, let us consider any  $x \in S$  and  $x' \in S'$ . By (ii),  $x \vee x' \in S \cup S'$ . To show  $\tilde{x} := x \vee x' \in S'$ , suppose not for contradiction. Then,  $\tilde{x} \in S$  by (ii). By (i), there exists  $z \in S'$  such that  $z \geq \tilde{x}$ . So we have  $x' \leq \tilde{x} \leq z$  while  $x', z \in S'$  and  $\tilde{x} \in S$ . Thus, by (iii),  $\tilde{x} = x \vee x' \in S'$ , a contradiction. To show that  $x \wedge x' \in S$  is analogous and hence omitted.

Suppose now that  $S' \geq_{ss} S$  where  $S$  and  $S'$  are nonempty sublattices. Clearly, (i) holds. To see that (ii) holds, consider any  $x, x' \in S \cup S'$ . If either  $x, x' \in S$  or  $x, x' \in S'$ , then clearly  $x \vee x'$  and  $x \wedge x'$  belong to  $S \cup S'$  due to the fact that  $S$  and  $S'$  are sublattices. If  $x \in S$  and  $x' \in S'$ , then  $S' \geq_{ss} S$  implies that both  $x \vee x'$  and  $x \wedge x'$  belong to  $S \cup S'$ . To verify (iii), observe that for any  $x \in S$  and  $y, z \in S'$  with  $x \in [y, z]$ , we have  $x = x \vee y$  and thus  $x \in S'$  since  $S' \geq_{ss} S$ . Also, for any  $x \in S'$  and  $y, z \in S$  with  $x \in [y, z]$ , we have  $x = x \wedge z$  and thus  $x \in S$ .  $\square$

This characterization reveals exactly what one would “lose” or “miss” by using weak set order instead of strong set order. Those are properties (ii) and (iii). Observe that these properties apply symmetrically to compared sets  $S$  and  $S'$ , thus conveying no information about the sense in which  $S'$  dominates  $S$ . This provides some formal argument that no meaningful loss in substance occurs when one weakens the set order from strong to weak set order.<sup>8</sup>

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<sup>6</sup>One could imagine an even weaker set order than weak set order. Say  $S'$  **monotone-selection dominates**  $S$  if one can find  $x' \in S'$  and  $x \in S$  such that  $x' \geq x$ . This order may prove too weak in many contexts, however. For instance,  $S' = [0, 2]$  would dominate  $S = [1, 3]$  in this sense, although  $S' \not\geq_{ws} S$ . In fact, weak set order can be seen as requiring more discipline in the ability to select from a set: if  $S' \geq_{ws} S$ , then for any  $\hat{x} \in S' \cup S$ , one should be able to make a monotone selection that involves  $\hat{x}$ .

<sup>7</sup>One can easily construct examples showing that each property is indispensable for this characterization.

<sup>8</sup>Suppose for instance that  $X$  is totally ordered. Then, the difference between two set orders boils down to the sandwich property (iii). The failure of this property prevents us from declaring that a set  $\{1, 3\}$  dominates a set  $\{0, 2\}$  in strong set order, even though we can rank them based on weak set order.

**Properties of alternative set orders.** The two set orders  $\succsim_{ws}$  and  $\succsim_{ss}$  also exhibit different order-theoretic or algebraic properties. First, the strong set order satisfies the antisymmetry and transitivity (unless the empty set is involved in the comparison) while it violates the reflexivity.<sup>9</sup> The weak set order violates the antisymmetry but satisfies the reflexivity and transitivity, thus forming a *preorder*. Next, the weak set order is closed under the union operation while the strong set order is closed under the intersection operation:<sup>10</sup>

**Lemma 1.** *For any subsets  $S' \succsim_{ws} S$  and  $T' \succsim_{ws} T$ , we have  $(S' \cup T') \succsim_{ws} (S \cup T)$ . Also, for any subsets  $S' \succsim_{ss} S$  and  $T' \succsim_{ss} T$ , we have  $(S' \cap T') \succsim_{ss} (S \cap T)$ .*

The two set orders can be used to define the monotonicity of correspondence,  $F : X \rightrightarrows Y$ , where both  $X$  and  $Y$  are partially ordered. We say that  $F$  is *upper weak set monotonic* if  $F(x') \succsim_{uws} F(x)$  for any  $x' \succsim x$ , *lower weak set monotonic* if  $F(x') \succsim_{lws} F(x)$  for any  $x' \succsim x$ , and *weak set monotonic* if  $F(x') \succsim_{ws} F(x)$  for any  $x' \succsim x$ . Finally, we say that  $F$  is *strong set monotonic* if  $F(x') \succsim_{ss} F(x)$  for any  $x' \succsim x$ . We can see that the weak set order is preserved under a weak set monotonic correspondence but the strong set order is not.<sup>11</sup>

**Lemma 2.** *Given a correspondence  $F : X \rightrightarrows Y$  and any subsets  $S' \succsim_{ws} S$  of  $X$ ,  $F(S') = \bigcup_{x \in S'} F(x)$  weak set dominates  $F(S) = \bigcup_{x \in S} F(x)$  if  $F$  is weak set monotonic.*

This property will later prove useful for drawing payoff implications of comparative statics.

### 3 Individual Choices

In this section, we study wMCS of individual choices. Consider an individual who chooses an action  $x$  from some set  $S \subset X$  by maximizing an objective function  $f : X \rightarrow \mathbb{R}$ . We are concerned with how her choices

$$M_S(f) := \arg \max_{x \in S} f(x)$$

change when her objective function  $f$  shifts from one function  $u$  to another  $v$ . In particular, we explore sufficient conditions for her choices to exhibit wMCS—or more precisely,  $M_S(v) \succsim_{ws} M_S(u)$ —for every subdomain  $S$  within a class  $\mathcal{X} \subset 2^X$ .

<sup>9</sup>With the empty set involved, we have  $S \succsim_{ss} \emptyset \succsim_{ss} S$  for any  $S \subset X$ , violating the antisymmetry and transitivity.

<sup>10</sup>However, the weak set order is not closed under the intersection operation while the strong set order is not closed under the union operation, as can be easily checked. The proofs of this lemma and [Lemma 2](#) are elementary and hence omitted.

<sup>11</sup>Strong set order may not be preserved even by a strongly monotonic correspondence. Consider  $F : X \rightrightarrows Y$ , where  $X := \{(1, 1), (2, 1), (1, 2), (2, 2)\}$ ,  $Y := \{3, 4, 5, 6\}$ , and  $F(x_1, x_2) = \{2x_1 + x_2\}$ , for each  $(x_1, x_2) \in X$ . Since  $F$  is single-valued, i.e., a function, and is monotonic, it is trivially strong set monotonic. Take  $S = \{(1, 1), (2, 1)\}$  and  $T = \{(1, 2), (2, 2)\}$ . Then,  $S \succsim_{ss} T$ . But  $F(S) = \{3, 5\} \not\prec_{ss} \{4, 6\} = F(T)$  (due to the failure of the sandwich property).



The sufficient conditions we look for should ideally be “tight” or “necessary” in some sense, and this desideratum is achieved by the requirement that the conditions be also necessary for wMCS for *every* subdomain  $S \subset X$  within a class  $\mathcal{X} \subset 2^X$ . How rich we require that class  $\mathcal{X}$  to be involves a tradeoff. If  $\mathcal{X}$  is very coarse, then the sufficient conditions become weak, but they could become too dependent on the “details” of the specific subdomain to be of practical value. If  $\mathcal{X}$  is very rich, the conditions become detail-free and robust but at the expense of being strong. In this regard, we follow two prominent works by Milgrom and Shannon (1994) and Quah and Strulovici (2009).

Milgrom and Shannon (1994) find conditions that guarantee sMCS on the class  $\mathcal{X}_{\text{sublat}}$  of all sublattices of  $X$ , whereas Quah and Strulovici (2009) find conditions that guarantee sMCS on the class  $\mathcal{X}_{\text{subint}}$  of all subintervals of  $X$ .<sup>12</sup> Obviously, the class of sublattices of  $X$  is richer than that of subintervals of  $X$  (note a subinterval is a sublattice).<sup>13</sup> So, the condition for monotone comparative statics with respect to the former class will be more robust, albeit stronger, than that with respect to the latter class.

### 3.1 Characterization with Respect to Sublattices of $X$ .

Milgrom and Shannon (1994) provide canonical conditions that guarantee sMCS of individual choice on the class  $\mathcal{X}_{\text{sublat}}$ . Formally, we say  $v$  **MS dominates**  $u$ , and write  $v \geq_{MS} u$ , if (i)  $v$  *single-crossing dominates*  $u$ : for any  $x'' > x'$ ,  $u(x'') - u(x') \geq (>) 0 \Rightarrow v(x'') - v(x') \geq (>) 0$ ; and (ii)  $f = u, v$  is *quasi-supermodular*: for any  $x', x'' \in X$ ,  $f(x'') - f(x' \wedge x'') \geq (>) 0 \Rightarrow f(x' \vee x'') - f(x') \geq (>) 0$ . Then, their Theorem 4 proves that the maximizers of  $v$  strong set dominate those of  $u$  for every sublattice of  $X$  if  $v \geq_{MS} u$ .<sup>14</sup> Intuitively, (i) means that if it benefits a decision maker to raise the action under utility function  $u$ , then it does so under  $v$  as well, and (ii) means that raising one component of action by a decision maker increases her incentive to raise another component of her action (in the ordinal sense).

These two conditions together imply that: for any  $x', x'' \in X$ ,

$$u(x'') \geq (>) u(x' \wedge x'') \Rightarrow v(x' \vee x'') \geq (>) v(x'). \quad (1)$$

It is immediate that sMCS follow from (1): for any sublattice  $S$ , if  $x'' \in M_S(u)$  and  $x' \in M_S(v)$ , then  $x' \vee x'' \in M_S(v)$  and  $x' \wedge x'' \in M_S(u)$ .

We weaken (1) in the following way. We say  $v$  **weakly dominates**  $u$ , and write  $v \geq_w u$ ,

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<sup>12</sup> Note that Quah and Strulovici (2009) considered the case in which  $X$  is totally ordered. There is also a subtle difference between the two studies: Quah and Strulovici (2009) obtain their characterization by fixing the constraint set  $S$  in two maximization problems under comparison, while Milgrom and Shannon (1994) do so by varying  $S$  (in the strong set order sense) together with the objective function. Our study takes the former approach.

<sup>13</sup> If  $x, x' \in [a, b]$ , then  $x \wedge x', x \vee x' \in [a, b]$ .

<sup>14</sup> As mentioned earlier in Footnote 12, MS dominance does not quite characterize the sMCS for all sublattices. To be precise, Theorem 4 of Milgrom and Shannon (1994) shows that MS dominance is also necessary (in addition to being sufficient) for  $M_{S'}(v) \geq_{ss} M_S(u)$  with  $S' \geq_{ss} S$ , where  $u = v$  is allowed for.

if, for any  $x', x'' \in X$ ,  $x'' \not\leq x'$ ,

$$u(x'') \geq (>) \max\{u(x' \wedge x''), u(x')\} \Rightarrow \max\{v(x''), v(x' \vee x'')\} \geq (>) v(x'). \quad (2)$$

This condition is weaker than MS dominance since the hypothesis of (2) is stronger and its conclusion is weaker than the corresponding parts of (1). Therefore, (1), and hence  $v \geq_{MS} u$ , implies that  $v \geq_w u$ . Note also that weak dominance need not yield sMCS of individual choices. Suppose  $x'' \in M_S(u)$  and  $x' \in M_S(v)$  for a sublattice  $S$ , so the hypothesis of (2) holds. Yet, (2) does not guarantee that  $x' \vee x'' \in M_S(v)$ . For wMCS of individual choices on sublattices, however, weak dominance turns out to be just the right condition:

**Theorem 2.** *Suppose that  $X$  is a lattice. Function  $v$  weakly dominates  $u$  if and only if, for every  $S \in \mathcal{X}_{sublat}$ ,*

$$M_S(u) \leq_{ws} M_S(v) \quad (3)$$

*whenever both sets are nonempty.*

*Proof. The “only if” direction.* Fix any sublattice  $S \subset X$  and suppose that both  $M_S(u)$  and  $M_S(v)$  are nonempty. If  $x'' \leq x'$  for all  $x'' \in M_S(u)$  and  $x' \in M_S(v)$ , then trivially  $M_S(u) \leq_{ws} M_S(v)$ . Hence, assume  $z'' \not\leq z'$  for some  $z'' \in M_S(u)$  and  $z' \in M_S(v)$ . Clearly,  $u(z'') \geq \max\{u(z' \wedge z''), u(z')\}$ . Since  $v \geq_w u$ , we then have  $\max\{v(z''), v(z' \vee z'')\} \geq v(z')$ . Then, the fact that  $z' \in M_S(v)$  means that either  $z'' \in M_S(v)$  or  $z' \vee z'' \in M_S(v)$ . Hence,  $M_S(v)$  upper weak set dominates  $M_S(u)$ . For the lower weak set monotonicity, we invoke the contrapositive of (2) involving strict inequalities. Since  $v(z') \geq \max\{v(z''), v(z' \vee z'')\}$ , we must have  $\max\{u(z' \wedge z''), u(z')\} \geq u(z'')$ , proving that  $M_S(v)$  lower weak set dominates  $M_S(u)$ .

**The “if” direction.** Consider  $S = \{x', x'', x' \wedge x'', x' \vee x''\}$ , where  $x'' \not\leq x'$ . Both  $M_S(u)$  and  $M_S(v)$  are nonempty because  $S$  is a finite set. Suppose first  $u(x'') \geq \max\{u(x' \wedge x''), u(x')\}$ . Then,  $\{x'', x' \vee x''\} \cap M_S(u) \neq \emptyset$ . We must then have  $\max\{v(x''), v(x' \vee x'')\} \geq v(x')$ , or else  $M_S(v)$  does not upper weak set dominate  $M_S(u)$ . To prove the strict inequality part of (2), we consider its contrapositive. To this end, suppose  $\max\{v(x''), v(x' \vee x'')\} \leq v(x')$ . Then,  $\{x', x' \wedge x''\} \cap M_S(v) \neq \emptyset$ . We must then have  $\max\{u(x' \wedge x''), u(x')\} \geq u(x'')$ , or else  $M_S(v)$  does not lower weak set dominate  $M_S(u)$ . This implies that  $u(x'') > \max\{u(x' \wedge x''), u(x')\} \Rightarrow \max\{v(x''), v(x' \vee x'')\} > v(x')$ .  $\square$

### 3.2 Characterization with Respect to Subintervals of $X$ .

The domain of subintervals is coarser than that of sublattices. Hence, the condition characterizing wMCS in the former domain must be weaker than weak dominance. To describe that condition, for any  $x', x'' \in X$ , we let

$$J(x', x'') := \{x \in X : x' \wedge x'' \leq x \leq x' \vee x''\}$$

denote the smallest subinterval of  $X$  containing them. Further, we assume that  $M_S(f)$  is nonempty for every subinterval  $S$  of  $X$ , for  $f = u, v$ .<sup>15</sup>

We say  $v$  **weakly interval dominates**  $u$ , and write  $v \succeq_{wI} u$ , if, for any  $x', x'' \in X$  such that  $x'' \not\leq x'$ ,  $u(x'') \geq u(x)$ , and  $v(x') \geq v(x)$ ,  $\forall x \in J(x', x'')$ ,

$$u(x'') \geq (>) \max_{x \in J(x' \wedge x'', x')} u(x) \Rightarrow \max_{x \in J(x'', x' \vee x'')} v(x) \geq (>) v(x'). \quad (4)$$

Note that weak interval dominance is implied by weak dominance: the hypothesis of (4) is stronger and its conclusion is weaker than the corresponding parts of (2). The following result shows that weak interval dominance characterizes wMCS of individual choices on every subinterval.

**Theorem 3.** *Suppose that  $X$  is a lattice. Function  $v$  weakly interval dominates  $u$  if and only if, for every  $S \in \mathcal{X}_{subint}$ ,*

$$M_S(u) \leq_{ws} M_S(v). \quad (5)$$

*Proof. The “only if” direction.* If  $x'' \leq x'$  for all  $x'' \in M_S(u)$  and  $x' \in M_S(v)$ , then trivially  $M_S(u) \leq_{ws} M_S(v)$ . Hence, assume  $z'' \not\leq z'$  for some  $z'' \in M_S(u)$  and  $z' \in M_S(v)$ . Then, since  $v \succeq_{wI} u$  and  $u(z'') \geq \max_{x \in J(z' \wedge z'', z')} u(x)$ , there exists  $z''' \in J(z'', z' \vee z'')$  such that  $v(z''') \geq v(z')$ . That  $S$  is an interval and  $z', z'' \in S$  implies  $J(z', z'') \subset S$ , which in turn implies  $z''' \in J(z'', z' \vee z'') \subset J(z', z'') \subset S$ . We must thus have  $z''' \in M_S(v)$ , since  $v(z''') \geq v(z')$  and  $z' \in M_S(v)$ . Hence,  $M_S(v)$  upper weak set dominates  $M_S(u)$ .

For the lower weak set dominance, we consider the contrapositive relation involving strict inequalities. Specifically, choose any  $z'' \in M_S(u)$  and  $z' \in M_S(v)$ , and suppose that  $z'' \not\leq z'$ . Then, since  $v \succeq_{wI} u$  and  $v(z') \geq \max_{x \in J(z'' \wedge z', z')} v(x)$ , there exists  $z''' \in J(z' \wedge z'', z')$  such that  $u(z''') \geq u(z'')$ . For the same reason as above, we have  $z''' \in J(z' \wedge z'', z') \subset J(z', z'') \subset S$ . We must then have  $z''' \in M_S(u)$ , since  $u(z''') \geq u(z'')$  and  $z'' \in M_S(u)$ , proving that  $M_S(v)$  lower weak set dominates  $M_S(u)$ .

**The “if” direction.** Fix any  $x'', x'$  with  $x'' \not\leq x'$  such that  $u(x'') \geq u(x)$  and  $v(x') \geq v(x)$ ,  $\forall x \in J(x', x'')$ . Obviously,  $u(x'') \geq \max_{x \in J(x' \wedge x'', x')} u(x)$ . Suppose to the contrary that  $v(x''') < v(x')$ ,  $\forall x''' \in J(x'', x' \vee x'')$ . Then,  $M_{J(x', x'')}(v)$  fails to upper weak set dominate  $M_{J(x', x'')}(u)$ , a contradiction. Next we prove the strict inequality part of the condition, by considering its contrapositive. Note that  $v(x') \geq \max_{x \in J(x'', x' \vee x'')} v(x)$ . Suppose to the contrary that  $u(x''') < u(x'')$ ,  $\forall x''' \in J(x' \wedge x'', x')$ . Then,  $M_{J(x', x'')}(v)$  fails to lower weak set dominate  $M_{J(x', x'')}(u)$ , a contradiction.  $\square$

**Theorem 3** parallels the characterization result in [Quah and Strulovici \(2009\)](#) for a totally ordered  $X$ . For such  $X$ , their *interval dominance order* characterizes sMCS for all subintervals of  $X$ .<sup>16</sup> In fact, one can extend their interval dominance order to a general

<sup>15</sup>This is guaranteed if  $X$  is compact and  $f = u, v$  is upper semicontinuous, for instance.

<sup>16</sup>Their online appendix considers a general lattice  $X$  and provides a set of conditions that are *sufficient* (but not necessary) for sMCS for all subintervals of  $X$ .

lattice  $X$ . For such  $X$ , we say  $v$  **interval dominates**  $u$ , and write  $v \geq_I u$ , if, for any  $x', x'' \in X$ ,  $x'' \preceq x'$ , such that  $u(x'') \geq u(x')$  and  $v(x') \geq v(x'')$ ,  $\forall x \in J(x', x'')$ ,

$$u(x'') \geq (>) u(x' \wedge x'') \Rightarrow v(x' \vee x'') \geq (>) v(x'). \quad (6)$$

This condition reduces to Quah and Strulovici's interval dominance order when  $X$  is totally ordered. For the general lattice  $X$ , [Theorem S1 in Appendix D](#) of Supplementary Appendix proves that (6) characterizes sMCS for every subinterval of  $X$  in strong set order.<sup>17</sup> This condition implies weak interval dominance, and hence yields wMCS.

**Corollary 1.** *If  $v \geq_I u$ , then  $v \geq_{wI} u$ .*

*Proof.* The statement follows from the definitions of weak interval dominance and interval dominance.  $\square$

**Remark 1.** We note that both weak dominance and MS-dominance reduce to single-crossing dominance when  $X$  is a totally ordered set, as can be seen by inspection of both conditions. Similarly, weak interval dominance and interval dominance coincide when  $X$  is totally ordered. We emphasize that these equivalences do not hold beyond the case of totally ordered  $X$ .

### 3.3 Properties of Individual Choices.

One by-product of MS conditions is that  $M_S(f)$  forms a sublattice of  $X$ . Specifically, if  $f$  is quasi-supermodular and  $S$  is a sublattice, then  $M_S(f)$  is a sublattice. The same is not implied by our wMCS conditions, however. In fact,  $M_S(f)$  need not even be a lattice. The following example illustrates this point.

**Example 1.** Let  $X = [0, 1]^2$ ,  $u(x_1, x_2) = -(x_1 + x_2 - t)^2$ , and  $v(x_1, x_2) = -(x_1 + x_2 - t')^2$ , for  $0 < t < t' < 1$ . Note that  $v$  weakly interval dominates  $u$ . Indeed, for any subinterval  $S$ ,  $M_S(u)$  is the projection of the hyperplane  $\{x \in [0, 1]^2 : x_1 + x_2 = t\}$  on  $S$ , and likewise  $M_S(v)$  is the projection of the hyperplane  $\{x \in [0, 1]^2 : x_1 + x_2 = t'\}$  on  $S$ . See the blue and red lines in [Figure 2](#). One can easily see that  $M_S(v)$  dominates  $M_S(u)$  in weak set order but not in strong set order. Note also that neither set forms a lattice, let alone a sublattice of  $X$ . Finally, observe that  $v$  does not weakly dominate  $u$ . Consider a sublattice  $Z = \{x', x'', x' \wedge x'', x' \vee x''\}$  consisting of the four dots in [Figure 2](#). Clearly,  $M_Z(u) = \{x'\}$  and  $M_Z(v) = \{x''\}$ , and they are not weak set ordered.

The following proposition establishes some useful properties of individual choices, which will be referred to in our analysis of games.

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<sup>17</sup>This characterization means that the current (generalized) interval dominance order is weaker than the sufficient condition provided in Theorem 1 of [Quah and Strulovici \(2007\)](#): their total-order version of interval dominance and their *I-quasisupermodularity*. See [Appendix D](#) of Supplementary Appendix.

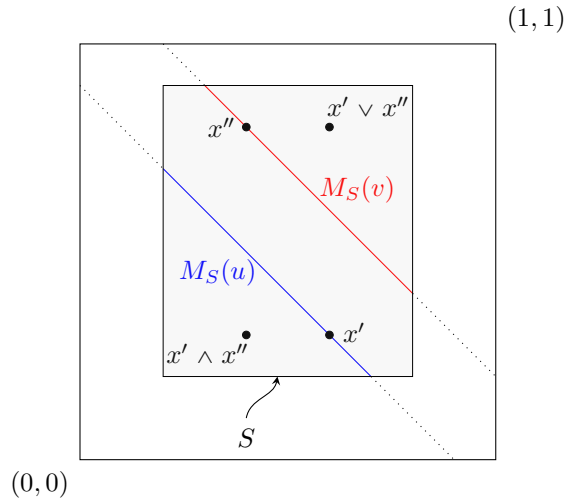


Figure 2: Weakly interval dominating shift that is not weakly dominating

**Proposition 1.** *Assume  $X$  is a partially ordered metric space, and  $f$  is upper semicontinuous. Then, for any compact subset  $S$  of  $X$ ,  $M_S(f)$  is nonempty and compact, and admits maximal and minimal points.*<sup>18</sup>

## 4 Pareto-Optimal Choices

Consider a set of possible choices  $X$  and a finite set  $I$  of individuals with utility functions  $u = (u_i)_{i \in I}$ , where  $u_i : X \rightarrow \mathbb{R}$  is a utility function for individual  $i$ . We say  $y \in X$  *Pareto dominates*  $x \in X$  given  $u$  if  $u_i(y) \geq u_i(x)$  for all  $i \in I$  and  $u_j(y) > u_j(x)$  for at least one  $j \in I$ . The set of *Pareto optimal choices* (or POC in short) given  $u$  is the set  $\mathcal{P}(u) := \{x \in X : \text{no } y \in X \text{ Pareto dominates } x \text{ given } u\}$ . We wish to study conditions enabling wMCS of sets  $\mathcal{P}(u)$  with respect to a change in utility functions  $u$ .

**Remark 2.** Our main interpretation of the set  $I$  is a collective of individuals. As mentioned in the introduction, however, one could also interpret  $I$  as a single decision maker with incomplete preferences. According to that interpretation, the decision maker  $I$  is associated with functions  $u = (u_i)_{i \in I}$ , and the decision maker's choice behavior is described by the Pareto optimal choices  $\mathcal{P}(u)$ .<sup>19</sup>

<sup>18</sup>Minimal points of  $S$  are a set  $\{x \in S : x' \not\prec x, \forall x' \in S\}$  and maximal points of  $S$  are a set  $\{x \in S : x' \not\succeq x, \forall x' \in S\}$ .

<sup>19</sup>In the context of choice problems under certainty, Ok (2002) provides sufficient conditions for incomplete preferences to be represented as Pareto optimal choices. Characterization results are given by Dubra, Maccheroni, and Ok (2004) and Ok, Ortoleva, and Riella (2012) for problems with lotteries and uncertainty. See also Eliaz and Ok (2006) who characterize a class of incomplete preferences.

The existence of a Pareto optimal choice follows from standard assumptions.

**Proposition 2.** *Assume  $X$  is compact and  $u_i$  is upper semicontinuous for every  $i \in I$ . Then, the set  $\mathcal{P}(u)$  is nonempty.<sup>20</sup>*

## 4.1 Monotone Comparative Statics of Pareto Optimal Choices

In this section, we establish wMCS of Pareto optimal choices. More specifically, we study the conditions on  $\mathbf{u}$  and  $\mathbf{v}$  that yield  $\mathcal{P}(v) \geq_{ws} \mathcal{P}(u)$ . A natural conjecture is the condition that causes each individual agent  $i$  to prefer a higher action under  $v_i$  than under  $u_i$ . Will it be enough, for instance, if  $v_i$  MS-dominates  $u_i$  for each  $i \in I$ ? It turns out such conditions are not enough for the wMCS of POC even when  $X$  is totally ordered:

**Example 2.** Let  $X = (0, 1)$  with the Euclidean topology as well as the standard order and

$$u_1(x) = \begin{cases} 2 - x & \text{if } x < 1/2 \\ 3 - x & \text{if } x \geq 1/2, \end{cases} \quad \text{and } u_2(x) = 1 - x \text{ for all } x,$$

$$v_1(x) = \begin{cases} x & \text{if } x < 1/4 \\ \frac{1}{2} - x & \text{if } x \in [1/4, 1/2) \\ \frac{1}{2} + x & \text{if } x \geq 1/2 \end{cases} \quad \text{and } v_2(x) = \begin{cases} x & \text{if } x < 1/4 \\ \frac{1}{2} - x & \text{if } x \in [1/4, 1/2) \\ \frac{1}{4}(x - \frac{1}{2}) & \text{if } x \geq 1/2 \end{cases} .$$

See [Figure 3](#). Observe that the MS conditions are satisfied as  $v_i$  single-crossing dominates  $u_i$  for  $i = 1, 2$  and  $X$  is a lattice. However,  $\mathcal{P}(u) = \{\frac{1}{2}\}$  while  $\mathcal{P}(v) = \{\frac{1}{4}\}$ , so  $\mathcal{P}(v)$  fails to weak set dominate  $\mathcal{P}(u)$ .

What causes the failure of wMCS in this example is the non-compactness of  $X$ . Of course, non-compactness of  $X$  may cause nonexistence of POC in light of [Proposition 2](#). However, the failure of wMCS in this example is not due to nonexistence.<sup>21</sup> Suppose we modified the example to assume  $X = [0, 1]$ , so as to restore compactness, and assume that the utility functions are continuous at the end points  $x = 0$  and  $1$ . Then, we regain wMCS, as  $\mathcal{P}(v) = \{\frac{1}{4}, 1\} \geq_{ws} \mathcal{P}(u) = \{0, \frac{1}{2}\}$ .<sup>22</sup>  $\square$

Indeed, if  $X$  is totally ordered, then its compactness is all we need for MCS conditions for individual choices to yield wMCS of Pareto optimal choices. [Theorem 4](#) below establishes this result. The theorem uses the following lemma, which holds for any compact set  $X$ , not just for totally ordered  $X$ .<sup>23</sup>

<sup>20</sup>The set of Pareto optimal choices may be empty if  $X$  is not compact. For example, let  $X = [0, 1)$ ,  $I = \{1\}$ , and  $u_1(x) = x$ . Then there exists no Pareto optimal choice because for any  $x \in X$ , there exists  $x' \in X$  with  $x' > x$  and hence  $u_1(x') > u_1(x)$ .

<sup>21</sup>Strictly speaking, one may regard nonexistence as an instance of the MCS being vacuous, rather than an instance of its failure.

<sup>22</sup>Since the ‘‘sandwich’’ property does not hold, the MCS does not hold in the strong set order sense ([Theorem 1](#)), a point we will come back to in [Section 4.2](#).

<sup>23</sup>An astute reader will recognize that the failure of wMCS in [Example 2](#) rests on the failure of this property, namely the possibility of an alternative being Pareto dominated without being Pareto dominated by any Pareto optimal choice.

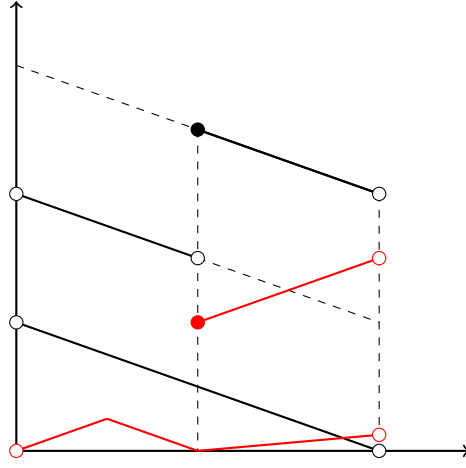


Figure 3: wMCS of POC fails under the MS conditions.

**Lemma 3.** *Suppose  $X$  is compact and  $u_i$  is upper semicontinuous for every  $i \in I$ . If  $x \notin \mathcal{P}(u)$ , then  $x$  is Pareto dominated by some  $x' \in \mathcal{P}(u)$ .*

With this lemma at hand, we are ready to establish wMCS of POC for totally ordered  $X$  and its payoff implication. We say  $v = (v_i)_{i \in I}$  *single-crossing dominates*  $u = (u_i)_{i \in I}$  if  $v_i$  single-crossing dominates  $u_i$  for each  $i \in I$ .

**Theorem 4.** *Suppose that  $X$  is compact and totally ordered. If  $v$  single-crossing dominates  $u$ , then  $\mathcal{P}(v) \geq_{ws} \mathcal{P}(u)$ .<sup>24</sup>*

*Proof.* To show  $\mathcal{P}(v) \geq_{ws} \mathcal{P}(u)$ , we let  $x \in \mathcal{P}(u)$  and will show there exists  $x' \geq x$  such that  $x' \in \mathcal{P}(v)$ . If  $x \in \mathcal{P}(v)$ , then the desired conclusion trivially holds. If  $x \notin \mathcal{P}(v)$ , by **Lemma 3** there exists  $x' \in \mathcal{P}(v)$  that Pareto dominates  $x$  under  $v$ , so  $v_i(x') - v_i(x) \geq 0$  for every  $i \in I$  and  $v_j(x') - v_j(x) > 0$  for some  $j \in I$ . If  $x' < x$ , then because  $v$  single-crossing dominates  $u$ , it follows that  $u_i(x') - u_i(x) \geq 0$  for every  $i \in I$  and  $u_j(x') - u_j(x) > 0$  (by the contrapositive of the single crossing property), contradicting  $x \in \mathcal{P}(u)$ . Since  $X$  is totally ordered, this implies  $x' \geq x$ , as desired. A symmetric argument shows  $\mathcal{P}(v) \geq_{lws} \mathcal{P}(u)$ , completing the proof.  $\square$

The total orderedness of  $X$  plays a key role in **Theorem 4**, and the result does not readily extend to a general domain  $X$ . Indeed, wMCS of POCs for the general domain  $X$  requires a very different approach with stronger assumptions. The approach utilizes a novel characterization of POC via sequential utilitarian welfare maximization by **Che, Kim, Kojima, and Ryan**

<sup>24</sup>Recall that single-crossing dominance is equivalent to weak dominance when  $X$  is totally ordered (**Remark 1**). Therefore, in the present environment,  $\mathcal{P}(v) \geq_{ws} \mathcal{P}(u)$  if  $v_i$  weakly dominates  $u_i$  for every  $i \in I$ .

(2020). For this characterization and the subsequent theorem ([Theorem 5](#)), we assume  $X$  to be a topological vector space so that vector operations on  $X$  are well-defined. The following lemma is an immediate corollary of [Che, Kim, Kojima, and Ryan \(2020\)](#).

**Lemma 4.** *Suppose  $X$  is compact and convex, and  $u_i$  is upper semicontinuous and concave for each  $i \in I$ . Then,  $x \in \mathcal{P}(u)$  if and only if there exists a finite sequence  $(\phi^t)_{t=1}^T$  of nonzero weights  $\phi^t \in \mathbb{R}_+^{|I|}$ , for each  $t = 1, \dots, T$ , with  $\phi^T \in \mathbb{R}_{++}^{|I|}$  and  $T \leq |I|$  such that*

$$x \in X^T, \text{ where } X^0 := X \text{ and } X^t := \arg \max_{x' \in X^{t-1}} \sum_{i \in I} \phi_i^t u_i(x') \text{ for all } t = 1, \dots, T.$$

This characterization views Pareto optimal choices as resulting from a sequence of weighted utilitarian welfare maximizations.<sup>25</sup> This is useful for our purpose since we can apply the standard machinery of monotone comparative statics to the maximizers of weighted utilitarian welfare functions. Of course, in light of the above characterization, we must apply the method sequentially and inductively, as will be seen below.

We are now ready to establish a wMCS result for POC. To this end, we introduce several conditions. We say that  $v$  *increasing-differences dominates*  $u$  if, for each  $i \in I$  and  $x' > x$ ,  $v_i(x') - v_i(x) \geq u_i(x') - u_i(x)$  and that  $u$  is *supermodular* if  $u_i$  is supermodular for each  $i \in I$ : for each  $x, x' \in X$ ,  $u_i(x \vee x') - u_i(x) \geq u_i(x') - u_i(x \wedge x')$ .<sup>26</sup> Just like single-crossing dominance and quasi-supermodularity, increasing-difference dominance and supermodularity guarantee that individual choices exhibit sMCS ([Topkis, 1979](#)). We use them to establish wMCS of POC.

**Theorem 5.** *Suppose  $X$  is a compact, convex lattice, and both  $u$  and  $v$  are upper semicontinuous, concave and supermodular. If  $v$  increasing-differences dominates  $u$ , then  $\mathcal{P}(v) \geq_{ws} \mathcal{P}(u)$ .*

*Proof.* Let  $\Upsilon$  be the set of all finite sequences of nonzero weights satisfying the requirements of [Lemma 4](#). Now fix any sequence of weights  $(\phi^t) \in \Upsilon$ . Let  $\mathcal{P}_{(\phi^t)}(u) := X^T(u)$ , where  $X^0(u) := X$  and

$$X^t(u) := \arg \max_{x' \in X^{t-1}(u)} \sum_{i \in I} \phi_i^t u_i(x') \text{ for all } t = 1, \dots, T,$$

and define  $\mathcal{P}_{(\phi^t)}(v) := X^T(v)$ , analogously. We claim  $\mathcal{P}_{(\phi^t)}(u) \leq_{ss} \mathcal{P}_{(\phi^t)}(v)$ . The proof is inductive. Note first  $X^0(u) = X \leq_{ss} X = X^0(v)$ , since  $X$  is a lattice. For induction, assume  $X^{t-1}(u) \leq_{ss} X^{t-1}(v)$ . Since  $u$  and  $v$  are supermodular and  $v$  increasing-differences dominates  $u$ ,  $\sum_{i \in I} \phi_i^t u_i(\cdot)$  and  $\sum_{i \in I} \phi_i^t v_i(\cdot)$  are supermodular, and the latter increasing-differences dominates the former. Then, since the constraint sets satisfy  $X^{t-1}(u) \leq_{ss} X^{t-1}(v)$  by the

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<sup>25</sup>A simple weighted utilitarian welfare maximization does not characterize Pareto optimality; namely, not all maximizers of non-negatively weighted sum of utilities are Pareto optimal. See [Che, Kim, Kojima, and Ryan \(2020\)](#).

<sup>26</sup>It is straightforward to see that supermodularity implies quasi-supermodularity while increasing-difference dominance implies single-crossing dominance.



inductive hypothesis, we can apply Theorem 4 of Milgrom and Shannon (1994) to obtain  $X^t(u) \leq_{ss} X^t(v)$ . Completing the induction, we conclude  $\mathcal{P}_{(\phi^t)}(u) \leq_{ss} \mathcal{P}_{(\phi^t)}(v)$ .

The result follows since

$$\mathcal{P}(u) = \bigcup_{(\phi^t) \in \Upsilon} \mathcal{P}_{(\phi^t)}(u) \leq_{ws} \bigcup_{(\phi^t) \in \Upsilon} \mathcal{P}_{(\phi^t)}(v) = \mathcal{P}(v),$$

where the first and last equalities follow from Lemma 4 and the weak set dominance (the inequality) follows from the above observation and the fact that weak set order is closed under the union operation (Lemma 1).  $\square$

Compared with the case where  $X$  is totally ordered, both topological and MCS conditions are strengthened here. First, convexity of  $X$  is added to the conditions assumed previously. Its role is to ensure that the utility possibility set (or the projection of  $X$  to utility spaces) is convex—a requirement for Lemma 4. Unlike the single-crossing dominance used for totally ordered  $X$ , we now require cardinal, and thus stronger, versions of MS conditions for individual payoff functions: *supermodularity* of  $u$  and  $v$ , and *increasing-differences dominance* of  $u$  by  $v$ . The reason is that these conditions are preserved, whereas their ordinal versions are not, when we aggregate individual payoff functions to form a (weighted) utilitarian welfare function. Our method crucially uses the fact that a utilitarian welfare function with an arbitrary profile of (non-negative) weights exhibits an MCS property.

It is natural to ask whether these conditions can be relaxed. Compactness of  $X$  or concavity of the utility functions cannot be dispensed with.<sup>27</sup> Whether other properties, namely the convexity of  $X$ , or the supermodularity or increasing-differences dominance of the payoff functions, can be weakened remains unresolved. On the one hand, as has been explained above, our proof strategy utilizes these conditions in an essential manner. On the other hand, we have not found any counterexample when those conditions are dropped. Whether those conditions are tight or not is an interesting but challenging question, and we submit it as an open question.

The following example illustrates how one may apply the theorem.

**Example 3** (Investment problem for a multidivisional firm). Two agents, 1 and 2, collectively choose  $(x, y) \in [0, 1]^2$  facing a “state”  $\omega = (\omega^A, \omega^B)$ . Their payoff functions are:

$$\begin{aligned} u_1(x, y; \omega) &= - (x - 2\omega^A)^2 - (y - \omega^B)^2, \\ u_2(x, y; \omega) &= - (x - \omega^A)^2 - (y - 2\omega^B)^2. \end{aligned}$$

One can interpret the collective as a firm, consisting of two divisions, which decides on investments  $(x, y)$  in two different technologies,  $A$  and  $B$ . We may call this pair an *investment*

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<sup>27</sup>Example 2 shows compactness of  $X$  cannot be dispensed with. After our initial draft was distributed, Haoyu Liu obtained an example demonstrating that concavity of the utility functions cannot be dispensed with.

*plan*. The firm’s objective is to adapt the investment plan “closely” to the state  $(\omega^A, \omega^B)$ .<sup>28</sup> The two divisions’ preferences, while similar, are not fully aligned with each other. Specifically, division 1 is biased toward  $A$  and division 2 is biased toward  $B$ : each division enjoys an additional private benefit from its “pet” project  $Z = A, B$ , relative to the state. The firm then chooses a Pareto optimal choice for its divisions. Let  $\mathcal{P}(\omega) := \mathcal{P}(u(\cdot; \omega))$  denote the set of Pareto optimal choices given parameter  $\omega$ .

One can readily confirm that this example satisfies the conditions required by [Theorem 5](#). The set  $X$  is a compact convex lattice, and  $u_i$  is continuous, concave and supermodular in  $(x, y)$ , for  $i = 1, 2$ . For  $\omega' > \omega$ ,  $u_i(\cdot; \omega')$  increasing-differences dominates  $u_i(\cdot; \omega)$  for each  $i = 1, 2$ . Then, by [Theorem 5](#),  $\mathcal{P}(\omega') \geq_{ws} \mathcal{P}(\omega)$ . [Figure 4](#) illustrates this with  $\omega = (1/4, 1/4)$  and  $\omega' = (1/3, 1/3)$ .

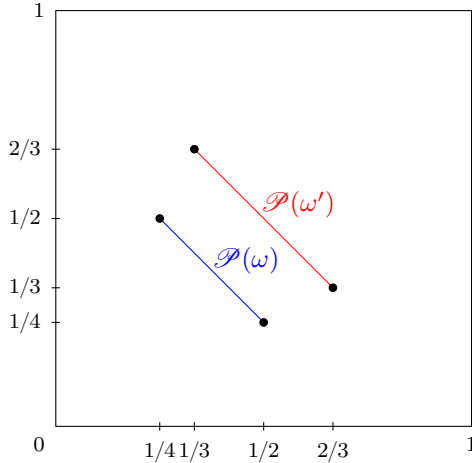


Figure 4: Change of POCs when preferences shift from  $\omega$  to  $\omega'$

## 4.2 Properties of Pareto Optimal Choices.

Given [Theorem 4](#) and [Theorem 5](#), a natural question is whether the same assumptions guarantee sMCS, not just wMCS, of POC. We already saw from [Example 2](#) that this is not true even when  $X$  is totally ordered: Recall that with  $X = [0, 1]$ , we have  $\mathcal{P}(u) = \{0, \frac{1}{2}\}$  and  $\mathcal{P}(v) = \{\frac{1}{4}, 1\}$ , so  $\frac{1}{2} \wedge \frac{1}{4} \notin \mathcal{P}(u)$  and  $\frac{1}{2} \vee \frac{1}{4} \notin \mathcal{P}(v)$ . Still, the POC forms a lattice in this case.

<sup>28</sup>The firm may be making this investment plan as part of a “beauty contest” game facing other firms making similar plans. Suppose there are benefits for the firms to coordinate their investment plans, say due to network benefits from investing in technologies adopted by other firms. In this case, the “state”  $(\omega^A, \omega^B)$  includes the other firms’ investment plans. We shall come back to this example in [Section 6.2.2](#), which illustrates how  $\omega$  can be “unpacked” to generate a full-fledged beauty contest game. For the current purpose, the current player (consisting of divisions 1 and 2) simply treats  $\omega$  as exogenous.

However, neither the lattice property nor sMCS holds even with the stronger assumptions made for [Theorem 5](#). [Figure 4](#) illustrates this.

Another question of interest is whether in general  $\mathcal{P}(u)$  is closed (or equivalently compact given the compactness of  $X$ ). Compactness of POC plays an important role in [Section 6](#). In that section, we consider a game played by collectives or individuals with incomplete preferences whose best responses comprise POCs. For existence of (pure strategy) Nash equilibria and monotone comparative statics for such a game, we need the best response correspondences to be closed-valued.

The following example shows that  $\mathcal{P}(u)$  is not necessarily closed in our environment.

**Example 4** (Non-closed POC). Let  $X = [0, 1]$ ,  $I = \{1, 2\}$ , and

$$u_1(x) = \begin{cases} x & \text{if } x \leq 1/2 \\ 1 - x & \text{if } x > 1/2, \end{cases} \quad \text{and} \quad u_2(x) = \begin{cases} 2 - x & \text{if } x < 1 \\ 3 & \text{if } x = 1. \end{cases}$$

This environment satisfies all the assumptions made for [Proposition 2](#); In particular,  $X$  is compact and both utility functions are upper semicontinuous. See [Figure 5](#). However,  $\mathcal{P}(u) = (0, 1/2] \cup \{1\}$ , so the set is not closed. Note also that  $\mathcal{P}(u)$  does not contain a minimal element.<sup>29</sup>  $\square$

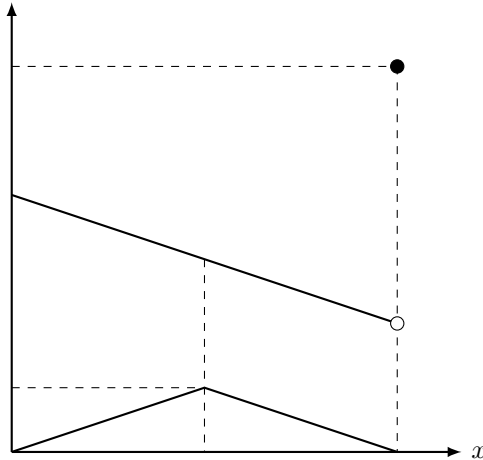


Figure 5: Example with no minimal Pareto optimal choice and failure of compactness.

This example shows that conditions assumed in [Proposition 2](#) need not guarantee closedness of  $\mathcal{P}(u)$ . Fortunately, some additional regularity conditions lead to compactness (and hence the existence of maximal and minimal points). To state them, for each  $i \in I$  and

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<sup>29</sup>An example with no maximal element of  $\mathcal{P}(u)$  can be obtained from this example by endowing  $X$  with the opposite order to the standard one. To see the connection between compactness and existence of maximal/minimal points, refer to the proof of [Proposition 1](#).

$x \in X$ , let  $U_{-i}(x) := \{y \in X : u_j(y) \geq u_j(x), \forall j \in I \setminus \{i\}\}$  denote the set of alternatives that every agent other than  $i$  weakly prefers to  $x$ .

**Proposition 3.** *Suppose that  $X$  is compact and that, for each  $i \in I$ ,  $u_i(\cdot)$  is continuous and the correspondence  $U_{-i}(\cdot)$  is lower hemicontinuous.<sup>30</sup> Then,  $\mathcal{P}(u)$  is closed. Further,  $\mathcal{P}(u)$  has minimal and maximal points.*

## 5 Fixed Point Theorem

In this section, we present a fixed-point theorem that plays a central role in the remainder of this paper. In addition to establishing the existence of a fixed point, we also offer a new comparative statics theorem for fixed points and an algorithm for finding them.

Consider a nonempty set  $X$  endowed with a partial order  $\geq$  as well as a metric and a natural topology induced by them. Throughout, assume that  $X$  is compact with respect to this topology. Let  $F : X \rightrightarrows X$  be a self-correspondence, i.e., a correspondence from  $X$  to itself. An element  $x \in X$  is a *fixed point* of  $F$  if  $x \in F(x)$ , and we let  $\mathcal{F}(F)$  denote the set of all fixed points of  $F$ .

### 5.1 Fixed Point Theorem

Let  $X_+ := \{x \in X : \exists y \geq x \text{ s.t. } y \in F(x)\}$  denote the set of points whose image includes a weakly higher point than that point, and similarly let  $X_- := \{x \in X : \exists y \leq x \text{ s.t. } y \in F(x)\}$ . We then define a self correspondence  $F : X \rightrightarrows X$ , defined over a nonempty partially ordered set  $X$ , to be **upper monotonic**, and write  $F \in \mathcal{F}_+$ , if (i)  $F(x)$  is nonempty and closed for each  $x \in X$ ; (ii)  $F$  is upper weak set monotonic; and (iii)  $X_+$  is nonempty. Symmetrically, we call  $F : X \rightrightarrows X$  **lower monotonic**, and write  $F \in \mathcal{F}_-$ , if (i) holds, and (ii) and (iii) are replaced by (ii')  $F$  is lower weak set monotonic; and (iii')  $X_-$  is nonempty.

Now we are ready to present our fixed-point theorem.

**Theorem 6** (Fixed-Point Theorem). *The set of fixed points  $\mathcal{F}(F)$  is nonempty if  $F$  is either upper or lower monotonic, i.e.,  $F \in \mathcal{F}_+ \cup \mathcal{F}_-$ .<sup>31</sup> Moreover,  $\mathcal{F}(F)$  contains a maximal point if  $F \in \mathcal{F}_+$  and a minimal point if  $F \in \mathcal{F}_-$ .*

*Proof.* See [Appendix A](#).  $\square$

Before proceeding, it is instructive to compare this theorem with [Zhou \(1994\)](#)'s fixed-point theorem, which extends [Tarski \(1955\)](#)'s fixed-point theorem to accommodate correspondences. First, we require that  $X$  be partially ordered. This condition is considerably

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<sup>30</sup>Given the compactness of  $X$  (which is assumed throughout),  $U_{-i}(x)$  is lower hemicontinuous if, for each sequence  $(x_n)_n$  with  $x_n \in X$ ,  $\forall n \in \mathbb{N}$ , that converges to  $x$  and for any  $z \in U_{-i}(x)$ , there exists  $(z_n)_n$  with  $z_n \in U_{-i}(x_n)$ ,  $\forall n \in \mathbb{N}$ , that converges to  $z$ . [Proposition S2](#) in [Appendix E.3](#) of Supplementary Appendix provides sufficient conditions for  $U_{-i}(x)$  to be lower hemicontinuous.

<sup>31</sup>Examples in [Appendix F.1](#) of Supplementary Appendix show that none of the conditions required by upper or lower monotonicity can be dispensed with for this result.

weaker than the complete lattice condition required by Tarski (1955) or Zhou (1994). Second, we do not require  $F(x)$  to be a complete sublattice of  $X$ , as is assumed by Zhou (1994). Third, we require  $F$  to be upper or lower weak set monotonic instead of strong set monotonic as in Zhou (1994). Finally, the nonemptiness of  $X_+$  (or  $X_-$ ) is trivially satisfied both in Tarski (1955) and Zhou (1994) because they restrict their attentions to the case where  $X$  is a complete lattice (which contains smallest and largest points). Meanwhile, our theorem requires two topological conditions—compactness of  $X$  and closed-valuedness of  $F$ —absent in Tarski (1955) and Zhou (1994).

Compared with the fixed-point theorem of Tarski (1955) or Zhou (1994), Theorem 6 thus dispenses with some restrictive order-theoretic assumptions but adds the aforementioned topological assumptions. Since these latter conditions are satisfied in many economic applications, the current theorem will be useful in many settings in which Tarski (1955) or Zhou (1994) cannot be applied. In fact, Theorem S2 in Appendix F of Supplementary Appendix shows that, in many problems of interest, the conditions in Theorem 6 are weaker than those of Zhou (1994)’s theorem. For instance, a subset  $X$  of a Euclidean space is a compact lattice if and only if it is a complete lattice; since we do not require  $X$  to be a lattice, restrictions in the current theorem are strictly weaker.<sup>32</sup>

While the conditions required by Theorem 6 are typically weaker than those in extant results, the conclusions obtained are also weaker. Unlike Tarski’s fixed-point theorem and Zhou (1994)’s extension, fixed points need not form a complete lattice in the current case, and the set of fixed points may not even have the largest or the smallest element. Instead, our theorem shows that the set has a maximal or minimal point.

**Remark 3.** After proving Theorem 6, we became aware of an earlier contribution by Li (2014), who established the existence of a fixed point under the same set of assumptions as ours. We fully acknowledge his prior contribution here. Meanwhile, a few remarks are in order. First, our proof is different from, and arguably simpler than, his; see Appendix A. Second, we establish existence of maximal and minimal fixed points, a property that Li (2014) did not show. The proof for this is not trivial since the set of fixed points is not necessarily compact; see Example S2 in Appendix F.3 of Supplementary Appendix.<sup>33</sup> Finally, we also establish a comparative statics result on the fixed points, to be presented below as Theorem 7, which is novel to our knowledge.

An important benefit of the fixed-point theorem is the ease with which it can be adapted for monotone comparative statistics.

**Theorem 7** (Comparative Statics). *For any pair of self correspondences  $F, F'$  defined over a partially ordered set  $X$ ,*

(i)  $\mathcal{F}(F') \geq_{\text{wvs}} \mathcal{F}(F)$  if  $\mathcal{F}(F) \neq \emptyset$ ,  $F' \in \mathcal{F}_+$ , and  $F'(x) \geq_{\text{wvs}} F(x), \forall x \in X$ ;

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<sup>32</sup>More generally, the same conclusion holds for  $X$  endowed with the order topology; see Theorem S2 for a formal statement, due to Frink (1942).

<sup>33</sup>In fact, the same example further shows that the set of maximal/minimal fixed points need not be compact.

(ii)  $\mathcal{F}(F') \geq_{lws} \mathcal{F}(F)$  if  $F \in \mathcal{F}_-$ ,  $\mathcal{F}(F') \neq \emptyset$ , and  $F'(x) \geq_{lws} F(x), \forall x \in X$ .

*Proof.* Fix any  $x^* \in \mathcal{F}(F)$ . For any  $X' \subset X$ , let  $X'_{\geq x^*} := \{x' \in X' : x' \geq x^*\}$ . Define correspondence  $\tilde{F}' : X_{\geq x^*} \rightrightarrows X_{\geq x^*}$  by  $\tilde{F}'(x) := F'(x)_{\geq x^*}$  for each  $x \in X_{\geq x^*}$ . Note that for any closed  $X'$ ,  $X'_{\geq x^*}$  is closed (and thus compact) in the natural topology. Clearly,  $X_+(\tilde{F}')$  contains  $x^*$  and is thus nonempty. Also,  $\tilde{F}'$  is closed-valued since, for each  $x \in X_{\geq x^*}$ ,  $F'(x)$  is closed and  $F'(x)_{\geq x^*}$  is a closed subset of  $F'(x)$ . The facts that  $x^* \in F(x^*)$  and that  $F'(x) \geq_{uws} F(x) \geq_{uws} F(x^*)$  for each  $x \in X$  imply that for any  $x \geq x^*$ , there is some  $x' \in \tilde{F}'(x)$ . That is,  $\tilde{F}'$  is a nonempty-valued self-correspondence defined on  $X_{\geq x^*}$ . Moreover,  $\tilde{F}'$  is upper weak set monotonic since, for any  $x, x' \in X_{\geq x^*}$  with  $x' \geq x$  and any  $y \in \tilde{F}'(x) \subset F'(x)$ , there exists some  $y' \in F'(x')$  such that  $y' \geq y (\geq x^*)$  so that  $y' \in F'(x')_{\geq x^*} = \tilde{F}'(x')$ . Since  $\tilde{F}'$  satisfies all the conditions for [Theorem 6](#) and  $X_{\geq x^*}$  is compact, there must exist a fixed point  $\tilde{x} \in \tilde{F}'(\tilde{x})$ , which means that  $\tilde{x} \in F'(\tilde{x})$  and  $\tilde{x} \geq x^*$ . This completes the proof for the “upper” version of the statement. The proof of the “lower” version is symmetric.  $\square$

This result immediately implies the following corollary.

**Corollary 2.** *For any pair of self correspondences  $F, F'$  defined over partially ordered set  $X$ ,  $\mathcal{F}(F') \geq_{ws} \mathcal{F}(F)$  if  $F \in \mathcal{F}_-$ ,  $F' \in \mathcal{F}_+$ , and  $F'(x) \geq_{ws} F(x)$  for all  $x \in X$ .*

[Acemoglu and Jensen \(2015\)](#) establish wMCS of fixed points of a correspondence and apply it to dynamic economic models.<sup>34</sup> A major difference is that their result requires the self correspondence  $F$  to have the closed-graph property, which is a stronger than the closed-valuedness we require.<sup>35</sup> Clearly, a correspondence with this property is closed valued, but a closed-valued correspondence need not have this property. In particular, if  $F$  were a function, this property would force  $F$  to be continuous, whereas closed-valuedness, and thus we, would allow  $F$  to be discontinuous.

## 5.2 Iterative Algorithm for Finding a Fixed Point.

An important benefit of a monotonic operator is that it gives rise to a constructive algorithm for finding a fixed point. It is well known that in the environment of Tarski and Zhou, given some additional continuity property of  $F$ , the highest fixed point is obtained by iteratively applying the highest selection from the correspondence starting from the highest point  $\bar{x} := \sup X$ , and likewise the lowest fixed point is obtained by iteratively applying the lowest selection from the correspondence starting from the lowest point  $\underline{x} := \inf X$ . This property, known as Kleene’s fixed-point theorem (see [Baranga \(1991\)](#) for instance) and also established

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<sup>34</sup>[Villas-Boas \(1997\)](#) also establishes wMCS of fixed points but only considers single-valued correspondences (i.e., functions).

<sup>35</sup>[Acemoglu and Jensen \(2015\)](#) assume a version of upper hemicontinuity that amounts to a the closed graph property.

for supermodular games by Milgrom and Roberts (1990) and Milgrom and Shannon (1994), is very convenient in practice.

We show that a similar property holds if  $X$  satisfies the hypotheses of [Theorem 6](#), albeit with some qualifications. We say  $F$  is **upper hemi-order-continuous** if, for any  $(x, y) \in X^2$  and for any sequence  $(x_n, y_n)_{n \in \mathbb{N}}$  converging to  $(x, y)$ , where  $(x_n)_{n \in \mathbb{N}}$  is either weakly increasing or weakly decreasing and  $y_n \in F(x_n), \forall n \in \mathbb{N}$ , we have  $y \in F(x)$ .<sup>36</sup>

**Theorem 8.** *Suppose  $F$  is an upper monotonic and upper hemi-order continuous self-correspondence defined over a partially ordered set  $X$ .*

- (i). *For every  $x \in X_+$  there exists a weakly increasing sequence  $(x_n)_{n \in \mathbb{N}}$  with  $x_1 = x$  and  $x_{n+1} \in \{y \in X : y \in F(x_n), y \geq x_n\}$  for each  $n \in \mathbb{N}$ , such that its limit  $x_* = \lim_{n \rightarrow \infty} x_n$  exists and is a fixed point of  $F$ .*
- (ii). *Suppose  $F' : X \rightrightarrows X$  is upper monotonic and upper hemi-order continuous, and  $F'(x) \geq_{uws} F(x)$  for each  $x$ . Then, for each  $x_F \in \mathcal{F}(F)$ , there exists  $x_{F'} \in \mathcal{F}(F')$  with  $x_{F'} \geq x_F$  that can be found by an upward iterative procedure starting with  $x_1 = x_F$  for  $F'$ .<sup>37</sup>*

*A symmetric conclusion holds if  $F$  is lower monotonic and upper hemi-order-continuous.*

*Proof.* Given the symmetry, we only prove (i) and (ii). First, since  $x_1 \in X_+$ , there exists  $x_2 \in \{y \in F(x_1) : y \geq x_1\}$ . By upper weak set monotonicity of  $F$ , if  $x_{n+1} \in F(x_n)$  and if  $x_{n+1} \geq x_n$ , for any  $n \in \mathbb{N}$ , then there must exist  $x_{n+2} \in \{y \in F(x_{n+1}) : y \geq x_{n+1}\}$ . We thus obtain a weakly increasing sequence  $(x_n)_{n \in \mathbb{N}}$ . Since  $X$  is a compact metric space, the weakly increasing sequence has a limit  $x_* = \lim_{n \rightarrow \infty} x_n$ . By the upper hemi-order-continuity of  $F$ ,  $x_* \in F(x_*)$ , proving (i). The proof of (ii) follows the same argument, once we redefine the starting point  $x_1 = x_F$  of the iterative procedure for operator  $F'$ .  $\square$

Recall that upper hemi-order-continuity is trivially satisfied if  $X$  is finite. Hence, [Theorem 8](#) suggests a convenient and fast algorithm to identify a fixed point for finite  $X$ , even without the standard set of assumptions required by the traditional Tarski approach.

One may recall that in the setting of Tarski and Zhou, a monotonic algorithm starting from the largest and smallest elements finds the largest and smallest fixed points, respectively, and may wonder if maximal and minimal points can be found in this way in our context. The following example provides a negative answer to that question.<sup>38</sup>

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<sup>36</sup>Note that the condition is weaker than upper hemi-continuity since the condition is required only for  $(x_n)_n$  that is monotone. The condition can be seen also as a natural generalization of the order continuity defined for a function to a correspondence. See Milgrom and Roberts (1990) for an order-continuous function.

<sup>37</sup>More specifically, there exists a weakly increasing sequence  $(x_n)_{n \in \mathbb{N}}$  such that  $x_1 = x_F$  and  $x_{n+1} \in \{y \in X : y \in F'(x_n), y \geq x_n\}$  for each  $n \in \mathbb{N}$ ; and its limit  $x_{F'} = \lim_{n \rightarrow \infty} x_n$  is well defined and is a fixed point of  $F'$ .

<sup>38</sup>[Example S3](#) in [Appendix F.4](#) of Supplementary Appendix illustrates additional difficulty with iterative procedures.

**Example 5.** Suppose  $X = \{1, 2, 3\} \times \{1, 2\}$  and  $F : X \rightrightarrows X$  is defined by:  $F((1, 1)) = \{(1, 2), (2, 1)\}$ ,  $F((2, 1)) = \{(1, 2), (3, 2)\}$ ,  $F((1, 2)) = \{(2, 1), (3, 2)\}$ ,  $F((2, 2)) = \{(2, 2), (3, 2)\}$ ,  $F((3, 1)) = \{(3, 2)\}$ , and  $F((3, 2)) = \{(3, 2)\}$ . Note that  $F$  is both upper and lower monotonic. There are two fixed points  $\{(2, 2), (3, 2)\}$ . Suppose that one iterates  $F$  as suggested in [Theorem 8](#), starting with the lowest point  $x_1 = (1, 1)$ . Then, no matter which point one chooses along the iteration, the only fixed point one can reach is  $(3, 2)$ . But this is not a minimal fixed point;  $(2, 2)$  is the unique minimal fixed point and smaller than  $(3, 2)$ . The minimal fixed point  $(2, 2)$  cannot be reached from any iterative application of  $F$  starting from  $(1, 1)$ . See [Figure 6](#).

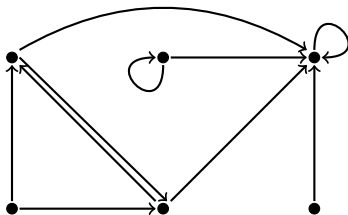


Figure 6: Every iteration starting from  $(1, 1)$  fails to reach a minimal fixed point.

## 6 Application to Game Theory

In this section, we apply our monotone comparative statics results and the fixed-point theorem to strategic environments to establish the existence and comparative statics of Nash equilibria. Our equilibrium theory parallels [Milgrom and Shannon \(1994\)](#), who apply their sMCS conditions for players' best responses to establish an analogous result to ours—i.e., wMCS of Nash equilibria—in games with strategic complementarities.<sup>39</sup> Crucially, their results rest on Tarski's fixed point theorem.<sup>40</sup> Since the conditions required by our fixed-point theorem are typically, sometimes considerably, weaker than those required by Tarski (or Zhou), our existence and monotone comparative statics can be established more broadly. As

<sup>39</sup>The comparative statics in [Milgrom and Shannon \(1994\)](#) is restricted to extremal—i.e., largest and smallest—equilibria. [Van Zandt and Vives \(2007\)](#) also establish the comparative statics for extremal Nash equilibria in Bayesian games of strategic complementarities. Likewise, [Sobel \(2019\)](#) studies the comparative statics for bounds of the set of strategies that survive iterated eliminations of dominated strategies in ID-supermodular games (a more general class of games than supermodular games). Technically, these studies rely on the iteration of best response operators whose convergence requires the order continuity of the objective function. By contrast, we do not assume order continuity for our existence and comparative statics of fixed points and instead make use of a novel fixed point theorem.

<sup>40</sup>In fact, they use the iterative version of Tarski. This requires them to assume order upper semi-continuities of payoff functions, in addition to the lattice conditions required by Tarski. Our theory dispense with the continuity assumption, along with others not required by our fixed point theorem.



observed in our Introduction, the substantive content of monotone comparative statics is not compromised by this weakening.

Consequently, our approach applies to a broader class of games, called *games with weak strategic complementarities*, in which strategy sets may not form lattices and the best response correspondences may not form sublattices and are required to be only weak set monotonic. Utilizing our results in [Section 5](#), we establish the existence and comparative statics of Nash equilibria even in games where only weak set monotonicity (and not strong set monotonicity) holds. We then apply our results to a couple of games that feature weak strategic complementarities.

## 6.1 Games with Weak Strategic Complementarities

Consider a normal-form game  $\Gamma = (I, X, B)$ , where  $I$  is a finite set of players,  $X := \times_{i \in I} S_i$  is a Cartesian product of strategy sets  $S_i$ , and  $B = (B_i)_{i \in I}$  is a Cartesian product of correspondences  $B_i : S_{-i} \rightrightarrows S_i$  that we shall interpret as the “best” responses for player  $i$ . We assume that  $S_i$  is partially ordered for each  $i$  and any Cartesian product, e.g.,  $X$  or  $S_{-i}$ , is partially ordered by the product order based on the relevant partial orders. We further assume that each  $S_i$  is a compact metric space inducing a natural topology and let  $X$  be endowed with the product topology. Finally, we assume that each  $B_i$  is a nonempty- and closed-valued correspondence. We shall refer to a game  $\Gamma$  satisfying these properties **regular**. A strategy profile  $s = (s_i)_{i \in I}$  is a Nash equilibrium if  $s_i \in B_i(s_{-i})$  for every  $i \in I$ . We let  $\mathcal{E}(\Gamma)$  denote the set of all Nash equilibria of  $\Gamma$ .

**Remark 4.** Note that we do not necessarily require the best response correspondence  $B_i$  to maximize a utility function  $u_i : X \rightarrow \mathbb{R}$ , or

$$B_i(s_{-i}) := \arg \max_{s_i \in S_i} u_i(s_i, s_{-i}). \quad (7)$$

Indeed, our analysis also applies when, for instance, the best response correspondence is defined as the set of Pareto optimal choices by a group of agents or by a set of “multi-selves” in the case of an agent with incomplete preferences (see [Proposition 4](#) below). Rest assured that the best response correspondence in the traditional sense (7) also works: it is nonempty- and closed-valued, as long as  $u_i$  is upper semicontinuous in  $s_i$ .<sup>41</sup> Either way, [Proposition 4](#) below provides conditions on  $u_i$  for best response correspondences to possess desired properties (giving rise to existence and wMCS of Nash equilibria).

We call a game  $\Gamma$  a **game with upper weak strategic complementarities**, and write  $\Gamma \in \mathcal{G}_+$ , if it is regular and satisfies the following conditions:

(a) for each  $i \in I$ ,  $B_i$  is upper weak set monotonic;

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<sup>41</sup>The closedness can be seen as follows. Let  $v_i^* := \max_{s_i \in S_i} u_i(s_i, s_{-i})$ , and let  $\{s_i^n\}_{n \in \mathbb{N}}$  be a sequence with  $s_i^n \in B_i(s_{-i})$  for each  $n = 1, \dots$ , converging to some  $s_i^* \in S_i$ . Then, by the upper semicontinuity of  $u_i$ ,  $u_i(s_i^*, s_{-i}) \geq \limsup_{n \rightarrow \infty} u_i(s_i^n, s_{-i}) = v_i^*$ .

(b) there exists  $\underline{s} = (\underline{s}_i)_{i \in I} \in X$  such that for each  $i$ ,  $s'_i \in B_i(\underline{s}_{-i})$  for some  $s'_i \geq \underline{s}_i$ .

Conditions (a) and (b) correspond to those required by the Fixed Point Theorem (Theorem 6) for general correspondences. Condition (a) is satisfied if players are economic agents who possess the preferences we imposed for the comparative statics results in Section 3 and Section 4 as will be discussed later. Condition (b) is vacuously satisfied if there exists a smallest element in each player's strategy space, e.g., if the strategy space is a complete lattice. Symmetrically, the class  $\mathcal{G}_-$  of **games with lower weak strategic complementarities** are defined analogously. We call  $\mathcal{G}_{WSC} := \mathcal{G}_+ \cup \mathcal{G}_-$  **games with weak strategic complementarities**.

With these preliminary concepts and results at hand, we now provide general existence and comparative statics results:

**Theorem 9. (i)** *Nash equilibria  $\mathcal{E}(\Gamma)$  of a game  $\Gamma \in \mathcal{G}_{WSC} = \mathcal{G}_+ \cup \mathcal{G}_-$  are nonempty.*

**(ii)** *Consider two games,  $\tilde{\Gamma} = (I, X, \tilde{B})$  and  $\Gamma = (I, X, B)$ . Suppose  $\mathcal{E}(\Gamma) \neq \emptyset$  (for which  $\Gamma \in \mathcal{G}_{WSC}$  is sufficient),  $\tilde{\Gamma} \in \mathcal{G}_+$ , and  $\tilde{B}_i(s_{-i}) \geq_{uvs} B_i(s_{-i})$  for every  $i \in I$  and  $s_{-i} \in S_{-i}$ . Then,  $\mathcal{E}(\tilde{\Gamma}) \geq_{uvs} \mathcal{E}(\Gamma)$ . (A symmetric result based on the lower weak set comparison also holds.)*

*Proof.* Note first that  $B_i(s_{-i})$  is nonempty and compact. Therefore, by properties (a) and (b) of games in  $\mathcal{G}_+$ , the mapping  $F : X \rightrightarrows X$  defined by  $F(s) := \{s' \in X : s'_i \in B_i(s_{-i}), \forall i \in I\}$  satisfies the requirement of the upper-monotonic self correspondence. Hence, by Theorem 6, we conclude that there exists a fixed point  $s^* \in F(s^*)$ , which means that the set of Nash equilibria is nonempty. Moreover, observe that  $\tilde{F}(s) := \{s' \in X : s'_i \in \tilde{B}_i(s_{-i}), \forall i \in I\}$  upper weak set dominates  $F(s)$  for each  $s \in X$ . Thus, by Theorem 7-(i), part (ii) follows.  $\square$

Unlike here, it is more standard to specify payoff functions rather than best response correspondences as primitives of a game. The next two propositions illustrate how one may leverage the results from Section 3 and Section 4 to apply Theorem 9 for this more conventional definition of games. Let us define an **I-game**  $G = (I, X, u)$ , where  $u = (u_i)_{i \in I}$  is the profile of the players' payoff functions.<sup>42</sup> We say an I-game  $G = (I, X, u)$  **induces** a game  $\Gamma = (I, X, B)$  if  $B_i(s_{-i})$  maximizes player  $i$ 's payoff  $u_i$  in the sense of (7), for each  $i$  and  $s_{-i} \in \times_{j \neq i} S_j$ . Below we also derive payoff implications of monotone comparative statics of games. For this purpose, we will need to define the following property: for a subset  $J \subset I$  of players,  $u_J = (u_i)_{i \in J}$  is **payoff monotonic** if  $u_i(s_i, s_{-i})$  is weakly increasing in  $s_{-i}$ ,  $\forall s_i \in S_i, \forall i \in J$ . This property is natural in games with strategic complementarities, as will be illustrated later. Finally, we let  $\mathcal{E}(G)$  denote the set of equilibria in I-game  $G$  (by a slight abuse of notation).

**Proposition 4. (i)** *An I-game  $G = (I, X, u)$  induces a regular game  $\Gamma \in \mathcal{G}_+ \cap \mathcal{G}_-$  and thus admits a Nash equilibrium if, for each player  $i \in I$ ,  $S_i$  is a compact complete*

<sup>42</sup>Here, I-game is a mnemonic for individual choices, while P-game, to be defined later, is a mnemonic for Pareto optimal choices.

lattice,  $u_i(\cdot, s_{-i})$  is upper semicontinuous for all  $s_{-i}$ , and  $u_i(\cdot, s'_{-i}) \geq_{wI} u_i(\cdot, s_{-i})$  for any  $s'_{-i} \geq s_{-i}$ .

- (ii) Suppose two I-games  $G = (I, X, u)$  and  $G' = (I, X, v)$  induce regular games in  $\mathcal{G}_+ \cap \mathcal{G}_-$ . If  $v_i(\cdot, s_{-i}) \geq_{wI} u_i(\cdot, s_{-i})$  for every  $i$  and  $s_{-i}$ , then  $\mathcal{E}(G') \geq_{ws} \mathcal{E}(G)$ .
- (iii) Fix I-games  $G$  and  $G'$  satisfying the conditions of (ii). If  $v_J$  is payoff monotonic, then  $v_J(\mathcal{E}(G')) \geq_{ws} v_J(\mathcal{E}(G))$ , where  $v_J(S')$  is the set of payoffs for players in  $J$  corresponding to  $S' \subset X$ .

*Proof.* Part (i) follows from [Theorem 3](#), [Proposition 1](#), and [Theorem 9](#)-(i);  $B_i$  is then nonempty- and closed-valued and weak set monotonic. Part (ii) follows from [Theorem 9](#)-(ii). For Part (iii), define  $\tilde{v}_J := (\tilde{v}_i)_{i \in J} : X \rightarrow \mathbb{R}^{|J|}$  such that, for each  $i \in J$ ,

$$\tilde{v}_i(s) := \max_{s' \in S_i} v_i(s', s_{-i}).$$

Due to the payoff monotonicity,  $\tilde{v}_J(s) = (\tilde{v}_i(s))_{i \in J}$  is a weakly increasing function of  $s$ . Further, for any  $s \in X$ ,  $\tilde{v}_J(s) \geq v_J(s)$ , and for any  $s' \in \mathcal{E}(G')$ ,  $\tilde{v}_J(s') = v_J(s')$ . We then conclude

$$v_J(\mathcal{E}(G')) = \tilde{v}_J(\mathcal{E}(G')) \geq_{ws} \tilde{v}_J(\mathcal{E}(G)) \geq_{ws} v_J(\mathcal{E}(G)),$$

where the first inequality follows from combining Part (ii) and [Lemma 2](#).  $\square$

While the payoff comparison in Part (iii) is made by fixing the payoff functions at  $v$ , the set of equilibrium payoffs also increases in the weak set order—i.e.,  $v_J(\mathcal{E}(G')) \geq_{ws} u_J(\mathcal{E}(G))$ —if we additionally assume  $G'$  “payoff dominates”  $G$  in the sense that  $v_i(\cdot) \geq u_i(\cdot), \forall i \in I$ . An interesting implication of Part (iii) is that even without the payoff dominance, the change of environment confers a positive externality for players whose payoffs are not directly affected:

**Corollary 3.** *For two I-games  $G$  and  $G'$  satisfying the conditions of [Proposition 4](#)-(ii), we have  $v_J(\mathcal{E}(G')) \geq_{ws} u_J(\mathcal{E}(G))$  if  $v_i = u_i$  for all  $i \in J$  and  $u_J$  is payoff monotonic.*

Similar to an I-game, we define a **P-game**,  $G = (I, X, u)$ , played by collectives or by players with incomplete preferences, where  $u := (u_i)_{i \in I}$  with each  $u_i = (u_{ij})_{j \in J_i}$  representing the payoffs of sub-players that comprise player  $i$  and satisfying the condition in [Proposition 3](#).<sup>43</sup> We say that a P-game  $G$  **induces** a game  $\Gamma = (I, X, B)$  if  $B_i(s_{-i})$  are the Pareto optimal choices for  $i$ 's sub-players  $\{ij\}_{j \in J_i}$ . By abuse of notation, we let  $\mathcal{E}(G)$  denote the set of Nash equilibria in the game induced by P-game  $G$ .

**Proposition 5. (i)** *A P-game  $G = (I, X, u)$  induces a regular game  $\Gamma \in \mathcal{G}_+ \cap \mathcal{G}_-$  and thus admits a Nash equilibrium if, for each  $i \in I$ ,  $S_i$  satisfies the conditions required by [Theorem 4](#) ([Theorem 5](#), resp.) and  $u_i(\cdot, s'_{-i})$  dominates  $u_i(\cdot, s_{-i})$  whenever  $s'_{-i} \geq s_{-i}$ , in the sense of [Theorem 4](#) ([Theorem 5](#), resp.).*

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<sup>43</sup>This condition is imposed to guarantee that each player  $i$ 's best response in a P-game, which is the set of Pareto optimal choices for the collective  $i$ , is closed-valued.

(ii) Suppose two  $P$ -games  $G = (I, X, u)$  and  $G' = (I, X, v)$  induce games that belong to  $\mathcal{G}_+ \cap \mathcal{G}_-$ . If  $v_i(\cdot, s_{-i})$  dominates  $u_i(\cdot, s_{-i})$  for each  $i$  and  $s_{-i}$  in the sense of [Theorem 4](#) or [Theorem 5](#), then  $\mathcal{E}(G') \geq_{ws} \mathcal{E}(G)$ .

*Proof.* Part (i) follows from [Theorem 4](#), [Theorem 5](#), [Proposition 3](#), and [Theorem 9-\(i\)](#);  $B_i$  is then nonempty- and closed-valued and weak set monotonic. Part (ii) follows from [Theorem 9-\(ii\)](#).  $\square$

## 6.2 Applications

We now present a couple of games with weak strategic complementarities and show how our results apply to these games.

### 6.2.1 Generalized Bertrand Game

Consider an oligopoly game played by firms  $I$ . Each firm  $i \in I$  chooses price  $p_i \in P_i$  from a finite set  $P_i \subset \mathbb{R}_+$  and sells  $D_i(p_i, p_{-i})$  units at a cost given by an increasing, convex function  $C_i : \mathbb{R}_+ \rightarrow \mathbb{R}_+$ . We assume that, for each  $i$ , the demand function  $D_i : P_i \times \prod_{j \neq i} P_j \rightarrow \mathbb{R}_+$  satisfies the following conditions:

(D1)  $D_i$  is weakly decreasing in  $p_i$  and weakly increasing in  $p_{-i}$ ;

(D2) For any  $p_i < p'_i, p_{-i} < p'_{-i}$ , and  $D_i(p_i, p_{-i}) > 0$ ,

$$\frac{D_i(p'_i, p_{-i})}{D_i(p_i, p_{-i})} \leq \frac{D_i(p'_i, p'_{-i})}{D_i(p_i, p'_{-i})}. \quad (8)$$

The monotonicity in  $p_{-i}$  in (D1) means that the firms' products are substitutes for each other. This substitute property is strengthened by the condition (D2) which implies that the demand function  $D_i(\cdot, p_{-i})$  becomes more inelastic as  $p_{-i}$  increases. We call the I-game  $G_{(C,D)}$ , indexed by  $C := (C_i)_{i \in I}$  and  $D := (D_i)_{i \in I}$ , a **generalized Bertrand game**, and write  $G_{(C,D)} \in \mathcal{B}$ , if (D1) and (D2) are satisfied.

The finiteness of  $P_i$  is to guarantee the existence of a Nash equilibrium in pure strategies, but otherwise plays no role. The continuous-price version of this game (which can be obtained say by shrinking the grid sizes arbitrarily small) is comparable to, and in fact is more general than, the corresponding game considered by [Milgrom and Shannon \(1994\)](#). This latter game assumes (D1) and a stronger version of (D2) without the qualifier " $D_i(p_i, p_{-i}) > 0$ ," which assumes  $D_i$  to be strictly positive and continuously differentiable at all profile  $(p_i, p_{-i})$ . This difference actually matters since our class of games  $\mathcal{B}$  includes a pure Bertrand game, whereas the class of games considered by [Milgrom and Shannon \(1994\)](#) does not. More formally, we call  $G_{(C,D)}$  a **pure Bertrand game** if, for each  $i$ ,  $C_i(q) = c_i q$  for some  $c_i \in [0, \max_{p_i \in P_i} p_i]$ , and

$$D_i(p) = \begin{cases} \frac{1}{|\arg \min_{j \in I} p_j|}, & \text{if } p_i = \min_{j \in I} p_j \\ 0 & \text{otherwise.} \end{cases}$$

**Lemma 5.** *A pure Bertrand game is a generalized Bertrand game.*

Our next result shows that any generalized Bertrand game induces a game with weak strategic complementarities defined by the lower weak set order. To state this, define firm  $i$ 's best response as

$$B_i(p_{-i}) := \arg \max_{p_i \in P_i} U_i(p_i, p_{-i}), \quad (9)$$

where  $U_i(p_i, p_{-i}) := p_i D_i(p_i, p_{-i}) - C_i(D_i(p_i, p_{-i}))$ .

**Lemma 6.** *If  $p_{-i} < p'_{-i}$ , then  $B_i(p_{-i}) \leq_{lws} B_i(p'_{-i})$ . Hence, any game in  $\mathcal{B}$  induces a game in  $\mathcal{G}_-$ .*

In words, a generalized Bertrand game induces a game with lower weak strategic complementarities. It is worth noting that the pure Bertrand game does *not* induce a game with strategic complementarities, as defined by [Milgrom and Shannon \(1994\)](#), since each firm's best response is *not* strong set monotonic; in fact, one can show that it is not even upper weak set monotonic.<sup>44</sup>

We are now in a position to state the monotone comparative statics properties for the class  $\mathcal{B}$  of generalized Bertrand games. For this purpose, consider any  $G := G_{(C,D)}$  and  $\tilde{G} := G_{(\tilde{C}, \tilde{D})}$  both in  $\mathcal{B}$ , where  $(C, D)$  and  $(\tilde{C}, \tilde{D})$  are ordered as follows: for each  $i \in I$ , (a) for any  $p_i < p'_i$  and any  $p_{-i}$  such that  $D_i(p_i, p_{-i}) > 0$ , it holds that  $\tilde{D}_i(p_i, p_{-i}) > 0$  and

$$\frac{D_i(p'_i, p_{-i})}{D_i(p_i, p_{-i})} \leq \frac{\tilde{D}_i(p'_i, p_{-i})}{\tilde{D}_i(p_i, p_{-i})}; \quad (10)$$

and (b)  $C_i(q') - C_i(q) \leq \tilde{C}_i(q') - \tilde{C}_i(q)$ , for any  $q' > q$ . In words, the firms in game  $\tilde{G}$  face more inelastic demands or higher marginal costs (or both) than the firms in game  $G$ . The following result is a simple implication of [Theorem 9](#).

**Corollary 4.** *Both  $\mathcal{E}(G)$  and  $\mathcal{E}(\tilde{G})$  are nonempty. Further,  $\mathcal{E}(G) \leq_{lws} \mathcal{E}(\tilde{G})$ .*

To draw a payoff implication from the above comparative statics, let us consider firms facing higher constant marginal costs and higher demands going from  $G$  to  $\tilde{G}$ : that is,

$$C_i(q) = c_i q \leq \tilde{c}_i q = \tilde{C}_i(q) \quad \text{and} \quad D_i(\cdot) \leq \tilde{D}_i(\cdot). \quad (b')$$

The latter property implies the payoff monotonicity for firms whose costs do not increase, so we obtain

**Corollary 5.** *If (b') (in addition to (a) above) holds for every  $i \in I$ , then the set of equilibrium profits for each firm  $i$  with  $\tilde{c}_i = c_i$  in  $\tilde{G}$  lower weak set dominates that in  $G$ .*

<sup>44</sup>To see it, consider, for instance, a pure Bertrand game with two firms which incur constant marginal costs. If the firm  $j$  charges  $p_j < c_i$ , then any  $p_i > p_j$  is a best response for firm  $i$ . However, if the firm  $j$  increases its price to  $p'_j > c_i$ , then no  $p_i > p'_j$  can be a best response.

### 6.2.2 A Beauty Contest Game

Consider a game played by multi-divisional organizations, each with (incomplete) preferences described in [Example 3](#). Specifically, there are  $n$  players,  $I = \{1, 2, \dots, n\}$ . Each player  $i \in I$  chooses a two-dimensional action  $s_i = (x_i, y_i)$  from  $S_i := [0, 1]^2$ . As in [Example 3](#), it is useful to interpret each player  $i$  as a firm consisting of two divisions  $i1$  and  $i2$ , and the action it chooses is an investment plan in two technologies,  $A$  and  $B$ . As before, each firm  $i$  has an (incomplete) preference given by its divisions' payoff functions:

$$\begin{aligned} u_{i1}(x_i, y_i; \omega_i) &= - (x_i - 2\omega_i^A)^2 - (y_i - \omega_i^B)^2, \\ u_{i2}(x_i, y_i; \omega_i) &= - (x_i - \omega_i^A)^2 - (y_i - 2\omega_i^B)^2, \end{aligned}$$

except now that  $\omega_i^A = \frac{1}{n-1} \cdot \sum_{j \neq i} x_j + \theta^A$  and  $\omega_i^B = \frac{1}{n-1} \cdot \sum_{j \neq i} y_j + \theta^B$ , where  $\theta := (\theta^A, \theta^B) \in \mathbb{R}^2$  are parameters. That is, the “state”  $\omega_i = (\omega_i^A, \omega_i^B)$  now depends on other players' actions as well as some exogenous parameters.

Using the interpretation of [Example 3](#) but embedding it into a game context, each (multidivisional) firm  $i$  prefers to “match” its investment plan  $(x_i, y_i)$  to the average investment levels of the other firms as well as the exogenous parameter  $(\theta^A, \theta^B)$  representing the desirability of the alternative technologies. This feature of the game makes it a variant of the beauty contest game (see e.g., [Morris and Shin \(2002\)](#)). An important “twist” added here is the possible preference incongruence between divisions within each firm over alternative technologies: division  $i1$  is biased toward  $A$  while division  $i2$  is biased toward  $B$ . As mentioned earlier, a common approach for handling such incomplete preference is to assume that each firm  $i$  chooses a Pareto optimal choice for its divisions, taking as given the expected investment plans by other firms  $j \neq i$ . Consequently, the best response correspondence  $B_i(s_{-i})$  for each firm  $i$  is given by a Pareto optimal correspondence  $\mathcal{P}_i(s_{-i}; \theta) := P(u_{i1}(\cdot; \omega_i), u_{i2}(\cdot; \omega_i))$ . Our (modified) beauty contest game is then denoted by  $G_\theta = (I, (S_i)_{i \in I}, (\mathcal{P}_i(\cdot, \theta))_{i \in I})$ , indexed by the parameter  $\theta$ .

We verified in [Example 3](#) that  $u_{ik}(s_i; \omega_i)$  is supermodular in  $s_i$ ,  $\forall \omega_i, \forall i \in I, k = 1, 2$ , and  $u_{ik}(\cdot; \omega'_i)$  increasing-differences dominates  $u_{ik}(\cdot; \omega_i)$ , whenever  $\omega'_i > \omega_i$ . Thus, by [Theorem 5](#),  $\mathcal{P}_i(s_{-i}; \theta)$  is weak set monotonic in  $s_{-i}$  and in  $\theta$ . Furthermore, one can check that  $u_i$  satisfies the properties required by [Proposition 3](#), implying that  $\mathcal{P}_i(s_{-i}; \theta)$  is closed for each  $s_{-i}$ . We thus conclude that the beauty contest game  $G_\theta$  is a P-game and induces a game of weak strategic complementarities. Then, by [Proposition 5](#), the following result is immediate.

**Corollary 6.** *If  $\theta' > \theta$ , then  $\mathcal{E}(G_{\theta'}) \geq_{ws} \mathcal{E}(G_\theta)$ .*

## 7 Application to Matching Theory

In this section, we apply our theory to matching problems. As we will demonstrate below, the techniques we developed in the previous sections prove useful for analyzing stable matching under weaker assumptions than have been employed by the existing research. We first

establish the existence of a stable matching building on our fixed-point theorem ([Theorem 6](#)). We then obtain comparative statics of stable matchings based on our general wMCS result for fixed points ([Theorem 7](#)). Finally, we provide a couple of applications.

The main departure from the existing literature is the generality of agents' choice correspondences that we allow for. Specifically, we relax the two main assumptions in the literature; WARP and substitutability. These relaxed assumptions allow for indifferences or even incompleteness of preferences. This generality plays an important role in our applications.

## 7.1 Model and Results

We begin by presenting our model. There are a finite set  $F$  of firms and a finite set  $W$  of workers, as well as a finite set  $X$  of contracts. Each contract  $x \in X$  is associated with one firm  $x_F \in F$  and one worker  $x_W \in W$ . We will often write  $x$  to denote a singleton set  $X' = \{x\}$ . Given a set  $X' \subset X$  of contracts, let  $X'_f = \{x \in X' : x_F = f\}$  and  $X'_w = \{x \in X' : x_W = w\}$  denote the sets of contracts firm  $f$  and worker  $w$  are involved with within  $X'$ , respectively. A set of contracts  $X' \subset X$  will be called an **allocation** if it contains at most one contract for each worker.

Each agent  $a \in F \cup W$  is endowed with a **choice correspondence**:  $C_a : 2^X \rightrightarrows 2^X$  where, for each  $X' \subseteq X$ ,  $C_a(X')$  is a nonempty family of subsets of  $X'_a$ . Any element of  $C_a(X')$  represents a set of contracts agent  $a$  chooses from  $X'$ . The choice correspondence  $C_a$  induces the **rejection correspondence**  $R_a : 2^X \rightrightarrows 2^X$ , defined by  $R_a(X') = \{Z : Z = X'_a \setminus Y \text{ for some } Y \in C_a(X')\}$ .

For any pair of allocations  $X'$  and  $X''$ , we say that agent  $a$  **weakly prefers**  $X''$  to  $X'$  if  $X''_a \in C_a(X'_a \cup X''_a)$ , and write  $X'' \succeq_a X'$ .<sup>45</sup> We say that  $a$  **strictly prefers**  $X''$  to  $X'$  if  $X'' \succeq_a X'$  but not  $X' \succeq_a X''$ , and write  $X'' \succ_a X'$ .

We focus on the many-to-one matching setup by assuming that the choice correspondence of each worker  $w$  satisfies the following properties: for any  $X' \subseteq X$ , (i)  $X'' \in C_w(X')$  implies  $|X''| \leq 1$ ; and (ii)  $X'' \in C_w(X')$  if  $\emptyset \not\prec_w X''$  and  $\{x'\} \not\prec_w X''$  for any  $X'', \{x'\} \subset X'_w$ .<sup>46</sup> In words, each element of a worker's choice correspondence must be a singleton contract, possibly a null set (i.e., the worker has a unit demand), and a contract that is not dominated by any other contract (including remaining unemployed) must be included in the choice correspondence.

An economy is summarized as a tuple  $\Gamma = (F, W, X, (C_a)_{a \in F \cup W})$ . An allocation  $Z$  is **stable** if

- (i). (Individual Rationality)  $Z_a \in C_a(Z)$  for every  $a \in F \cup W$ , and

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<sup>45</sup>This is the so-called ‘‘Blair order’’ introduced by Blair (1988).

<sup>46</sup>We note that our characterization of stable matchings, [Theorem 10](#), does not hold without condition (ii). However, the ‘‘if’’ direction of that theorem holds without it, and hence so does the existence of a stable matching, [Theorem 11](#). Details are available upon request.

- (ii). (No Blocking Coalition)  $Z_f \in C_f(Z \cup U(Z))$  for every  $f \in F$ , where  $U(Z) := \{x \in X : x \succ_{x_W} x', \forall x' \in Z_{x_W}\}$ .<sup>47</sup>

The key method for analyzing stable allocations is to associate them with fixed points of a suitably defined correspondence (see [Adachi \(2000\)](#), [Fleiner \(2003\)](#), [Echenique and Oviedo \(2004, 2006\)](#), and [Hatfield and Milgrom \(2005\)](#), for example). WARP has been crucial for this purpose.<sup>48</sup> Formally, a preference relation for agent  $a \in F \cup W$  satisfies WARP if and only if the associated choice correspondence  $C_a$  satisfies the following two conditions (see [Kreps \(1988\)](#), for instance):

- (i). **Sen's  $\alpha$** :  $Y \in C_a(X'')$  and  $Y \subset X' \subset X'' \implies Y \in C_a(X')$ , and  
(ii). **Sen's  $\beta$** :  $Y, Y' \in C_a(X')$  and  $Y \in C_a(X'') \text{ for } X' \subset X'' \implies Y' \in C_a(X'')$ .

In words, Sen's  $\alpha$  states that an optimal choice from a “bigger” set must be an optimal choice from a “smaller” set that contains it. Sen's  $\beta$  attributes non-uniqueness of choice to indifferences: if multiple alternatives are optimal from a smaller set and one of them is still optimal from a bigger set, the other(s) must also be optimal from the bigger set. While the former remains compelling, the latter can easily fail in the context of multidivisional organizations or of incomplete preferences, as the following example demonstrates.

**Example 6.** Consider a firm  $f$  with two divisions,  $\delta$  and  $\delta'$ . The firm is subject to a budget constraint that compels it to hire at most one worker across the divisions, but the firm does not have strict preferences over which division hires a worker when both divisions have applicants. Each division has its own preferences over the workers. There are 3 workers,  $w$ ,  $w'$ , and  $w''$ , who are all acceptable to both divisions, and division  $\delta'$  prefers  $w''$  to  $w'$ . Then, if workers  $w$  and  $w'$  apply to divisions  $\delta$  and  $\delta'$ , respectively, then the choice of the firm from this set of applications  $\{(w, \delta), (w', \delta')\}$  would be either  $(w, \delta)$  or  $(w', \delta')$ , where  $(w, \delta)$ , for instance, denotes a contract specifying a matching between  $w$  and  $\delta$ . If  $w''$  applies to  $\delta'$  in addition, then the firm faces a set of applications  $\{(w, \delta), (w', \delta'), (w'', \delta')\}$  and chooses either  $(w, \delta)$  or  $(w'', \delta')$ . Note that  $(w', \delta')$  is no longer optimal since the newly available contract  $(w'', \delta')$  dominates it for division  $\delta'$ . At the same time, the other contract  $(w, \delta)$  remains optimal since the new contract is not comparable to it. This choice behavior is quite natural for a multi-divisional organization. However, this constitutes a violation of Sen's  $\beta$ , so it violates WARP and thus cannot be rationalized by any complete (possibly weak) preference relation.

As seen in this example, violations of Sen's  $\beta$  may naturally arise in organizations with multiple divisions because the organization simply lacks a criterion to compare placement in

<sup>47</sup>In [Appendix H.2](#) of Supplementary Appendix, we consider an alternative notion of stability and its relation with the present stability notion under Sen's  $\alpha$  or WARP.

<sup>48</sup>See [Hatfield and Milgrom \(2005\)](#), [Che, Kim, and Kojima \(2019\)](#), and [Aygün and Sönmez \(2013\)](#), among others. We note that authors have invoked WARP under different names; the first two sets of authors call it Revealed Preference, while the last set of authors, who highlight the importance of the condition, call it Irrelevance of Rejected Contracts.



different divisions (e.g., between  $(w, \delta)$  and  $(w'', \delta')$  in the above example). We later illustrate that a similar violation may arise in matching problems with distributional constraints such as Japanese medical match (Kamada and Kojima, 2015). Motivated by these observations, in what follows we relax WARP by dispensing with Sen's  $\beta$ . We will only assume Sen's  $\alpha$ , which is compatible with a wide variety of preferences with indifferences or even incompleteness.<sup>49</sup>

We now proceed with a fixed-point characterization of stable allocations. Let  $C_F(X') := \{\bigcup_{f \in F} Y_f : Y_f \in C_f(X'), \forall f \in F\}$  and  $R_F(X') := \{\bigcup_{f \in F} Y_f : Y_f \in R_f(X'), \forall f \in F\}$ . Define  $C_W$  and  $R_W$  analogously. Then, a fixed-point mapping (or correspondence)  $T : 2^X \times 2^X \rightrightarrows 2^X \times 2^X$  is defined as follows: For each  $(X', X'') \in 2^X \times 2^X$ ,  $T(X', X'') = (T_1(X''), T_2(X'))$ , where

$$\begin{aligned} T_1(X'') &= \{\tilde{X} \in 2^X : \tilde{X} = X \setminus \tilde{Y} \text{ for some } \tilde{Y} \in R_W(X'')\}, \\ T_2(X') &= \{\tilde{X} \in 2^X : \tilde{X} = X \setminus \tilde{Y} \text{ for some } \tilde{Y} \in R_F(X')\}. \end{aligned}$$

Intuitively, we can think of  $T$  as iterating on sets  $X'$  and  $X''$  of contracts available respectively to firms and workers. For each pair  $(X', X'')$ ,  $T_1$  returns sets of contracts that are available to the firms after removing contracts workers reject out of  $X''$ , while  $T_2$  returns sets of contracts that are available to the workers after removing contracts rejected by firms out of  $X'$ . Mapping  $T$  is similar to fixed-point mappings used in the existing literature such as Hatfield and Milgrom (2005), except that it is generalized to handle choice correspondences rather than choice functions.

**Theorem 10.** *Suppose that  $C_a$  satisfies Sen's  $\alpha$  for each  $a \in F \cup W$ . Then, there exists a stable allocation  $Z$  if and only if there exists  $(X', X'')$  that is a fixed point of  $T$ , where  $Z \in C_F(X') \cap C_W(X'')$ .*

As will become clear, our fixed-point characterization is crucial for both existence and comparative statics of stable allocations. We first use the characterization together with Theorem 6 to establish existence of stable allocations. To this end, we consider a partially ordered set  $(2^X, \supseteq)$ , where the order  $\supseteq$  is given by “set inclusion” operator; i.e.,  $X'' \supseteq X'$  if  $X'' \supset X'$ . The associated upper and lower weak set orders over families of sets of contracts are defined based on this primitive (set inclusion) order. The monotonicity of correspondence  $f : 2^X \rightrightarrows 2^X$  is defined accordingly: that is,  $f$  is upper weak set monotonic if for  $X' \subset X'' \subset X$ ,  $Y' \in f(X')$  implies there exists  $Y'' \supset Y'$  such that  $Y'' \in f(X'')$ ; and similarly for lower weak set monotonicity. For the product set  $2^X \times 2^X$ , we endow the following order:  $(X'', Y'') \supseteq (X', Y')$  if  $X'' \supset X'$  and  $Y'' \subset Y'$ . The monotonicity of correspondence  $f : 2^X \times 2^X \rightrightarrows 2^X \times 2^X$  is then defined according to this order.

The next step is to invoke an appropriate assumption on agents' choice correspondences to ensure that  $T = (T_1, T_2)$  is weak set monotonic. Specifically, we assume that, for each

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<sup>49</sup>Eliaz and Ok (2006) introduce an axiom called weak axiom of revealed non-inferiority (WARNI) that is consistent with incomplete preferences. In Appendix H.3 of Supplementary Appendix, we show that Sen's  $\alpha$  is implied by WARNI.

$a \in F \cup W$ , the choice correspondence  $C_a(\cdot)$  is **weakly substitutable**, i.e.,  $R_a$  is weak set monotonic. A standard notion of substitutability considers a choice function—rather than a choice correspondence—and requires the associated rejection function to be monotonic (e.g., [Hatfield and Milgrom \(2005\)](#)). One way to generalize this notion to choice correspondences would be to require that the rejection correspondences be complete-sublattice-valued and monotonic in the strong set order—the condition [Che, Kim, and Kojima \(2019\)](#) labels substitutability. However, this condition proves too restrictive to accommodate even the most common form of indifference:

**Example 7.** A firm is indifferent to hiring one of the three workers,  $x$ ,  $y$ , and  $z$ , to fill a single position. (Formally,  $x$ ,  $y$ , and  $z$  refer to contracts.) The resulting rejection correspondence is not sublattice-valued:  $R_f(\{x, y\}) = \{\{x\}, \{y\}\}$ , but  $\{x\} \vee \{y\} = \{x, y\} \notin R_f(\{x, y\})$ . It is not strong set monotonic, either:  $\{y, z\} \in R_f(\{x, y, z\})$ ,  $\{x\} \in R_f(\{x, y\})$ , so  $\{y, z\} \vee \{x\} = \{x, y, z\} \notin R_f(\{x, y, z\})$ . We thus conclude that  $C_f$  is not substitutable. Nevertheless,  $R_f$  is weak set monotonic, as can be checked easily, so  $C_f$  is weakly substitutable.

It turns out that weak substitutability is sufficient for existence, as we show now.

**Theorem 11.** *Suppose that  $C_a$  satisfies Sen’s  $\alpha$  and weakly substitutability for each  $a \in F \cup W$ .<sup>50</sup> Then, a stable allocation exists.*

*Proof.* See [Appendix B](#).  $\square$

To the best of our knowledge, the current existence result is the most general of its kind, requiring very weak preferences conditions that allow for both indifference and incompleteness. A number of papers—for instance, [Erdil and Ergin \(2008\)](#) and [Abdulkadiroglu, Pathak, and Roth \(2009\)](#)—consider matching under responsive preferences with ties on the side of schools, but tie-breaking allows the problem to be reduced to the case with strict priorities in those cases.<sup>51</sup> [Che, Kim, and Kojima \(2019\)](#) and [Erdil and Kumano \(2019\)](#) establish the existence of a stable matching with choice correspondences that satisfy weak substitutability and WARP.<sup>52</sup> Our result is a generalization of theirs because our condition weakens WARP to Sen’s  $\alpha$ .

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<sup>50</sup>For existence of a stable matching, we could require weak substitutability only for the firm side, specifically, upper weak set monotonicity of firms’ rejection correspondences. For the worker side, Sen’s  $\alpha$  together with the unit-demand assumption implies the lower weak set monotonicity of a worker’s rejection correspondence. To see this, consider any  $X' \supset X''$  and let  $x \in C_w(X')$  so that  $X' \setminus \{x\} \in R_w(X')$ . If  $x \in X''$ , by Sen’s  $\alpha$ ,  $x \in C_w(X'')$ , so  $X'' \setminus \{x\} \in R_w(X'')$ , leading to  $R_w(X') \geq_{lws} R_w(X'')$ . If  $x \notin X''$ , then  $X' \setminus \{x\} \supset X''$ , so we trivially have  $R_w(X') \geq_{lws} R_w(X'')$ . Combining the upper weak set monotonicity of firms’ rejection correspondences and the lower weak set monotonicity of workers’ rejection correspondences yields upper weak set monotonicity of  $T$  according to our order, which is sufficient for existence of its fixed points. We assume the current (stronger) conditions since they are used for [Theorem 12](#).

<sup>51</sup>One may wonder if it is always possible to work with choice functions obtained after breaking ties in some manner, rather than using our general approach based on choice correspondences. [Erdil and Kumano \(2019\)](#) show that the tie-breaking approach does not work in general. Specifically, their Remark 4 shows that a weakly substitutable choice correspondence does not necessarily have any substitutable tie-breaking.

<sup>52</sup>[Erdil and Kumano \(2019\)](#) invoke admission monotonicity and rejection monotonicity, which are equivalent to weak substitutability. One can also check their consistency condition is equivalent to WARP.

An astute reader may notice that no claim is made in the above theorem about the existence of worker- and firm-optimal stable allocations, which are often shown to exist under substitutable preferences. Indeed, such “side-optimal” stable allocations are not guaranteed to exist in the presence of indifferences, let alone incompleteness.<sup>53</sup> Formally, this can be attributed to the fact that our fixed-point theorem ([Theorem 6](#)) does not guarantee the lattice structure for the fixed-point set.

We now turn to our main result: monotone comparative statics of stable allocations. To this end, we say that choice correspondence  $C_a$  is **weakly more permissive** than  $C'_a$  if, for each set of contracts  $X'$ ,  $R_a(X') \leq_{ws} R'_a(X')$ . In words, an agent with  $C_a$  rejects fewer contracts than an agent with  $C'_a$ . We let  $\geq_a$  and  $\geq'_a$  denote the (possibly incomplete) preferences associated with  $C_a$  and  $C'_a$ , respectively; and similarly for  $T$  and  $T'$ .<sup>54</sup>

**Theorem 12.** *Suppose that  $C_a$  satisfies Sen’s  $\alpha$  and weakly substitutability for each  $a \in F \cup W$ . Consider two economies  $\Gamma = (F, W, X, (C_a)_{a \in F \cup W})$  and  $\Gamma' = (F, W, X, (C'_a)_{a \in F \cup W})$  such that  $C_w$  is weakly more permissive than  $C'_w$  for each  $w \in W$  while  $C'_f$  is weakly more permissive than  $C_f$  for each  $f \in F$ . Then,*

- (i) *for each stable allocation  $Z$  in  $\Gamma$ , there exists a stable allocation  $Z'$  in  $\Gamma'$  such that  $Z_f \geq_f Z'_f$  for each  $f \in F$  and  $Z'_w \geq'_w Z_w$  for each  $w \in W$ , and*
- (ii) *for each stable allocation  $Z'$  in  $\Gamma'$ , there exists a stable allocation  $Z$  in  $\Gamma$  such that  $Z_f \geq_f Z'_f$  for each  $f \in F$  and  $Z'_w \geq'_w Z_w$  for each  $w \in W$ .*

*Proof.* See [Appendix C](#).  $\square$

The basic idea of the proof is to utilize the fixed-point characterization of stable allocations by the mapping  $T$ . We first establish that the fixed-point mapping “shifts up” in the weak set order sense with the change of choice correspondences. By [Theorem 7](#), this implies that the set of fixed points “increases” in the weak set order. This gives rise to the desired comparative statics properties of stable allocations.

[Theorem 12](#) generalizes various comparative statics results in the existing literature from the cases of choice functions to choice correspondences.<sup>55</sup> As such, it implies a number of standard results. For instance, a stable allocation becomes more favorable to one side when it becomes more “scarce” or when there is more competition from the other side:

**Corollary 7.** *Suppose that a worker exits the market or a new firm enters the market. Then, for each stable allocation in the original market, there exists a stable allocation in the new market in which all the remaining workers are weakly better off and all the existing firms*

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<sup>53</sup>Recall [Example 7](#). Suppose every worker prefers to work for  $f$  instead of being unemployed. Then, there are three stable allocations;  $f$  hiring any one of three workers. None of them is worker optimal.

<sup>54</sup>Recall that  $\geq_a$  and  $\geq'_a$  are the preferences defined by Blair (partial) order.

<sup>55</sup>There are many comparative statics results for choice functions in various formulations and generality. See [Gale and Sotomayor \(1985a,b\)](#), [Crawford \(1991\)](#), [Konishi and Ünver \(2006\)](#), [Echenique and Yenmez \(2015\)](#), and [Chambers and Yenmez \(2017\)](#), for instance.

are weakly worse off. A symmetric result, though in the opposite direction, holds if a worker enters the market or a firm exits a market.

The entry/exit of agents in this Corollary corresponds to their choice correspondences becoming more/less permissive. For instance, an agent exiting a market corresponds to that agent having a less permissive correspondence than before (in fact, she rejects every contract). Therefore, all remaining agents from the same side become weakly better off and those from the opposite side become weakly worse off in some new stable allocation by [Theorem 12](#).

Aside from these standard comparative statics, the generality of [Theorem 12](#) enables us to obtain new kinds of comparative statics results. For instance, if the internal constraint of a multidivisional firm is relaxed (e.g., a hiring budget increases), then all the workers are made weakly better off while all the other firms are made worse off in at least one new stable matching. A similar monotone comparative statics holds in matching with constraints. Suppose, for example, in the Japanese medical matching, the maximum number of doctors that can be hired by hospitals in a region increases. Then, the choice correspondence representing that region becomes more permissive, so the doctors are weakly better off in at least one (weakly) stable matching. These new comparative statics results are formalized and proven in [Appendix H.4](#) and [Appendix H.5](#) of Supplementary Appendix.

## 7.2 Applications

The present framework subsumes environments beyond those analyzed in existing research. Let us describe two applications of our approach in informal manners here. The formal treatments are relegated to [Appendix H.4](#) and [Appendix H.5](#) of Supplementary Appendix.

- (i). **Multidivisional Organization:** Consider an organization, such as a large firm, that has multiple divisions.<sup>56</sup> Such an organization may face a total hiring budget and may decide to allot positions across divisions within that budget. Given the allotted positions, each division chooses the best applicants according to its own linear preference order. The firm with multiple divisions described in [Example 6](#) is a concrete example.

In [Appendix H.4](#) of the Supplementary Appendix, we construct a choice correspondence that captures these features. The organization's choice is not necessarily described as a function, but as a correspondence—the organization may find indifferent or incomparable two allotments of positions across different divisions as long as both of them satisfy the organization's internal constraint. This feature leads to the failure of conditions assumed in existing studies, but we show that the organization's choice correspondence still satisfies both Sen's  $\alpha$  and weak substitutability. Hence, [Theorem 11](#) and [Theorem 12](#) allow us to establish the existence of a stable matching as well as a wMCS property.

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<sup>56</sup>This class of choice correspondences considered here is similar in spirit to a multidivisional choice function with flexible allotments analyzed by [Hatfield, Kominers, and Westkamp \(2017\)](#), but neither is more general than the other.

- (ii). **Matching with Constraints:** Consider a problem of matching with constraints, such as medical match faced with a government-imposed cap on the number of doctors in each region or in each medical specialty. Kamada and Kojima (2017) present a model of matching with constraints, introduce a concept called weak stability, and establish the existence of a weakly stable matching.<sup>57</sup>

We prove the existence of a weakly stable matching as a corollary of [Theorem 11](#). The basic idea of the proof is to associate the model of matching with constraints with an auxiliary model of matching with contracts between doctors and the “hospital side,” a consortium that jointly chooses among applicants to different hospitals.<sup>58</sup> Intuitively, we exploit the fact that the hospital side’s choice behavior under constraints works in a manner that is analogous to that of a multidivisional organization. Choice behavior of the hospital side is not necessarily a function but a correspondence because there is some degree of freedom as to how many positions are allotted to different hospitals given the joint constraint. These features can be readily incorporated into our model. More formally, we verify that the hospital side’s choice correspondence satisfies both Sen’s  $\alpha$  and weak substitutability. Moreover, we establish that a matching is weakly stable in the given model of matching with constraints if and only if a corresponding allocation in the auxiliary model of matching with contracts is a stable allocation. These results imply that a weakly stable matching exists.

While the existence of a weakly stable matching has been established before, our technique allows us to obtain a novel comparative statics result with respect to changes in constraints. While such results were hitherto unavailable, they are a natural consequence of our approach and can be obtained as a corollary of [Theorem 12](#).

## 8 Concluding Remarks

We have developed a theory of monotone comparative statics based on weak set order. The theory together with a novel fixed point theorem with a general monotonic correspondence allowed us to weaken the conditions, and thus expand the scope, of comparative static

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<sup>57</sup>Alternative concepts of stability, including weak stability, are defined by Kamada and Kojima (2015, 2017, 2018). Weak stability has advantages over others such as existence under mild conditions and an axiomatic characterization (Kamada and Kojima, 2017).

<sup>58</sup>To our knowledge, Kamada and Kojima (2015) is the first to associate matching with constraints to matching with contracts, and this technique has been used in subsequent studies such as Kamada and Kojima (2018, 2019), Goto, Iwasaki, Kawasaki, Yasuda, and Yokoo (2014), Goto, Hashimoto, Iwasaki, Kawasaki, Ueda, Yasuda, and Yokoo (2014), and Kojima, Tamura, and Yokoo (2018). However, our approach is different from theirs in at least two respects. First, all the other works focus on choice functions rather than choice correspondences, making it impossible to connect their approach to weak stability. Second, the class of constraints we consider are more general than those studied in any of the above papers. Both of these differences are crucial for our analysis, and our analysis capitalizes heavily on the generality of the present model which allows for choice correspondences under Sen’s  $\alpha$  and weak substitutability.

predictions in a variety of contexts, including individual choice, Pareto optima, game theory and matching theory.

One could extend the current work in several ways. Some conditions such as those in [Theorem 4](#) are sufficient for monotone comparative statics but the extent to which they are necessary is unknown; one could strive to establish their necessity or further weaken them. Some tight conditions, such as those provided in [Section 3](#), could be operationalized further by finding easier-to-check, possibly stronger, conditions. We suspect that such an operationalization would be made possible with further assumptions on the structural properties of the underlying environment; [Quah \(2007\)](#) and [Dziewulski and Quah \(2021\)](#) which make use of the geometric structure of constraint sets and objective functions, provide examples of such an approach.

Another avenue for extension is to incorporate uncertainty facing individuals in an individual choice or a game context.<sup>59</sup> Accommodating uncertainty in an MCS analysis requires a suitable aggregation property which ordinal MCS conditions often fail. Consequently, our weakening of these conditions would likely face similar difficulties. Nevertheless, weakening the notion of MCS from strong set order to weak set order could make further progress possible, as has been illustrated in the present paper; we hope fruitful research awaits in this area.

## A Proof of [Theorem 6](#)

The existence of a fixed point follows from Corollary 3.7 of [Li \(2014\)](#). Here we provide a simpler independent proof. Our proof builds on Theorem 1.1 of [Smithson \(1971\)](#), which introduces the following condition:

**Condition III.** Let  $F : X \rightrightarrows X$  and let  $C$  be a chain in  $X$ . Suppose that there is a weakly increasing function  $g : C \rightarrow X$  such that  $g(x) \in F(x)$  for all  $x \in C$ . If  $x_0 = \sup_X C$ , then there exists  $y_0 \in F(x_0)$  such that  $g(x) \leq y_0$  for all  $x \in C$ .

Theorem 1.1 of [Smithson \(1971\)](#) is reproduced as follows (with the terminologies comparable to those of the present paper):

**Theorem 13** ([Smithson \(1971\)](#)). *Let  $X$  be a (nonempty) partially ordered set in which each nonempty chain has a least upper bound. Suppose a self-correspondence  $F : X \rightrightarrows X$  is upper weak set monotonic and  $X_+$  is nonempty. Further,  $F$  satisfies Condition III. Then,  $F$  has a fixed point.*

Note first that since  $X$  is a compact metric space, it is chain complete by Theorem 2.3 of [Li \(2014\)](#), which implies that each nonempty chain has a least upper bound. The crucial

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<sup>59</sup>[Athey \(2002\)](#), [Quah and Strulovici \(2009\)](#), and [Quah and Strulovici \(2012\)](#) deal with MCS of individual choice under uncertainty, and [Vives \(1990\)](#), [Van Zandt and Vives \(2007\)](#), [Mekonnen and Leal Vizcaíno \(2018\)](#), and [Jensen \(2018\)](#) deal with MCS of Bayesian Nash equilibria of games with incomplete information.

part of proof is that the compactness of  $X$ , together with closed-valuedness of  $F$ , implies condition III.

**Lemma 7.** *Given the conditions of [Theorem 6](#),  $F$  satisfies Condition III.*

*Proof.* Let  $X, F, C, g$ , and  $x_0 = \sup_X C$  as stated in the hypothesis of Condition III. Define correspondence  $H : X \rightrightarrows X$  as follows: for each  $x \in C$ ,

$$H(x) := \{y \in F(x_0) : y \geq g(x)\}.$$

We observe that  $H(x)$  is a closed set for each  $x$ . This is because  $H(x) = F(x_0) \cap G(x)$  where  $G(x) := \{y \in X : y \geq g(x)\}$ ,  $F(x_0)$  is a closed set by assumption,  $G(x)$  is a closed set by the assumption of natural topology, and an intersection of two closed sets is closed.

**Claim 1.** *For any finite subset  $C'$  of  $C$ ,  $\bigcap_{x \in C'} H(x) \neq \emptyset$ .*

*Proof.* Let  $C' = \{x_1, x_2, \dots, x_n\}$  where  $x_1 \leq x_2 \leq \dots \leq x_n$ . Then, by upper weak set monotonicity of  $F$ , for each  $y_n \in F(x_n)$ , there exists  $y_0 \in F(x_0)$  with  $y_n \leq y_0$ . In particular, take  $y_n = g(x_n)$ , and we obtain  $y_0 \geq g(x_n)$  for some  $y_0 \in F(x_0)$ . Because  $g$  is weakly increasing, this implies  $y_0 \geq g(x)$  for each  $x \in C'$ . Therefore  $y_0 \in \bigcap_{x \in C'} H(x)$ .  $\square$

Since the collection  $(H(x))_{x \in C}$  satisfies the finite intersection property (that is, any finite subcollection has non-empty intersection), we conclude that  $\bigcap_{x \in C} H(x)$  is nonempty. This concludes the proof.  $\square$

[Lemma 7](#) and [Theorem 13](#) imply that  $F$  has a fixed point. We next prove the existence of a maximal fixed point.

**Lemma 8.** *A maximal fixed point exists.*

*Proof.* Let  $\mathcal{F}(F)$  denote the set of all fixed points for  $F$ . Observe first that  $\mathcal{F}(F)$  is nonempty due to the first part of [Theorem 6](#). Consider any chain  $X_c \subseteq X_f$ . We show below that  $X_c$  has an upper bound in  $X_f$ , which will imply by Zorn's lemma that  $X_f$  has a maximal point.

To begin, let  $X'_{\geq x} := X' \cap \{x' \in X : x' \geq x\}$  for any  $X' \subseteq X$  and  $x \in X$ . Note that for any closed set  $X'$ ,  $X'_{\geq x}$  is closed as it is an intersection of two closed sets. Note also that since  $X$  is chain complete, there is a supremum of  $X_c$ , denoted  $y$ , in  $X$ . Then, for each  $x \in X_c$ ,  $F(y)_{\geq x}$  is closed and nonempty due to the fact that  $x \in F(x)$ ,  $y \geq x$ , and  $F$  is upper weak set monotonic. Consider now a collection of sets  $(F(y)_{\geq x})_{x \in X_c}$  and observe that it satisfies the finite intersection property. The compactness of  $X$  then implies that  $\bigcap_{x \in X_c} F(y)_{\geq x}$  is nonempty, which in turn implies that  $F(y)_{\geq y}$  is also nonempty since  $F(y)_{\geq y} = \bigcap_{x \in X_c} F(y)_{\geq x}$ . Let us define a correspondence  $G(x) := F(x)_{\geq y}$ . By the fact that  $F(y)_{\geq y}$  is nonempty and  $F$  is upper weak set monotonic,  $G$  is a closed-valued, nonempty self-map on subspace  $X_{\geq y}$ , so it admits a fixed point in  $X_{\geq y}$  by the first part of [Theorem 6](#). Clearly, this point is also a fixed point of  $F$  and thus an upper bound of  $X_c$ , as desired.  $\square$

The proof for the existence of a fixed point and a minimal fixed point under the alternative assumptions is symmetric and thus omitted.

## B Proof of Theorem 11

We first prove the following claim:

**Claim 2.** *Suppose  $C_a$  is weakly substitutable for each  $a \in F \cup W$ . Then,  $T$  is both upper and lower weak set monotonic.*

*Proof.* To prove the upper weak set monotonicity of  $T$ , consider any  $(X', X'') \leq (Y', Y'')$ , and any  $(\tilde{X}', \tilde{X}'')$  such that  $\tilde{X}' \in T_1(X', X'')$  and  $\tilde{X}'' \in T_2(X', X'')$ . Then, there are some  $\hat{Y}' \in R_W(X'')$  and  $\hat{Y}'' \in R_F(X')$  such that  $\tilde{X}' = X' \setminus \hat{Y}'$  and  $\tilde{X}'' = X' \setminus \hat{Y}''$ . Since  $X'' \supset Y''$  and  $R_W$  is lower weak set monotonic, we can find  $\hat{Z}' \subset \hat{Y}'$  such that  $\hat{Z}' \in R_W(Y'')$ . Also, since  $X' \subset Y'$  and  $R_F$  is upper weak set monotonic, we can find  $\hat{Z}'' \supset \hat{Y}''$  such that  $\hat{Z}'' \in R_F(Y')$ . Letting  $\tilde{Y}' = X' \setminus \hat{Z}'$  and  $\tilde{Y}'' = X' \setminus \hat{Z}''$ , we have  $\tilde{Y}' \in T_1(Y', Y'')$  and  $\tilde{Y}'' \in T_2(Y', Y'')$ . Also,  $\tilde{Y}' \supset \tilde{X}'$  and  $\tilde{Y}'' \subset \tilde{X}''$  or  $(\tilde{Y}', \tilde{Y}'') \geq (\tilde{X}', \tilde{X}'')$ , proving the upper weak monotonicity of  $T$ .

The proof for the lower weak monotonicity is analogous and hence omitted.  $\square$

To complete the proof of the theorem, we endow the family of subsets of contracts with the discrete topology. Then, it is straightforward to see that this set is nonempty, partially ordered and compact. Moreover, the self-correspondence  $T$  is upper weak set monotonic by Claim 2, and it is clearly nonempty- and closed-valued. Furthermore, set  $X' = \emptyset$  and  $X'' = X$ . Then, there exist  $\tilde{X} \in T_1(X'')$  and  $\tilde{Y} \in T_2(X')$  such that  $\tilde{X} \supset X'$  and  $\tilde{Y} \subset X''$ , i.e.,  $(\tilde{X}, \tilde{Y}) \geq (X', X'')$ . Therefore, by Theorem 6, there exists a fixed point  $(X', X'')$  of  $T$ . Finally by Theorem 10, we conclude that there exists a stable allocation.

## C Proof of Theorem 12

We first establish the following result:

**Lemma 9.**  $T(X', X'') \geq_{ws} T'(X', X'')$  for all  $(X', X'') \in 2^X \times 2^X$ .

*Proof.* To prove that  $T$  lower weak set dominates  $T'$ , consider any  $(X', X'')$  and  $(\tilde{X}', \tilde{X}'')$  such that  $(\tilde{X}', \tilde{X}'') \in T'(X', X'')$ , which means that there are some  $Y' \in R_W(X'')$  and  $Y'' \in R_F(X')$  such that  $\tilde{X}' = X' \setminus Y'$  and  $\tilde{X}'' = X' \setminus Y''$ .

Since  $C_w$  being weakly more permissive than  $C'_w$  for each  $w \in W$  implies  $R'_W(X'')$  upper weak set dominates  $R_W(X'')$ , there is some  $\tilde{Y}' \in R'_W(X'')$  such that  $Y' \subset \tilde{Y}'$ . Also, since  $C'_f$  being weakly more permissive than  $C_f$  for each  $f \in F$  implies  $R_F(X')$  lower weak set dominates  $R'_F(X')$ , there is some  $\tilde{Y}'' \in R'_F(X')$  such that  $\tilde{Y}'' \subset Y''$ . Letting  $\hat{X}' = X' \setminus \tilde{Y}'$  and  $\hat{X}'' = X' \setminus \tilde{Y}''$ , we have found  $\hat{X}' \in T'_1(X', X'')$  and  $\hat{X}'' \in T'_2(X', X'')$  such that  $\hat{X}' \subset \tilde{X}'$  and  $\hat{X}'' \supset \tilde{X}''$ , as desired.

Proving that  $T$  upper weak set dominates  $T'$  is analogous and hence omitted.  $\square$

We only provide the proof for (i) while the proof for (ii) is omitted since it is analogous. Let  $Z$  be a stable allocation in economy  $\Gamma$ . By the “only if” part of Theorem 10, there



exists a fixed point  $(X', X'')$  of  $T$  such that  $Z \in C_F(X') \cap C_W(X'')$ . Since  $T$  (upper) weak set dominates  $T'$  by **Lemma 9** and since  $T$  is weak set monotonic by **Claim 2, Theorem 7** implies that there exists a fixed point  $(\tilde{X}', \tilde{X}'')$  of  $T'$  such that  $(X', X'') \geq (\tilde{X}', \tilde{X}'')$  or  $X' \supset \tilde{X}'$  and  $X'' \subset \tilde{X}''$ . By the “if” part of **Theorem 10**, there exists a stable allocation  $Z'$  in economy  $\Gamma'$  such that  $Z' \in C'_F(\tilde{X}') \cap C'_W(\tilde{X}'')$ . Therefore, for each  $f \in F$ ,  $Z'_f \subseteq \tilde{X}'_f \subseteq X'_f$  and thus  $Z_f \cup Z'_f \subseteq X'_f$ . Given this and  $Z_f \in C_f(X')$ , Sen’s  $\alpha$  implies  $Z_f \in C_f(Z_f \cup Z'_f)$ , meaning  $Z_f \geq_f Z'_f$ . Also, for each  $w \in W$ ,  $Z_w \subseteq X''_w \subseteq \tilde{X}''_w$  and thus  $Z_w \cup Z'_w \subseteq \tilde{X}''_w$ . Given this and  $Z'_w \in C'_w(\tilde{X}''_w)$ , Sen’s  $\alpha$  implies  $Z'_w \in C'_w(Z_w \cup Z'_w)$ , meaning  $Z'_w \geq'_w Z_w$ .

# Supplementary Appendix for “Weak Monotone Comparative Statics”

## D Supplemental Results for Section 3

### D.1 Omitted Proofs

**Proof of Proposition 1.** First of all, the nonemptiness of  $M_S(f)$  follows from Weierstrass’ extreme value theorem. Let us prove that  $M_S(f)$  is closed, and thus compact. Consider any sequence  $(x_m)$  with  $x_m \in M_S(f), \forall m$ , and any limit point  $x^*$  of the sequence. We must have  $x^* \in S$  since  $S$  is compact. Also, the upper semicontinuity of  $f$  implies that  $f(x^*) \geq \limsup_{m \rightarrow \infty} f(x_m)$ , which in turn implies  $x^* \in M_S(f)$ , as desired. By Theorem 2.3 of Li (2014), the compactness of  $M_S(f)$  implies that  $M_S(f)$  is *chain complete*: namely, every chain in  $M_S(f)$  has a supremum and an infimum in  $M_S(f)$ . By Zorn’s lemma, it then follows that there are maximal and minimal points in  $M_S(f)$ .<sup>60</sup>  $\square$

### D.2 Additional Results for (QS) Interval Dominance

As in Section 3, we assume that  $M_{X'}(f)$  to be well defined for every subinterval  $X'$  of  $X$ , for  $f = u, v$ . Recall that  $v$  *interval dominates*  $u$ , or  $v >_I u$ , if, for any  $x', x'' \in X, x'' \preceq x'$  such that  $u(x'') \geq u(x)$  and  $v(x') \geq v(x), \forall x \in J(x', x'')$ ,

$$u(x'') \geq (>)u(x' \wedge x'') \Rightarrow v(x' \vee x'') \geq (>)v(x').$$

We first note that this notion reduces to Quah and Strulovici (2009)’s interval dominance order when  $X$  is totally-ordered (the case they focused on). To avoid confusion, we say  $v$  *QS interval dominates*  $u$  if, for any  $x', x'' \in X, x' < x''$  such that  $u(x'') \geq u(x), \forall x \in [x', x'']$ ,

$$u(x'') \geq (>)u(x') \Rightarrow v(x'') \geq (>)v(x').$$

**Lemma S1.** *Assume that  $X$  is totally ordered. Then, the interval dominance and QS interval dominance are equivalent.*

*Proof.* Clearly, the QS interval dominance implies the interval dominance. To show the converse, consider any  $x', x'', x'' \preceq x'$  such that  $u(x'') \geq u(x), \forall x \in [x', x'']$ . We must have  $x'' > x'$  since  $X$  is totally ordered. The result would be immediate if  $x' \in \arg \max_{x \in [x', x'']} v(x)$ . Let

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<sup>60</sup>Zorn’s lemma states that a partially ordered set  $S$  has a maximal element if it satisfies the following property: every chain in  $S$  has an upper bound in  $S$ . The latter property is satisfied if  $S$  is chain-complete. Note that the existence of minimal point obtains easily from reversing a given order.

us thus assume  $x' \notin \arg \max_{x \in [x', x'']} v(x)$ . Since  $M_{X'}(f)$  is well defined for every subinterval  $X'$ , there exists some  $\hat{x} \in [x', x'']$  such that  $\hat{x} \in \arg \max_{x \in [x', x'']} v(x)$ , which means  $v(\hat{x}) \geq v(x), \forall x \in [\hat{x}, x'']$ . The interval dominance then implies  $v(x'') = v(\hat{x} \vee x'') \geq v(\hat{x}) > v(x')$ , as desired.  $\square$

Now consider any lattice  $X$  (that is not necessarily totally ordered). The following characterization holds.

**Theorem S1.** *Assume  $X$  is a lattice. Function  $v$  interval dominates  $u$  if and only if, for every subinterval  $X'$  of  $X$ ,*

$$M_{X'}(u) \leq_{ss} M_{X'}(v). \quad (\text{S1})$$

*Proof. The “only if” direction.* Suppose to the contrary that  $z'' \in M_{X'}(u)$  and  $z' \in M_{X'}(v)$  for some subinterval  $X'$ , but either  $z'' \vee z' \notin M_{X'}(v)$  or  $z'' \wedge z' \notin M_{X'}(u)$ . Clearly,  $u(z'') \geq u(x)$  and  $v(z') \geq v(x), \forall x \in J(z', z'')$ . Since  $v \geq_I u$ ,  $u(z'') \geq u(z' \wedge z'') \Rightarrow v(z' \vee z'') \geq v(z')$ , so  $z'' \vee z' \in M_{X'}(v)$ . Hence, it must be  $z'' \wedge z' \notin M_{X'}(u)$ , or  $u(z'') > u(z' \wedge z'')$ . Again by interval dominance, this means  $v(z' \vee z'') > v(z')$ , which yields a contradiction.

**The “if” direction.** Consider any  $x'', x', x'' \not\leq x'$ , and  $u(x'') \geq u(x)$  and  $v(x') \geq v(x)$  for all  $x \in J(x', x'')$ . Since  $x'' \in M_{J(x', x'')}(u)$  and  $x' \in M_{J(x', x'')}(v)$ , (S1) implies that  $x' \wedge x'' \in M_{J(x', x'')}(u)$  and  $x' \vee x'' \in M_{J(x', x'')}(v)$ , which means  $u(x' \wedge x'') \geq u(x'')$  and  $v(x' \vee x'') \geq v(x')$ . Then, (6) follows.  $\square$

In the multidimensional setup, Quah and Strulovici (2007) consider an additional condition, *I-quasisupermodularity*, to obtain sMCS result:  $u$  is *I-quasisupermodular* if, for any  $x', x'' \in X$  such that  $u(x') \geq u(x), \forall x \in [x' \wedge x'', x']$ ,  $u(x') \geq (>)u(x' \wedge x'')$  implies  $u(x' \vee x'') \geq (>)u(x'')$ . They then establish the following result:

**Proposition S1.** *Assume that  $X$  is a lattice. If  $v : X \rightarrow \mathbb{R}$  QS interval dominates  $u : X \rightarrow \mathbb{R}$  and if either  $u$  or  $v$  is I-quasisupermodular, then (S1) holds.*

Theorem S1 and Proposition S1 imply that the interval dominance condition follows from, and hence is weaker than, QS interval dominance plus I-quasisupermodularity.

## E Supplemental Results for Section 4

### E.1 Omitted proofs

**Proof of Proposition 1.** First of all, the nonemptiness of  $M_S(f)$  follows from Weierstrass’ extreme value theorem. Let us prove that  $M_S(f)$  is closed, and thus compact. Consider any sequence  $(x_m)$  with  $x_m \in M_S(f), \forall m$ , and any limit point  $x^*$  of the sequence. We must have  $x^* \in S$  since  $S$  is compact. Also, the upper semicontinuity of  $f$  implies that  $f(x^*) \geq \limsup_{m \rightarrow \infty} f(x_m)$ , which in turn implies  $x^* \in M_S(f)$ , as desired. By Theorem 2.3 of Li (2014), the compactness of  $M_S(f)$  implies that  $M_S(f)$  is *chain complete*: namely, every

chain in  $X$  has a supremum and an infimum in  $X$ . By Zorn's lemma, it then follows that there are maximal and minimal points in  $M_S(f)$ .<sup>61</sup>  $\square$

**Proof of Proposition 2.** To prepare for the proof of the proposition, we begin with the following lemma.

**Lemma S2.**  $x \in \mathcal{P}(u)$  if and only if  $x \in \Phi(x)$ , where  $\Phi(x) := \bigcap_{i \in I} \Phi_i(x)$  and  $\Phi_i(x) := \arg \max_{y \in U_{-i}(x)} u_i(y)$ .<sup>62</sup>

That is,  $x \in \mathcal{P}(u)$  if and only if  $x$  is a fixed point of correspondence  $\Phi$ . The proof of this lemma is straightforward;  $x \in \bigcap_{i \in I} \Phi_i(x)$  if and only if there exist no  $i$  and  $y$  such that  $u_i(y) > u_i(x)$  and  $u_j(y) \geq u_j(x)$  for all  $j \neq i$ .

We now prove the proposition: nonemptiness of  $\mathcal{P}(u)$ . To this end, fix any  $x_0 \in X$ . Let  $I = \{1, \dots, n\}$  and define  $x_i$  and  $X_i$  recursively as follows:  $X_i = \bigcap_{j \in I} \{\tilde{x} \in X \mid u_j(\tilde{x}) \geq u_j(x_{i-1})\}$  and  $x_i \in \arg \max_{\tilde{x} \in X_i} u_i(\tilde{x})$ . Note that the existence of the maximizer  $x_i$  is guaranteed by the assumption that  $u_i$  is USC and the fact that  $u_j$  being USC for all  $j$  implies  $X_i$  is closed and thus compact since  $X$  is compact. We shall show that  $x_n$  is a fixed point of  $\Phi$ , which by Lemma S2 implies  $x_n$  is Pareto optimal. To do so, observe that for all  $i \in I$ ,

$$u_i(x_n) = \dots = u_i(x_i) \geq u_i(x_{i-1}) \geq \dots \geq u_i(x_1) \geq u_i(x_0). \quad (\text{S2})$$

We thus have  $x_n \in U_{-i}(x_n) \subset X_i, \forall i \in I$ , which implies  $x_n \in \Phi_i(x_n), \forall i \in I$ , so  $x_n \in \Phi(x_n)$ , as desired.  $\square$

**Proof of Lemma 3.** Consider any  $x \in X$  that is not Pareto optimal. Letting  $x_0 := x$ , one can find  $x_n$  as in the proof of Proposition 2. Then,  $x' := x_n$  is Pareto optimal while it must Pareto dominate  $x$  by (S2).  $\square$

**Proof of Lemma 4.** Define the utility possibility set

$$U := \{(u_1(x), \dots, u_{|I|}(x)) : x \in X\} - \mathbb{R}^I.$$

Even though  $U$  may contain vectors that may not be feasible, Pareto optima consist of points on the frontier which are feasible. Since  $u_i$  is upper semi-continuous and concave for each  $i$ ,  $U$  is closed and convex. The result then follows from Theorem 1 of Che, Kim, Kojima, and Ryan (2020).  $\square$

**Proof of Proposition 3.** Given the continuity of  $u_i, \forall i \in I$ , it is routine to see that  $U_{-i}(\cdot)$  is upper hemicontinuous for each  $i \in I$ . Since  $U_{-i}(\cdot)$  is also lower hemicontinuous, it is continuous. Since  $u_i$  is continuous, by Berge's theorem of maximum,  $\Phi_i(\cdot)$  is upper hemicontinuous.

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<sup>61</sup>Zorn's lemma states that a partially ordered set  $S$  has a maximal element if it satisfies the following property: every chain in  $S$  has an upper bound in  $S$ . The latter property is satisfied if  $S$  is chain-complete. Note that the existence of minimal point obtains easily from reversing a given order.

<sup>62</sup>Recall that  $U_{-i}(x)$  is defined prior to Proposition 3.

To prove the compactness of  $\mathcal{P}(u)$ , it suffices to show that  $P(u)$  is closed since  $X \supset \mathcal{P}(u)$  is compact. To this end, consider any sequence  $(x_m)_{m \in \mathbb{N}}$  with  $x_m \in \mathcal{P}(u)$  for every  $m \in \mathbb{N}$  that converges to  $x$ . Since  $x_m \in \mathcal{P}(u)$ , by the characterization in [Lemma S2](#),  $x_m \in \Phi_i(x_m)$  for all  $i \in I$ . Since  $\Phi_i(\cdot)$  is upper hemicontinuous and  $x_m \rightarrow x$  as  $m \rightarrow \infty$ , we must have  $x \in \Phi_i(x)$  for all  $i \in I$ . We thus have  $x \in \mathcal{P}(u)$ , proving that  $\mathcal{P}(u)$  is closed.  $\square$

## E.2 Role of Compactness for [Lemma 3](#)

To highlight the role of compactness for [Lemma 3](#), we present the following example.

Suppose  $X = (0, 1)$  with the Euclidean topology, so  $X$  is not compact. Suppose

$$u_1(x) = \begin{cases} 2 - x & \text{if } x < 1/2 \\ 3 - x & \text{if } x \geq 1/2 \end{cases} \quad \text{and } u_2(x) = 1 - x \text{ for all } x.$$

See [Figure S1](#). Note that  $P(u) = \{\frac{1}{2}\}$ . Any  $x \in (0, \frac{1}{2})$  is Pareto dominated by  $x' \in (0, x)$ , but is not Pareto dominated by an alternative in  $P(u)$ , contrary to [Lemma 3](#).

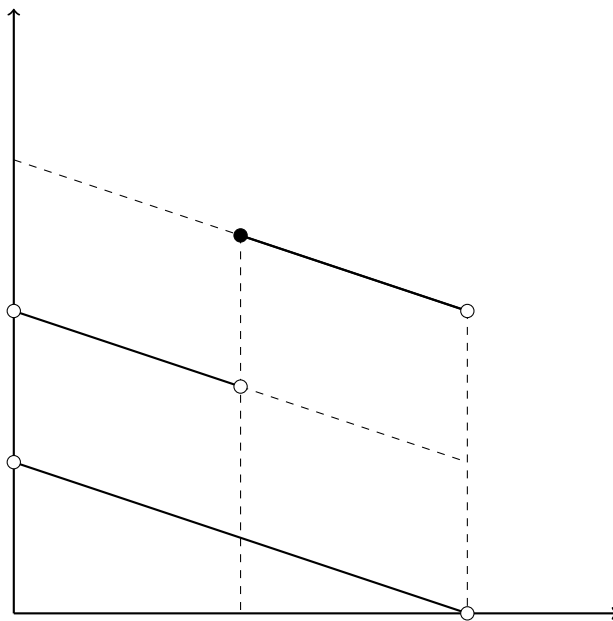


Figure S1: Failure of [Lemma 3](#) for non-compact  $X$ .

## E.3 Sufficient Conditions for Lower Hemicontinuity of a Correspondence

Lower hemicontinuity of  $U_{-i}(\cdot)$  can be further clarified and motivated by the following sufficient conditions:

**Proposition S2.**  $U_{-i}(\cdot)$  satisfies lower hemicontinuity if  $u_i$  is upper semicontinuous for each  $i \in I$  and either (i) for each  $i \in I$ ,  $u_i$  is strictly quasi-concave,<sup>63</sup> or (ii) for each  $i \in I$ , the correspondence  $U_{-i}(\cdot)$  is continuous in the Hausdorff topology.<sup>64</sup>

*Proof.* To prove (i), for any  $i \in I$ , consider a sequence  $(x_n)_n$  converging to  $x$  and suppose  $y \in U_{-i}(x)$ . We will show that there exists a sequence  $(y_n)_n$  that converges to  $y$  and  $y_n \in U_{-i}(x_n)$  for each  $n$ . To begin, if  $y = x$ , then the conclusion is obvious by setting  $y_n = x_n$  for each  $n$ . So let us assume  $y \neq x$ .

Now, consider  $z_m := \lambda_m x + (1 - \lambda_m)y$ , where  $\lambda_m \in (0, 1)$  converges monotonically to 0 as  $m \rightarrow \infty$ . Since each utility function  $u_j$ ,  $j \neq i$ , is strictly quasi-concave,  $y \neq x$ , and  $u_j(y) \geq u_j(x)$  because  $y \in U_{-i}(x)$ , we have that  $u_j(z_m) > \min\{u_j(y), u_j(x)\} = u_j(x)$  for each  $j \neq i$ . This property, the upper semicontinuity of the utility functions, and the assumption that  $x_n \rightarrow x$  imply that, for each  $m \in \mathbb{N}$ , there exists  $N(m) \in \mathbb{N}$  such that  $z_m \in U_{-i}(x_n)$  for all  $n > N(m)$ . Without loss of generality, take  $N(m)$  to be strictly increasing in  $m$  so that  $N(m) \rightarrow \infty$  as  $m \rightarrow \infty$ . Let  $m(n) := \sup\{m \in \mathbb{N} : n > N(m)\}$  whenever the set is nonempty, and let  $n_0$  be the smallest integer such that the set  $\{m \in \mathbb{N} : n_0 > N(m)\}$  is nonempty (note that  $n_0$  exists because for any  $n > N(1)$ , the set includes 1 by definition). Note that  $m(n)$  is a finite integer because  $N(m)$  is strictly increasing and hence the set  $\{m \in \mathbb{N} : n > N(m)\}$  is a finite set and that  $m(n) \rightarrow \infty$  as  $n \rightarrow \infty$ . Now, define  $y_n := x_n$  for  $n < n_0$  and  $y_n = z_{m(n)}$  for all  $n \geq n_0$ . Then,  $y_n \in U_{-i}(x_n)$  for each  $n$ , and  $y_n \rightarrow y$ . We have thus proven that  $U_{-i}(\cdot)$  is LHC.

For (ii), consider again, for any  $i \in I$ , a sequence  $\{x_n\}$  converging to  $x$ , and suppose  $y \in U_{-i}(x)$ . By the convergence of  $U_{-i}(x_n)$  in Hausdorff topology,  $d_H(U_{-i}(x_n), U_{-i}(x)) \rightarrow 0$  as  $n \rightarrow \infty$ . Since  $y \in U_{-i}(x)$ , this implies that for any  $\epsilon > 0$ ,  $\inf_{z \in U_{-i}(x_n)} d(z, y) < \epsilon/2$  for any sufficiently large  $n$ , so there exists  $y_n \in U_{-i}(x_n)$  with the property that  $d(y_n, y) < \epsilon$  for any sufficiently large  $n$ . This proves that  $U_{-i}(\cdot)$  is LHC.  $\square$

## F Supplemental Results for Section 5

### F.1 Necessity of Conditions for Theorem 6

In this section, we show that each of the conditions in Theorem 6 cannot be dispensed with.

- **Compactness of  $X$ :** Let  $X = [0, 1)$ . The correspondence  $F : X \rightrightarrows X$  with  $F(x) = \{\frac{1}{2} + \frac{1}{2}x\}$ ,  $\forall x \in [0, 1)$  satisfies all conditions except for compactness of  $X$  and admits no fixed point.

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<sup>63</sup>That is, for any  $x, x' \in X$  with  $x \neq x'$  and  $\lambda \in (0, 1)$ ,  $u_i(\lambda x + (1 - \lambda)x') > \min\{u_i(x), u_i(x')\}$ .

<sup>64</sup>More precisely, the continuity in Hausdorff topology means  $d_H(U_{-i}(x), U_{-i}(x')) \rightarrow 0$  as  $d(x, x') \rightarrow 0$ , where  $d(\cdot, \cdot)$  is the metric defined on  $X$  and  $d_H(\cdot, \cdot)$  is the Hausdorff metric: for  $Y, Z \subset X$ ,  $d_H(Y, Z) := \max\{\sup_{y \in Y} \inf_{z \in Z} d(y, z), \sup_{z \in Z} \inf_{y \in Y} d(y, z)\}$ .

- **Closed-valuedness of  $F$ :** Let  $X = [0, 1]$ . The correspondence  $F : X \rightrightarrows X$  with  $F(x) = (0, 1) \setminus \{x\}, \forall x \in [0, 1]$  satisfies all conditions except for compact-valuedness of  $F$  and admits no fixed point.
- **Nonemptiness of  $X_+$ :** Let  $X = \{(0, 1), (1, 0)\}$ . The correspondence  $F : X \rightrightarrows X$  with  $F((0, 1)) = \{(1, 0)\}$  and  $F((1, 0)) = \{(0, 1)\}$  satisfies all conditions except for nonemptiness of  $X_+$  and admits no fixed point.
- **Upper weak set monotonicity:** Let  $X = \{(0, 0), (0, 1), (1, 0)\}$ . The correspondence  $F : X \rightrightarrows X$  with  $F((0, 0)) = \{(0, 1), (1, 0)\}$ ,  $F((0, 1)) = \{(1, 0)\}$ , and  $F((1, 0)) = \{(0, 1)\}$  satisfies all conditions except for upper weak set monotonicity (although it satisfies lower weak set monotonicity) and admits no fixed point.
- **Lower weak set monotonicity and minimal fixed point:** Let  $X = [0, 1]$ . The correspondence  $F : X \rightrightarrows X$  with  $F(x) = [x, 1]$  for  $x \in (0, 1]$  and  $F(0) = [1/2, 1]$  is upper weak set monotonic but not lower weak set monotonic, while satisfying all other conditions for [Theorem 6](#). The set of fixed points is  $(0, 1]$  and contains a maximal element but not a minimal one.

## F.2 Comparison of Conditions between [Theorem 6](#) and [Zhou \(1994\)](#)'s Theorem

Among the advantages of our fixed-point theorem compared to previous results of Tarski and [Zhou \(1994\)](#) is the fact that we impose only weak assumptions regarding order structures. At the same time, our theorem requires certain topological conditions which the existing results do not impose. A natural question is how restrictive those additional topological conditions are. They turn out to be mild in many, if not all, environments of interest, as formally stated in the following theorem.

**Theorem S2.** *Suppose  $X$  is (i) a subset of  $\mathbb{R}^n$  (endowed with Euclidean topology); or (ii) a set of bounded nonnegative measures defined on a finite set, endowed with weak convergence topology; or (iii) a subset of a family of equicontinuous and pointwise bounded functions  $\mathcal{F} \subset C[\Theta]$  defined on compact metric space  $\Theta$  endowed with topology induced by uniform norm. Then, the following results hold.*

- *If  $X$  is a complete lattice, then  $X$  is compact.*
- *If  $Y$  is a complete sublattice of  $X$ , then  $Y$  is closed.*

*Proof.* (i) and (ii) follow from [Frink \(1942\)](#), who proves that a complete lattice is compact in the interval topology, since the Euclidean topology and weak convergence topology on measures defined on finite sample space reduce to the interval topology.<sup>65</sup>

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<sup>65</sup>Theorem 2.3.1 of [Topkis \(1998\)](#) shows the result for the Euclidean space. For the converse, [Birkhoff \(1967\)](#) (and Theorem 2.3.1 of [Topkis \(1998\)](#) for the Euclidean space) shows that a lattice that is compact in its interval topology is complete.

For (iii), the space  $X$  is a subset of  $\mathcal{F} \subset C(\Theta)$ , which is a complete lattice. By the Arzela-Ascoli's theorem,  $\mathcal{F}$  is relatively compact under the uniform convergence topology. Hence, for both results, it suffices to show that  $X$  is closed. Consider any sequence  $(x_n)_n$ ,  $x_n \in X$ , that converges to  $x$ . We show that  $x \in X$ . To this end, let  $z_n := \sup\{x_k | k = n, n+1, \dots\}$ . Now consider  $x' := \inf\{z_n | n = 1, \dots\}$ . Since  $X$  is a complete lattice,  $x'$  is well defined and contained in  $X$ . Further,  $z_n$  is weakly decreasing, so  $z_n$  converges to  $x'$ , i.e.,  $x' = \lim_{n \rightarrow \infty} z_n$ . It suffices to show therefore that  $x' = x$ , or  $z_n$  converges to  $x$ . To this end, note first that since  $x_k \rightarrow x$  in uniform norm, for any  $\epsilon > 0$ , there exists  $N$  large enough such that, for any  $k \geq N$ , we have  $\|x_k - x\| < \epsilon$ . It thus follows that

$$\begin{aligned} \|z_n - x\| &= \sup_{\theta \in \Theta} |z_n(\theta) - x(\theta)| \\ &= \sup_{\theta \in \Theta} \left| \sup_{k \geq n} x_k(\theta) - x(\theta) \right| \\ &\leq \sup_{\theta \in \Theta} \sup_{k \geq n} |x_k(\theta) - x(\theta)| \\ &= \sup_{k \geq n} \sup_{\theta \in \Theta} |x_k(\theta) - x(\theta)| \\ &= \sup_{k \geq n} \|x_k - x\| < \epsilon. \end{aligned}$$

□

**Theorem S2** demonstrates that the conditions required by **Theorem 6** are typically weaker than those required by Zhou's theorem. In fact, the proof of **Theorem 6** for cases (i) and (ii) makes it clear that, due to **Frink (1942)**, the desired conclusions hold generally under interval topology, even beyond cases (i) and (ii). However, the same conclusions do not hold for every space  $X$ , as illustrated by the following example:

**Example S1.** Let  $\mathcal{P}$  be the set of all nonnegative measures defined on the Borel sets in  $[0, 1]$  such that  $P([0, 1]) \in [0, 1]$  for all  $P \in \mathcal{P}$ . Endow  $\mathcal{P}$  with the weak convergence topology and the partial order  $\supseteq$  such that  $P' \supseteq P$  if  $P'(E) \geq P(E)$  for each Borel set  $E \subset [0, 1]$ . In this space, there is no relationship between compactness and complete lattice.

**A complete lattice need not be either closed or compact:** Consider the following subset  $\mathcal{P}'$  of  $\mathcal{P}$  defined by

$$\mathcal{P}' = \{\overline{P}\} \cup \{\underline{P}\} \cup \left( \bigcup_{k=1}^{\infty} P^k \right),$$

where  $\overline{P}(E) = \lambda(E)$ , the Lebesgue measure of  $E$ ,  $\underline{P}(E) = 0$ , for all Borel sets  $E \subset [0, 1]$ , and for each  $k = 1, \dots$ ,

$$P^k(E) := \begin{cases} \lambda(E) & \text{if } E \subset \left(\frac{i-1}{2^k}, \frac{i}{2^k}\right), i \text{ odd } \leq k; \\ 0 & \text{if } E \subset \left(\frac{i-1}{2^k}, \frac{i}{2^k}\right), i \text{ even } \leq k; \end{cases}$$

One can see that  $\mathcal{P}'$  is a complete lattice: no two elements in  $\bigcup_{k=1}^{\infty} P^k$  are ordered, so any



subset of that set has  $\overline{P}$  as the least upper bound and  $\underline{P}$  as the greatest lower bound. At the same time, we can see that  $P^k$  converges to  $P^*$  in weak topology, where  $P^*(E) = \frac{1}{2}\lambda(E)$ . This can be seen by the fact that the cumulative distribution functions associated with  $P^k$  converges to  $P^*$  pointwise, which is sufficient for weak convergence. Since  $P^* \notin \mathcal{P}'$ , the set  $\mathcal{P}'$  is not closed. Since  $\mathcal{P}$  (endowed with weak convergence topology) is Hausdorff, closedness is necessary for compactness. Hence,  $\mathcal{P}'$  is not compact.

**A compact subset of  $\mathcal{P}$  need not be a lattice:** Consider

$$\mathcal{P}'' = \{P^*\} \cup \left(\cup_{k=1}^{\infty} P^k\right).$$

Since  $\mathcal{P}$  is compact by Alaoglu's theorem and since  $\mathcal{P}''$  is closed as seen above,  $\mathcal{P}''$  is compact. Yet, the set is not even a lattice.

### F.3 Existence of Minimal/Maximal Fixed Points

**Example S2** (Non-compactness of the (maximal or minimal) fixed-point set). Consider a domain  $X = [0, 1]^2$  and let

$$\begin{aligned} A &= \{(x, y) \in X \mid x + y = 1\}, \\ B &= \{(x, y) \mid x + y = 3/4, x \in [1/4, 1/2]\} \cup \{(x, 0) \mid x \in [1/2, 1]\} \cup \{(0, y) \mid y \in [1/2, 1]\}. \end{aligned}$$

Define

$$F(x, y) = \begin{cases} A & \text{if } x + y \geq 1 \text{ and } (x, y) \neq (1/2, 1/2) \\ B & \text{otherwise.} \end{cases}$$

This correspondence satisfies all the conditions for [Theorem 6](#), being both upper and lower weak set monotonic (in the usual vector-space order). The set of maximal fixed point is  $\{(x, y) \mid x + y = 1 \text{ and } (x, y) \neq (1/2, 1/2)\}$ , which is not closed (and thus not compact). The set of minimal fixed point is  $\{(x, y) \mid x + y = 3/4, x \in (1/4, 1/2)\} \cup \{(1/2, 0)\} \cup \{(0, 1/2)\}$ , which is not closed either.

### F.4 Example of Difficulty for Iterative Algorithms

Even when an iterative procedure can find an extremal fixed point, it may not be easily computable. More specifically, a minimal fixed point may not be reached for some selection from the correspondence, even if the selection is restricted to be among the minimal points of the correspondence (which is sufficient for reaching the smallest—and hence minimal—fixed point in the settings of Tarski and Zhou).

**Example S3.** Suppose  $X = \{1, 2\}^2$ . Suppose  $F : X \rightrightarrows X$  is defined by:  $F((1, 1)) = \{(1, 2), (2, 1)\}$ ,  $F((2, 1)) = \{(2, 1), (2, 2)\}$ ,  $F((1, 2)) = \{(2, 2)\}$ ,  $F((2, 2)) = \{(2, 2)\}$ . Note that  $F$  is both upper and lower weak set monotonic. There are two fixed points  $\{(2, 1), (2, 2)\}$ .

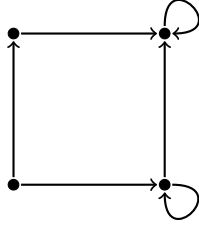


Figure S2: Fixed points reached are sensitive to selection.

If one iterates  $F$  on an arbitrary selection of a minimal point of  $F$ , then one could proceed as follows: starting at  $x_1 = (1, 1)$ , then proceeding to  $x_2 = (1, 2) \in F((1, 1))$ , and finally terminating at a fixed point  $x_3 = (2, 2) \in F((1, 2))$ , which is clearly not a minimal fixed point. See [Figure S2](#).

## G Supplemental Results for [Section 6](#)

### G.1 Omitted Proofs (for Generalized Bertrand Game)

**Proof of [Lemma 5](#).** It suffices to check [\(D2\)](#) since it is straightforward to check [\(D1\)](#). Fix any  $p_i < p'_i, p_{-i} < p'_{-i}$  such that  $D(p_i, p_{-i}) > 0$ . It must be that  $p_i \leq p_{-i}^m := \min_{j \neq i} p_j$ . There are two cases.

Consider first  $p_i = p_{-i}^m$ . Then,  $D_i(p'_i, p_{-i}) = 0$  and  $D_i(p_i, p'_{-i}) > 0$ . Hence,

$$\frac{D_i(p'_i, p_{-i})}{D_i(p_i, p_{-i})} = 0 \leq \frac{D_i(p'_i, p'_{-i})}{D_i(p_i, p'_{-i})}.$$

Consider next  $p_i < p_{-i}^m$ , so  $D_i(p_i, p_{-i}) = 1$ . By [\(D1\)](#),  $D_i(p_i, p'_{-i}) = 1$ . Hence,

$$\frac{D_i(p'_i, p_{-i})}{D_i(p_i, p_{-i})} \leq \frac{D_i(p'_i, p'_{-i})}{D_i(p_i, p'_{-i})} \Leftrightarrow D_i(p'_i, p_{-i}) \leq D_i(p'_i, p'_{-i}).$$

The latter inequality is a direct consequence of [\(D1\)](#).  $\square$

**Proof of [Lemma 6](#).** Fix any  $p_{-i} < p'_{-i}$ . Pick any  $\bar{p}'_i \in B_i(p'_{-i})$ .

Assume first that  $D_i(\bar{p}'_i, p_{-i}) = 0$ . If  $U_i(p_i, p_{-i}) = -C(0)$  for  $p_i \in B_i(p_{-i})$ , then  $\bar{p}'_i \in B_i(p_{-i})$ , as desired, since  $D_i(\bar{p}'_i, p_{-i}) = 0$  implies  $U_i(\bar{p}'_i, p_{-i}) = -C(0)$ . If  $U_i(p_i, p_{-i}) > -C(0)$  for  $p_i \in B_i(p_{-i})$ , then  $B_i(p_{-i})$  contains no  $p_i \geq \bar{p}'_i$  since [\(D1\)](#) implies  $D_i(p_i, p_{-i}) = 0$  for any such  $p_i$ , which means that there exists  $\bar{p}_i \in B_i(p_{-i})$  with  $\bar{p}_i < \bar{p}'_i$ , as desired.

Assume next that  $D_i(\bar{p}'_i, p_{-i}) > 0$  and thus  $D_i(\bar{p}'_i, p'_{-i}) > 0$  by (D1). Fix any  $p''_i > \bar{p}'_i$ . By definition, we have

$$U_i(\bar{p}'_i, p'_{-i}) \geq U_i(p''_i, p'_{-i}). \quad (\text{S3})$$

One can define  $c(p_{-i})$  and  $K(p_{-i})$  such that

$$C_i(q) = qc(p_{-i}) + K(p_{-i}) \text{ for } q \in \{D_i(p''_i, p_{-i}), D_i(\bar{p}'_i, p_{-i})\}. \quad (\text{S4})$$

Define similarly  $c(p'_{-i})$  and  $K(p'_{-i})$  by replacing  $p_{-i}$  in (S4) with  $p'_{-i}$ . By the convexity of  $C_i$ , we have  $c(p'_{-i}) \geq c(p_{-i})$ .<sup>66</sup> Observe that (S3) can be rewritten as

$$(\bar{p}'_i - c(p'_{-i}))D_i(\bar{p}'_i, p'_{-i}) \geq (p''_i - c(p'_{-i}))D_i(p''_i, p'_{-i}). \quad (\text{S5})$$

We next argue that  $\bar{p}'_i - c(p'_{-i}) \geq 0$ . This is immediate from (S5) if  $D_i(p''_i, p'_{-i}) = 0$  (recall  $D_i(\bar{p}'_i, p'_{-i}) > 0$ ). Suppose thus that  $D_i(p''_i, p'_{-i}) > 0$ . If  $\bar{p}'_i - c(p'_{-i}) < 0$ , then (S5) would imply

$$(p''_i - c(p'_{-i})) \leq (\bar{p}'_i - c(p'_{-i})) \frac{D_i(\bar{p}'_i, p'_{-i})}{D_i(p''_i, p'_{-i})} \leq (\bar{p}'_i - c(p'_{-i}))$$

since  $\frac{D_i(\bar{p}'_i, p'_{-i})}{D_i(p''_i, p'_{-i})} \geq 1$ , which contradicts  $p''_i > \bar{p}'_i$ . Thus  $p''_i - c(p'_{-i}) > \bar{p}'_i - c(p'_{-i}) \geq 0$ . Using this and  $c(p'_{-i}) \geq c(p_{-i})$ , we obtain

$$\frac{\bar{p}'_i - c(p_{-i})}{p''_i - c(p_{-i})} \geq \frac{\bar{p}'_i - c(p'_{-i})}{p''_i - c(p'_{-i})} \geq \frac{D_i(p''_i, p'_{-i})}{D_i(\bar{p}'_i, p'_{-i})} \geq \frac{D_i(p''_i, p_{-i})}{D_i(\bar{p}'_i, p_{-i})}, \quad (\text{S6})$$

where the second inequality follows from (S5) while the last inequality from (D2). It follows from (S6) that  $(\bar{p}'_i - c(p_{-i}))D_i(\bar{p}'_i, p_{-i}) \geq (p''_i - c(p_{-i}))D_i(p''_i, p_{-i})$ , which implies  $U_i(\bar{p}'_i, p_{-i}) \geq U_i(p''_i, p_{-i})$ . Since this inequality holds for all  $p''_i > \bar{p}'_i$ , there exists  $\bar{p}_i \in B_i(p_{-i})$  with  $\bar{p}_i \leq \bar{p}'_i$ . We have thus shown  $B_i(p_{-i}) \leq_{lws} B_i(p'_{-i})$ .  $\square$

Let  $B_i(\cdot)$  and  $\tilde{B}_i(\cdot)$  denote the best response of firm  $i$  in  $\Gamma$  and  $\tilde{\Gamma}$ , respectively.

**Lemma S3.** *For any  $p_{-i}$ ,  $B_i(p_{-i}) \leq_{lws} \tilde{B}_i(p_{-i})$ .*

*Proof.* Recall that the shift from  $\Gamma$  to  $\tilde{\Gamma}$  involves the two changes, (a) and (b). It suffices to establish the result under each change separately. First, given (b), it is straightforward to see

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<sup>66</sup>To see this, let  $q = D_i(p''_i, p_{-i})$  and  $\bar{q} = D_i(\bar{p}'_i, p_{-i})$  while letting  $q' = D_i(p''_i, p'_{-i})$  and  $\bar{q}' = D_i(\bar{p}'_i, p'_{-i})$ . Note that  $q \leq \bar{q}$  and  $q' \leq \bar{q}'$ . If  $q = \bar{q}$ , then  $c(p_{-i})$  can be chosen sufficiently small to satisfy  $c(p_{-i}) \leq c(p'_{-i})$ . Also if  $q' = \bar{q}'$ , then  $c(p'_{-i})$  can be chosen sufficiently large to satisfy  $c(p_{-i}) \leq c(p'_{-i})$ . Suppose thus that  $q < \bar{q}$  and  $q' < \bar{q}'$ . Observe now that, by (ii),  $q \leq q'$  and  $\bar{q} \leq \bar{q}'$ . Given this, the convexity of  $C_i$  implies

$$c(p_{-i}) = \frac{C_i(\bar{q}) - C_i(q)}{\bar{q} - q} \leq \frac{C_i(\bar{q}') - C_i(q')}{\bar{q}' - q'} = c(p'_{-i}).$$

that the objective functions  $U_i$  and  $\tilde{U}_i$ , as defined in (9), satisfy the single crossing property: that is, for any  $p'_i \geq p_i$  and  $p_{-i}$ ,  $U_i(p'_i, p_{-i}) - U_i(p_i, p_{-i}) \geq 0$  implies  $\tilde{U}_i(p'_i, p_{-i}) - \tilde{U}_i(p_i, p_{-i}) \geq 0$ . This implies that for any  $p_{-i}$ ,  $B_i(p_{-i}) \leq_{ss} \tilde{B}_i(p_{-i})$ , which in turn implies  $B_i(p_{-i}) \leq_{lws} \tilde{B}_i(p_{-i})$ , as desired.

To prove that (a) implies  $B_i(p_{-i}) \leq_{lws} \tilde{B}_i(p_{-i})$  is analogous to the proof of Lemma 6 and hence omitted.  $\square$

**Proof of Corollary 4.** The existence follows from Theorem 9-(i), noting that  $P_i$  being finite implies  $B_i$  and  $\tilde{B}_i$  are nonempty and closed valued, and that they are lower weak set monotonic (from Lemma 6).<sup>67</sup> The comparative statics between the sets of equilibria in  $G$  and  $\tilde{G}$  follows from Theorem 9-(ii), since  $B_i(p_{-i}) \leq_{lws} \tilde{B}_i(p_{-i}), \forall p_{-i}$  (from Lemma S3).  $\square$

**Proof of Corollary 5.** Consider any firm  $i$  with  $\tilde{c}_i = c_i$ . Since no firm charges below its marginal cost in equilibrium, let us assume without loss that  $\min P_i = c_i$ . Then, for any  $p_i \in P_i$ ,  $U_i(p_i, p_{-i}) = (p_i - c_i)D_i(p_i, p_{-i})$  is weakly increasing in  $p_{-i}$ . Define  $\Pi_i(p_{-i}) := \max_{p_i \in P_i} U_i(p_i, p_{-i})$ , and define  $\tilde{\Pi}_i(p_{-i})$  similarly. Note that the above monotonicity of  $U_i$  implies  $\Pi_i(\cdot)$  is weakly increasing and that for any  $p_{-i}$ ,  $(p_i - c_i)\tilde{D}_i(p_i, p_{-i}) \geq (p_i - c_i)D_i(p_i, p_{-i})$  and thus  $\tilde{\Pi}_i(p_{-i}) \geq \Pi_i(p_{-i})$ .

Consider now any equilibrium  $\tilde{p}^* = (\tilde{p}_i^*)_{i \in I}$  in  $\tilde{\Gamma}$  and its corresponding payoff  $\tilde{\Pi}_i(\tilde{p}_{-i}^*)$ . By Corollary 4, there exists an equilibrium  $p^* \leq \tilde{p}^*$  in  $\Gamma$ , from which it follows that for each  $i$  with  $\tilde{c}_i = c_i$ ,  $\Pi_i(p_{-i}^*) \leq \Pi_i(\tilde{p}_{-i}^*) \leq \tilde{\Pi}_i(\tilde{p}_{-i}^*)$  as desired.  $\square$

## H Supplemental Results for Section 7

### H.1 Omitted Proofs

**Proof of Theorem 10.** For any set  $X' \subseteq X$ , the (strict) upper contour set of  $X'$  for workers is denoted as  $U(X') := \{x \in X : x \succ_{x_w} x', \forall x' \in X'_{x_w}\}$ .

**The “only if” direction.** Consider any stable allocation  $Z$ , and let  $X' = Z \cup U(Z)$  and  $X'' = X \setminus U(Z)$ . We prove that  $(X', X'')$  is a fixed point of  $T$ .

By stability of  $Z$ , we have  $Z_f \in C_f(X'), \forall f \in F$  and thus  $Z \in C_F(X')$ , which means  $U(Z) \in R_F(X')$  or  $X'' = X \setminus U(Z) \in T_2(X')$ .

Observe next that for each  $w \in W$ ,  $X'' = X \setminus U(Z)$  implies there is no  $x \in X''_w$  such that  $x \succ_w Z_w$ . Thus, we have  $Z_w \in C_w(X'')$  for each  $w \in W$  or  $Z \in C_W(X'')$ . Letting  $Y = X'' \setminus Z$ , we have  $\tilde{Y} \in R_W(X'')$ . Note also that  $\tilde{Y} = X'' \setminus Z = X'' \cap Z^c = X \cap U(Z)^c \cap Z^c = X \cap (Z \cup U(Z))^c = X \setminus X'$ . Thus,  $X' = X \setminus \tilde{Y}$ , which means  $X' \in T_1(X'')$ , as desired.

**The “if” direction.** Consider any  $(X', X'')$  such that  $(X', X'') \in T(X', X'')$ , that is,  $X' \in T_1(X'')$  and  $X'' \in T_2(X')$ . Then,  $X \setminus X' \in R_W(X'')$  and  $X \setminus X'' \in R_F(X')$ . Letting  $\tilde{Y} = X \setminus X'$  and  $Z = X'' \setminus \tilde{Y}$ , we have  $Z \in C_W(X'')$ . Let us show that  $Z$  is a stable allocation.

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<sup>67</sup>The nonemptiness of  $X_-$ , as required in Theorem 6, holds trivially.

Note first that  $Z = X'' \setminus \tilde{Y} = X'' \cap \tilde{Y}^c = X'' \cap X' = X' \cap (X \setminus X'')^c = X' \setminus (X \setminus X'')$ , which means that  $Z \in C_F(X')$  since  $X \setminus X'' \in R_F(X')$ .

It is clear that  $Z$  is an allocation, since  $Z \in C_W(X'')$  implies that  $Z$  contains at most one contract for each worker  $w \in W$ . Also, given  $Z_w \in C_w(X'')$  and  $Z \subset X''$ , Sen's  $\alpha$  implies that  $Z_w \in C_w(Z)$ , i.e.,  $Z$  is individually rational for  $w$ . The individual rationality for firms is implied by the absence of blocking coalitions, which we will show below.

To show that  $Z$  admits no blocking coalition, suppose for contradiction that there exists  $f \in F$  such that  $Z_f \notin C_f(Z \cup U(Z))$ . Note that  $U(Z) \subseteq X \setminus X''$  since, given  $Z_w \in C_w(X'')$ , any  $x \succ_w Z_w$  for each  $w \in W$  cannot belong to  $X''$ . Then,  $Z \cup U(Z) \subseteq X'$  since  $Z \subseteq X'$  and  $U(Z) \subseteq X \setminus X'' \subseteq X'$ . Given this and the assumption that  $Z_f \notin C_f(Z \cup U(Z))$ , Sen's  $\alpha$  implies  $Z_f \notin C_f(X')$ , a contradiction. Now that  $Z_f \in C_f(Z \cup U(Z))$ , Sen's  $\alpha$  implies  $Z_f \in C_f(Z)$ , i.e., the individual rationality for firms.  $\square$

**Proof of Corollary 7.** Letting  $\tilde{\Gamma}$  denote the original economy, suppose that a worker  $\tilde{w}$  exists or a firm  $\tilde{f}$  enters the market, which results in a new economy  $\tilde{\Gamma}'$ . Let  $W$  and  $F$  denote the set of all workers and all firms including  $\tilde{w}$  and  $\tilde{f}$ , respectively. Let  $\tilde{C}_a$  denote the choice correspondence of each agent  $a \in W \cup F$ . Now, in order to apply [Theorem 12](#), let us define the two economies  $\Gamma$  and  $\Gamma'$  as follows: in  $\Gamma$ ,  $C_{\tilde{f}}(X') = \{\emptyset\}, \forall X' \subset X$  while  $C_a = \tilde{C}_a$  for all  $a \neq \tilde{f}$ ; in  $\Gamma'$ ,  $C'_{\tilde{w}}(X') = \{\emptyset\}, \forall X' \subset X$  while  $C_a = \tilde{C}_a$  for all  $a \neq \tilde{w}$ . First, the sets of stable allocation in  $\tilde{\Gamma}$  and  $\tilde{\Gamma}'$  coincide with those in  $\Gamma$  and  $\Gamma'$ , respectively. Second,  $C_w$  is weakly more permissive than  $C'_w$  for each  $w \in W$  while  $C'_f$  is weakly more permissive than  $C_f$  for each  $f \in F$ . Thus, the desired result follows from applying [Theorem 12](#).  $\square$

## H.2 An Alternative Stability Notion

We consider an alternative definition of a stable allocation. More specifically, consider the following condition of no blocking coalition:

- (ii') (No Blocking Coalition) There exist no  $f \in F$  and allocation  $Y \subseteq X$  such that  $Y_f \succ_f Z_f$  and  $x \succ_{x_W} Z_{x_W}$  for each  $x \in Y_f \setminus Z_f$ .<sup>68</sup>

The condition (ii') is based on the pairwise comparison between the two alternatives available to the firm, that is,  $Z$  is considered to admit no blocking coalition if it is not dominated by any other allocation  $Y$  available to the firm. Though this condition looks similar to the one often adopted in the existing literature, our view is that there can be multiple ways to extend the stability notion when one tries to accommodate general indifferent/incomplete preference. In fact, our condition (ii) implies condition (ii') if Sen's  $\alpha$  holds, so our stability notion is stronger than the one based on (ii'). To see this, suppose that (ii) holds and consider any  $Y \subseteq X$  such that  $x \succ_{x_W} Z_{x_W}$  for each  $x \in Y_f \setminus Z_f$ . Then,  $Z_f \cup Y_f \subseteq Z \cup U(Z)$ . Since  $Z_f \in C_f(Z \cup U(Z))$  by condition (ii), this and Sen's  $\alpha$  imply  $Z_f \in C_f(Z_f \cup Y_f)$ . Therefore, we cannot have  $Y_f \succ_f Z_f$ , so condition (ii') holds, as desired. The following example shows that the converse need not hold, however:

<sup>68</sup>Note that the relationship  $\succ$  here is the Blair order.

**Example S4.** Suppose that there are one firm,  $f$ , three contracts  $x$ ,  $y$ , and  $z$  associated with  $f$ , and three workers  $x_W$ ,  $y_W$ , and  $z_W$  associated with  $x$ ,  $y$ , and  $z$ , respectively. The firm's choice correspondence is given as follows:  $C_f(\{x, y, z\}) = \{\{x\}\}$ ;  $C_f(\{x, y\}) = \{\{x\}, \{y\}\}$ ;  $C_f(\{x, z\}) = \{\{x\}\}$ ;  $C_f(\{y, z\}) = \{\{y\}\}$ ;  $C_f(\{\tilde{x}\}) = \{\{\tilde{x}\}\}$  for  $\tilde{x} = x, y, z$ . Each worker strictly prefers working for  $f$  to being unemployed. One stable allocation, based on (ii'), is  $Z := \{y\}$ , since there exists no set of contracts  $Y$  such that  $Y >_f Z$ . However,  $Z$  is not stable according to our notion based on (ii) since  $U(Z) = \{x, z\}$  and thus  $C_f(Z \cup U(Z)) = \{\{x\}\}$ .

In the above example,  $C_f$  violates Sen's  $\beta$ , as can be checked easily. If each firm's choice correspondence satisfies both Sen's  $\alpha$  and  $\beta$  (or equivalently WARP), then the two stability notions are equivalent:

**Lemma S4.** *If each  $C_f$  satisfies WARP, then the stability notion based on condition (ii) is equivalent to the one based on (ii').*

*Proof.* It suffices to prove that (ii') implies (ii) under WARP. Consider any  $f$  and  $Z$  satisfying (ii'). Consider  $Z' \in C_f(Z \cup U(Z))$ . Then, by Sen's  $\alpha$ ,  $Z' \in C_f(Z \cup Z')$ , which implies  $Z_f \in C_f(Z \cup Z')$  since otherwise we would have  $Z' >_f Z_f$  and  $x >_{x_W} Z_{x_W}$  for each  $x \in Z'_f \setminus Z_f$ , violating (ii'). This implies  $Z_f \in C_f(Z \cup U(Z))$  by Sen's  $\beta$ .  $\square$

### H.3 Sen's $\alpha$ and WARNI

Consider the following condition due to [Eliaz and Ok \(2006\)](#) adapted to our matching environment. We say that choice correspondence  $C_f$  satisfies **WARNI (weak axiom of revealed non-inferiority)** if, for any  $X' \subseteq X$  and  $Z \subseteq X'$ , if, for every  $Y \in C_f(X')$ , there exists  $X'' \subseteq X$  with  $Z \in C_f(X'')$  and  $Y \subseteq X''$ , then  $Z \in C_f(X')$ . [Eliaz and Ok \(2006\)](#) show that WARNI implies that the choice correspondence can be rationalized by an acyclic, if possibly incomplete, binary relation. The following result establishes that WARNI implies Sen's  $\alpha$ .

**Proposition S3.** *If  $C_a$  satisfies WARNI, then it satisfies Sen's  $\alpha$ .*

*Proof.* Consider any  $X' \subset X''$  and  $Z \in C_a(X'')$  with  $Z \subseteq X'$ . Note that for any  $Y \in C_a(X')$ , we have  $Y \subset X' \subset X''$ , which means the hypothesis of WARNI is satisfied. Thus,  $Z \in C_a(X')$ , as required by Sen's  $\alpha$ .  $\square$

The following example demonstrates that the converse of [Proposition S3](#) does not hold:

**Example S5.** Let  $X = \{x_1, x_2, x_3, x_4, x_5, x_6\}$ , and the choice correspondence  $C_f$  of firm  $f$  is defined as follows:

- (i).  $\{x_1, x_2\} \in C_f(X')$  if and only if  $\{x_1, x_2\} \subseteq X'$  and  $\{x_3, x_4\} \not\subseteq X'$ ,
- (ii).  $\{x_3, x_4\} \in C_f(X')$  if and only if  $\{x_3, x_4\} \subseteq X'$  and  $\{x_5, x_6\} \not\subseteq X'$ ,
- (iii).  $\{x_5, x_6\} \in C_f(X')$  if and only if  $\{x_5, x_6\} \subseteq X'$  and  $\{x_1, x_2\} \not\subseteq X'$ ,

(iv).  $\{x\} \in C_f(X')$  for every  $x \in X'$ , and

(v). no other set is in  $C_f(X')$ .

By inspection, one can verify that  $C_f$  satisfies Sen's  $\alpha$ . Meanwhile, the choice correspondence  $C_f$  violates WARNI. To see this point, consider  $X' = \{x_1, x_2, x_3, x_4, x_5, x_6\}$  and  $Z = \{x_1, x_2\}$ . Any  $Y \in C_f(X')$  is a singleton set, i.e., a set of the form  $\{x\}$ . Thus, the hypothesis part of WARNI,  $Z = \{x_1, x_2\} \in C_f(\{x\} \cup \{x_1, x_2\})$ , is satisfied for  $X'$  and  $Z$ . However,  $\{x_1, x_2\} \notin C_f(X')$  by definition.

Note that the choice correspondence  $C_f$  in this example features a cyclic binary relation  $\{x_1, x_2\} >_f \{x_5, x_6\} >_f \{x_3, x_4\} >_f \{x_1, x_2\}$ . This example suggests that our theory based on Sen's  $\alpha$  might prove useful even in applications in which WARNI fails and, related, the choice behavior may not even be rationalizable by acyclic preference relations.

## H.4 Multidivisional Organizations (Internal Constraints)

Consider an organization that has multiple divisions. The organization does not have a strict preference relation over outcomes, and its choice behavior is not described by a single-valued choice function. Rather, the organization has a choice correspondence. We continue to refer to the organization as a hospital for consistency, but such a multidivisional structure is prevalent in many organizations, ranging from for-profit firms to non-profit organizations and government.

Formally, we assume that the hospital  $h$  is associated with a finite set of **divisions**  $\Delta_h$  and an **internal constraint**  $f_h : \mathbb{Z}_+^{|\Delta_h|} \rightarrow \{0, 1\}$  such that  $f_h(w) \geq f_h(w')$  whenever  $w \leq w'$  and  $f_h(0) = 1$ , where the argument 0 of  $f_h$  is the zero vector and  $\mathbb{Z}_+$  is the set of nonnegative integers. The interpretation is that each coordinate in  $w$  corresponds to a division of the firm, and that the number in that coordinate represents the number of doctors matched to that division. We say that  $w$  is **feasible** if  $f_h(w) = 1$  and  $w$  is infeasible if  $f_h(w) = 0$ . The monotonicity property of  $f_h$  means that if  $w'$  is feasible then any  $w$  with a weakly fewer doctors in each division must be feasible for the hospital as well. Let  $\Delta := \bigcup_{h \in H} \Delta_h$ .

Internal constraints in organizations may represent budget constraints and availability of office space and other resources. The hospital may be able to use some resources in a flexible manner across divisions, but the profile of the numbers of the hire in different divisions needs to satisfy the overall constraints represented by the internal constraint  $f_h$ .

For each hospital  $h$  and its internal constraint  $f_h$ , we define a correspondence, called quasi-choice correspondence,  $\tilde{C}_h : \mathbb{Z}_+^{|\Delta_h|} \rightrightarrows \mathbb{Z}_+^{|\Delta_h|}$  by  $\tilde{C}_h(w) = \{w' : w' \leq w, f_h(w') = 1, \text{ and } (\nexists w'' \leq w, w' < w'', f_h(w'') = 1)\}$ , that is, the set of all vectors that are weakly smaller than  $w$ , feasible, and maximal among all vectors that are weakly smaller than  $w$  and feasible.

We assume that each hospital  $h$  has a choice correspondence  $C_h(\cdot)$  over all subsets of  $D \times \Delta_h$ . Each division  $\delta \in \Delta_h$  of the hospital has a preference relation  $>_\delta$  over the set of doctors and the outside option,  $D \cup \{\emptyset\}$ . For any  $X' \subset D \times \Delta_h$ , let  $w(X') := (w_\delta(X'))_{\delta \in \Delta_h}$

be the vector such that  $w_\delta(X') = |\{(d, \delta) \in X' : d \succ_\delta \emptyset\}|$ . For each  $X'$ , the choice correspondence  $C_h(X')$  is defined by

$$C_h(X') = \left\{ X'' : \exists w \in \tilde{C}_h(w(X')), X'' = \bigcup_{\delta \in \Delta_h} \{(d, \delta) \in X' : |\{d' \in D : (d', \delta) \in X', d' \geq_\delta d\}| \leq w_\delta\} \right\}. \quad (S7)$$

That is, in any of the chosen subsets of contracts, there exists a vector  $w \in \tilde{C}_h(w(X'))$  such that each division  $\delta \in \Delta_h$  chooses its  $w_\delta$  most preferred contracts from acceptable contracts in  $X'$ .

A matching problem with multidivisional hospitals is defined by a tuple  $\Gamma = (D, H, (\Delta_h)_{h \in H}, (\succ_a)_{a \in D \cup \Delta}, (f_h)_{h \in H})$ .

**Claim S1.** *Choice correspondence  $C_h(\cdot)$  defined by relation (S7) satisfies Sen's  $\alpha$ .*<sup>69</sup>

*Proof.* Consider any  $Y \subset X' \subset X''$  such that  $Y \in C_h(X'')$ . Then clearly  $Y$  is individually rational for divisions. Also, by construction, the set  $Y$  has the property that  $w(Y)$  is a maximal vector among those that are weakly smaller than  $w(X'')$ , and for each division  $\delta$ ,  $\delta$  is matched under  $Y$  to its  $w_\delta(Y)$  most preferred contracts among those in  $X''$  by construction. Given that  $w(X') \leq w(X'')$  and  $Y \subset X'$ ,  $Y$  satisfies the same property with respect to  $X'$ . Thus,  $Y \in C_h(X')$ , as desired.  $\square$

**Claim S2.** *Choice correspondence  $C_h(\cdot)$  defined above satisfies the weak substitutes condition.*

*Proof.* Let us first show that the rejection correspondence  $R_h(\cdot)$  associated with  $C_h(\cdot)$  satisfies upper weak set monotonicity. Let  $X'$  and  $X''$  be two sets of contracts, with  $X' \subseteq X''$ , and  $Y' \in C_h(X')$ . Then there exists  $w' \in \tilde{C}_h(w(X'))$  such that, for each  $\delta \in \Delta_h$ ,

$$Y'_\delta = \{(d, \delta) \in X' : |\{d' \in D | (d', \delta) \in X', d' \geq_\delta d\}| \leq w'_\delta\}.$$

By the definition of  $w(\cdot)$  and the assumption that  $X' \subseteq X''$  it follows that  $w(X') \leq w(X'')$ , so there exists  $w'' \in \tilde{C}_h(w(X''))$  such that  $w'' \geq w'$ . Let  $Y'' \in C_h(X'')$  be the chosen set of contracts associated with  $w''$ , so for each  $\delta \in \Delta_h$ ,

$$Y''_\delta = \{(d, \delta) \in X'' : |\{d' \in D | (d', \delta) \in X'', d' \geq_\delta d\}| \leq w''_\delta\}.$$

Consider two cases.

- (i). Suppose  $w''_\delta > w'_\delta$ . Then  $w'_\delta = w_\delta(X')$  because otherwise  $w'_\delta < w_\delta(X')$  and  $f_h(w'_\delta + 1, w_{-\delta}) \geq f_h(w'') = 1$ , contradicting the maximality of  $w'$ . Therefore, every contract in  $X'$  of the form  $(d, \delta)$  such that  $d \succ_\delta \emptyset$  is in  $Y'$ .

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<sup>69</sup>We note that the choice correspondence considered here does not necessarily satisfy WARP. See [Example 6](#) for a choice correspondences within the class considered here that violates WARP.



- (ii). Suppose  $w''_\delta = w'_\delta$ . Then, by the definition of  $C_h(\cdot)$ , any contract  $(d, \delta) \in X' \setminus Y'$  is also in  $X'' \setminus Y''$ —recall that the division  $\delta$  chooses its  $w''_\delta = w'_\delta$  most preferred contracts from  $X'_\delta$  and  $X''_\delta$  at  $Y'$  and  $Y''$ , respectively, and  $X'_\delta \subseteq X''_\delta$ .

Therefore  $(X' \setminus Y') \subseteq (X'' \setminus Y'')$  as desired. The proof for lower weak set monotonicity is analogous and hence omitted.  $\square$

It follows from those claims that a stable allocation exists.

**Corollary S1.** *A stable allocation exists in any matching problem with multidivisional hospitals.*

We say that an internal constraint  $f'_h$  is **weakly more permissive** than constraint  $f_h$  if  $f'_h(w) \geq f_h(w)$  for every  $w$ . With this notion at hand, we are now ready to present a comparative statics result with respect to constraints.

**Corollary S2.** *Consider two matching problems with multidivisional hospitals  $\Gamma = (D, H, (\Delta_h)_{h \in H}, (>_a)_{a \in D \cup \Delta}, (f_h)_{h \in H})$  and  $\Gamma' = (D, H, (\Delta_h)_{h \in H}, (>_a)_{a \in D \cup \Delta}, (f'_h)_{h \in H})$  such that  $f'_h$  is weakly more permissive than  $f_h$  for each  $h \in H$ . Then,*

- (i). *for each stable matching  $\mu$  in  $\Gamma$ , there exists a stable matching  $\mu'$  in  $\Gamma'$  such that  $\mu'_d \geq_d \mu_d$  for each  $d \in D$ , and*
- (ii). *for each stable matching  $\mu'$  in  $\Gamma'$ , there exists a stable matching  $\mu$  in  $\Gamma$  such that  $\mu'_d \geq_d \mu_d$  for each  $d \in D$ .*

*Proof.* For each  $h$ , let  $C_h$  and  $C'_h$  be given by relation (S7) with the corresponding quasi-choice rules  $\tilde{C}_h$  and  $\tilde{C}'_h$  defined by  $\tilde{C}_h(w) = \{w' : w' \leq w, f_h(w') = 1, \text{ and } (\nexists w'' \leq w, w' < w'', f_h(w'') = 1)\}$  and  $\tilde{C}'_h(w) = \{w' : w' \leq w, f'_h(w') = 1, \text{ and } (\nexists w'' \leq w, w' < w'', f'_h(w'') = 1)\}$ . By inspection, it follows that  $C'_h$  is weakly more permissive than  $C_h$  for each  $h$ . This fact and [Theorem 12](#) imply the desired conclusion.  $\square$

## H.5 Matching with Constraints

In this section, we consider a model of matching with constraints ([Kamada and Kojima, 2015, 2017, 2018](#)). Based on our fixed-point characterization and comparative statics results, we reproduce an existing result and obtain a new result.

Let there be a finite set of doctors  $D$  and a finite set of hospitals  $H$ . Each doctor  $d$  has a strict preference relation  $>_d$  over the set of hospitals and the option of being unmatched (being unmatched is denoted by  $\emptyset$ ). For any  $h, h' \in H \cup \{\emptyset\}$ , we write  $h \geq_d h'$  if and only if  $h >_d h'$  or  $h = h'$ . Each hospital  $h$  has a strict preference relation  $>_h$  over the set of subsets of doctors. For any  $D', D'' \subseteq D$ , we write  $D' \geq_h D''$  if and only if  $D' >_h D''$  or  $D' = D''$ . We denote by  $> = (>_i)_{i \in D \cup H}$  the preference profile of all doctors and hospitals.

Doctor  $d$  is said to be **acceptable** to  $h$  if  $d >_h \emptyset$ . Similarly,  $h$  is acceptable to  $d$  if  $h >_d \emptyset$ .

Each hospital  $h \in H$  is endowed with a **capacity**  $q_h$ , which is a nonnegative integer. We say that preference relation  $>_h$  is **responsive with capacity**  $q_h$  ([Roth, 1985](#)) if

- (i). For any  $D' \subseteq D$  with  $|D'| \leq q_h$ ,  $d \in D \setminus D'$  and  $d' \in D'$ ,  $(D' \cup d) \setminus d' \geq_h D'$  if and only if  $d \geq_h d'$ ,
- (ii). For any  $D' \subseteq D$  with  $|D'| \leq q_h$  and  $d' \in D'$ ,  $D' \geq_h D' \setminus d'$  if and only if  $d' \geq_h \emptyset$ , and
- (iii).  $\emptyset \succ_h D'$  for any  $D' \subseteq D$  with  $|D'| > q_h$ .

In words, preference relation  $\succ_h$  is responsive with a capacity if the ranking of a doctor (or the option of keeping a position vacant) is independent of her colleagues, and any set of doctors exceeding its capacity is unacceptable. We assume that preferences of each hospital  $h$  are responsive with some capacity  $q_h$ .

A **matching**  $\mu$  is a mapping that satisfies (i)  $\mu_d \in H \cup \{\emptyset\}$  for all  $d \in D$ , (ii)  $\mu_h \subseteq D$  for all  $h \in H$ , and (iii) for any  $d \in D$  and  $h \in H$ ,  $\mu_d = h$  if and only if  $d \in \mu_h$ . That is, a matching simply specifies which doctor is assigned to which hospital (if any).

A **feasibility constraint** is a map  $f : \mathbb{Z}_+^{|H|} \rightarrow \{0, 1\}$  such that  $f(w) \geq f(w')$  whenever  $w \leq w'$  and  $f(0) = 1$ , where the argument  $0$  of  $f$  is the zero vector and  $\mathbb{Z}_+$  is the set of nonnegative integers. The interpretation is that each coordinate in  $w$  corresponds to a hospital, and the number in that coordinate represents the number of doctors matched to that hospital.  $f(w) = 1$  means that  $w$  is **feasible** and  $f(w) = 0$  means it is not. If  $w'$  is feasible then any  $w$  with a weakly fewer doctors in each hospital must be feasible, too. In this model, we say that matching  $\mu$  is **feasible** if and only if  $f(w(\mu)) = 1$ , where  $w(\mu) := (|\mu_h|)_{h \in H}$  is a vector of nonnegative integers indexed by hospitals whose coordinate corresponding to  $h$  is  $|\mu_h|$ . The feasibility constraint distinguishes the current environment from the standard model. We allow for (though do not require)  $f((|q_h|)_{h \in H}) = 0$ , that is, it may be infeasible for all the hospitals to fill their capacities. In order to guarantee that all feasible matchings respect capacities of the hospitals, we assume that  $f(w) = 1$  implies  $w \leq (|q_h|)_{h \in H}$ . A matching problem with constraints is summarized by  $\Gamma = (D, H, (\succ_a)_{a \in D \cup H}, (q_h)_{h \in H}, f)$ .

To accommodate the feasibility constraint, we introduce a new stability concept that generalizes the standard notion. For that purpose, we first define two basic concepts. A matching  $\mu$  is **individually rational** if (i) for each  $d \in D$ ,  $\mu_d \geq_d \emptyset$ , and (ii) for each  $h \in H$ ,  $d \geq_h \emptyset$  for all  $d \in \mu_h$ , and  $|\mu_h| \leq q_h$ . That is, no agent is matched with an unacceptable partner and each hospital's capacity is respected.

Given matching  $\mu$ , a pair  $(d, h)$  of a doctor and a hospital is called a **blocking pair** if  $h \succ_d \mu_d$  and either (i)  $|\mu_h| < q_h$  and  $d \succ_h \emptyset$ , or (ii)  $d \succ_h d'$  for some  $d' \in \mu_h$ . In words, a blocking pair is a pair of a doctor and a hospital who want to be matched with each other (possibly rejecting their partners in the prescribed matching) rather than following the proposed matching.

**Definition S1.** Fix a feasibility constraint  $f$ . A matching  $\mu$  is **weakly stable** if it is feasible, individually rational, and if  $(d, h)$  is a blocking pair then (i)  $f(w(\mu) + e_h) = 0$  and (ii)  $d' \succ_h d$  for all doctors  $d' \in \mu_h$ , where  $e_h \in \mathbb{Z}_+^{|H|}$  is a vector such that the coordinate for  $h$  is one and all other coordinates are zero.

The notion of weak stability relaxes the standard definition of stability by tolerating certain blocking pairs, but impose restrictions on what kind of blocking pairs can remain. Kamada and Kojima (2017) provide a detailed discussion and axiomatic characterization of weak stability, so we refer interested readers to that paper.

**Theorem S3.** *A weakly stable matching exists.*

*Proof.* We relate our model to the matching model with contracts in the previous subsection. Let there be two types of agents, doctors in  $D$  and the “hospital side”. Note that we regard the entire hospital side, instead of each hospital, as an agent in this model (thus there are  $|D| + 1$  agents in total). There is a set of contracts  $X = D \times H$ .

For each doctor  $d$ , her preferences  $>_d$  over  $(\{d\} \times H) \cup \{\emptyset\}$  are given as follows.<sup>70</sup> We assume  $(d, h) >_d (d, h')$  in this model if and only if  $h >_d h'$  in the original model, and  $(d, h) >_d \emptyset$  in this model if and only if  $h >_d \emptyset$  in the original model.

We define a correspondence, called quasi-choice correspondence,  $\tilde{C}_H : \mathbb{Z}_+^{|H|} \rightrightarrows \mathbb{Z}_+^{|H|}$  by  $\tilde{C}_H(w) = \{w' : w' \leq w, f(w') = 1, \text{ and } (\nexists w'' \leq w, w' < w'', f(w'') = 1)\}$ , that is, the set of all vectors that are weakly smaller than  $w$ , feasible, and maximal among all vectors that are weakly smaller than  $w$  and feasible.

For the hospital side, we assume that it has preferences and its associated choice correspondence  $C_H(\cdot)$  over all subsets of  $D \times H$ . For any  $X' \subset D \times H$ , let  $w(X') := (w_h(X'))_{h \in H}$  be the vector such that  $w_h(X') = |\{(d, h) \in X' | d >_h \emptyset\}|$ . For each  $X'$ , the choice correspondence  $C_H(X')$  is defined by

$$C_H(X') = \left\{ X'' : \exists w \in \tilde{C}_H(w(X')), X'' = \bigcup_{h \in H} \{(d, h) \in X' : |\{d' \in D | (d', h) \in X', d' \geq_h d\}| \leq w_h\} \right\}. \quad (\text{S8})$$

That is, in any of the chosen subsets of contracts, there exists a vector  $w \in \tilde{C}_H(w(X'))$  such that each hospital  $h \in H$  chooses its  $w_h$  most preferred contracts from acceptable contracts in  $X'$ .

**Claim S3.** *Choice correspondence  $C_H(\cdot)$  defined above satisfies Sen’s  $\alpha$  and weak substitutability.*

*Proof.* We note that the choice correspondence given by relation (S8) is within the class of choice correspondences given by relation (S7), with the “hospital side”  $H$  in (S8) taking the role of the multidivisional hospital in (S7) and each hospital in  $H$  in (S8) taking the role of divisions of the hospital in (S7). Thus, Sen’s  $\alpha$  and weak substitutability follow from Claim S1 and Claim S2, respectively.  $\square$

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<sup>70</sup>We abuse notation and use the same notation  $>_d$  for preferences of doctor  $d$  both in the original model with constraints and in the associated model with contracts.

Given any individually rational set of contracts  $X'$ , define a **corresponding matching**  $\mu(X')$  in the original model by setting  $\mu_d(X') = h$  if and only if  $(d, h) \in X'$  and  $\mu_d(X') = \emptyset$  if and only if no contract associated with  $d$  is in  $X'$ . For any individually rational  $X'$ ,  $\mu(X')$  is well-defined because each doctor receives at most one contract at such  $X'$ .

**Claim S4.**  $X'$  is a stable allocation in the associated model with contracts if and only if the corresponding matching  $\mu(X')$  is a weakly stable matching in the original model.

*Proof. The “only if” direction.* Suppose that  $X'$  is a stable allocation in the associated model with contracts and denote  $\mu := \mu(X')$ . Individual rationality of  $\mu$  is obvious from the construction of  $\mu$ . Suppose that  $(d'', h'')$  is a blocking pair of  $\mu$ . This implies that  $(d'', h'') \in U(X')$ . Then, because  $X'$  is a stable allocation, it must then follow that (a)  $f(w(X') + e_{h''}) = 0$  and (b)  $|\{d' \in D : (d', h'') \in X', d' \succeq_{h''} d''\}| > w_{h''}(X')$ . To show this, note first that the individual rationality of  $X'$  implies the existence of  $w \in \tilde{C}_H(w(X'))$  such that for each  $h \in H$ ,

$$X'_h = \left\{ (d, h) \in X' : |\{d' \in D \mid (d', h) \in X', d' \succeq_h d\}| \leq w_h \right\},$$

which then implies that for each  $h \in H$ ,  $w_h = w_h(X')$  (since  $w_h \leq w_h(X')$  and the cardinality of the set in the RHS of the above equality cannot exceed  $w_h$ ). Thus, we must have  $\tilde{C}_H(w(X')) = \{w(X')\}$ . Now let  $X'' = X' \cup \{(d'', h'')\}$ . Suppose for contradiction that (a) does not hold, which implies that  $f(w(X'')) = 1$  so  $\tilde{C}_H(w(X'')) = \{w(X'')\}$ . Then  $w(X')$  is not maximal given  $X' \cup U(X')$ , a contradiction to stability of  $X'$ . Suppose for another contradiction that (a) does hold but (b) does not. Since  $\tilde{C}_H(w(X')) = \{w(X')\}$ , this implies  $\tilde{C}_H(w(X'')) = \{w(X')\}$ . Given this and the fact that  $|\{d' \in D : (d', h'') \in X', d' \succeq_{h''} d''\}| \leq w_{h''}(X')$ , for any  $Y'' \in C_H(X'')$ , we must have  $(d'', h'') \in Y''$ . This implies  $X' \notin C_H(X' \cup U(X'))$ , a contradiction.

**The “if” direction.** Suppose that  $X'$  is not a stable allocation in the associated model with contracts and denote  $\mu := \mu(X')$ . If  $X'$  is not individually rational, then clearly  $\mu$  is not individually rational in the original problem with constraints. Thus, suppose that  $X'$  is individually rational and that  $X' \notin C_H(X' \cup U(X'))$ . First, note that for any  $(d, h) \in U(X') \setminus X'$ ,  $(d, h) \succ_d X'_d$ , so  $h \succ_d \mu_d$  in the matching problem with constraints. If there exists any  $d$  such that  $(d, h) \in U(X') \setminus X'$  and  $d \succ_h d'$  for for some  $d' \in \mu_h$ , then clearly  $(d, h)$  is the kind of block for  $\mu$  in the original matching model with constraints which makes  $\mu$  fail weak stability. So, for all  $d$  with  $(d, h) \in U(X') \setminus X'$ , suppose that  $d' \succ_h d$  for all  $d' \in \mu_d$ . Then the only way that  $X' \notin C_H(X' \cup U(X'))$  is that  $w(X')$  is not maximal, so there exists  $(d, h) \in U(X') \setminus X'$  such that  $w(X' \cup \{(d, h)\}) = w(X') + e_h = w(\mu) + e_h$  is feasible, that is,  $f(w(\mu) + e_h) = 1$ . This and the fact that  $d \succ_h \emptyset$  imply that  $\mu$  is not weakly stable, as desired.  $\square$

**Theorem 11**, **Claim S3**, and **Claim S4** complete the proof.  $\square$

We say that constraint  $f'$  is **weakly more permissive** than constraint  $f$  if  $f'(w) \geq f(w)$  for every  $w$ . With this notion at hand, we are now ready to present a comparative statics result with respect to constraints.

**Theorem S4.** *Consider two matching problems with constraints  $\Gamma = (D, H, (>_a)_{a \in D \cup H}, (q_h)_{h \in H}, f)$  and  $\Gamma' = (D, H, (>_a)_{a \in D \cup H}, (q_h)_{h \in H}, f')$  such that  $f'$  is weakly more permissive than  $f$ . Then,*

- (i). *for each weakly stable matching  $\mu$  in  $\Gamma$ , there exists a weakly stable matching  $\mu'$  in  $\Gamma'$  such that  $\mu'_d \geq_d \mu_d$  for each  $d \in D$ , and*
- (ii). *for each weakly stable matching  $\mu'$  in  $\Gamma'$ , there exists a weakly stable matching  $\mu$  in  $\Gamma$  such that  $\mu'_d \geq_d \mu_d$  for each  $d \in D$ .*

*Proof.* By **Claim S4**, the sets of weakly stable matchings in  $\Gamma$  and  $\Gamma'$  correspond to stable matchings in the associated matching problems with contracts with the hospital sides' choice correspondences  $C_H$  and  $C'_H$ , respectively, where  $C_H$  and  $C'_H$  are given by relation (S8) with the corresponding quasi-choice rules  $\tilde{C}_H$  and  $\tilde{C}'_H$  defined by  $\tilde{C}_H(w) = \{w' : w' \leq w, f(w') = 1, \text{ and } (\nexists w'' \leq w, w' < w'', f(w'') = 1)\}$  and  $\tilde{C}'_H(w) = \{w' : w' \leq w, f'(w') = 1, \text{ and } (\nexists w'' \leq w, w' < w'', f'(w'') = 1)\}$ . By inspection, it follows that  $C'_H$  is weakly more permissive than  $C_H$ . This fact, **Claim S4**, and **Theorem 12** imply the desired conclusion.  $\square$

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