

ESA 2015

WORLD MEETINGS, SYDNEY

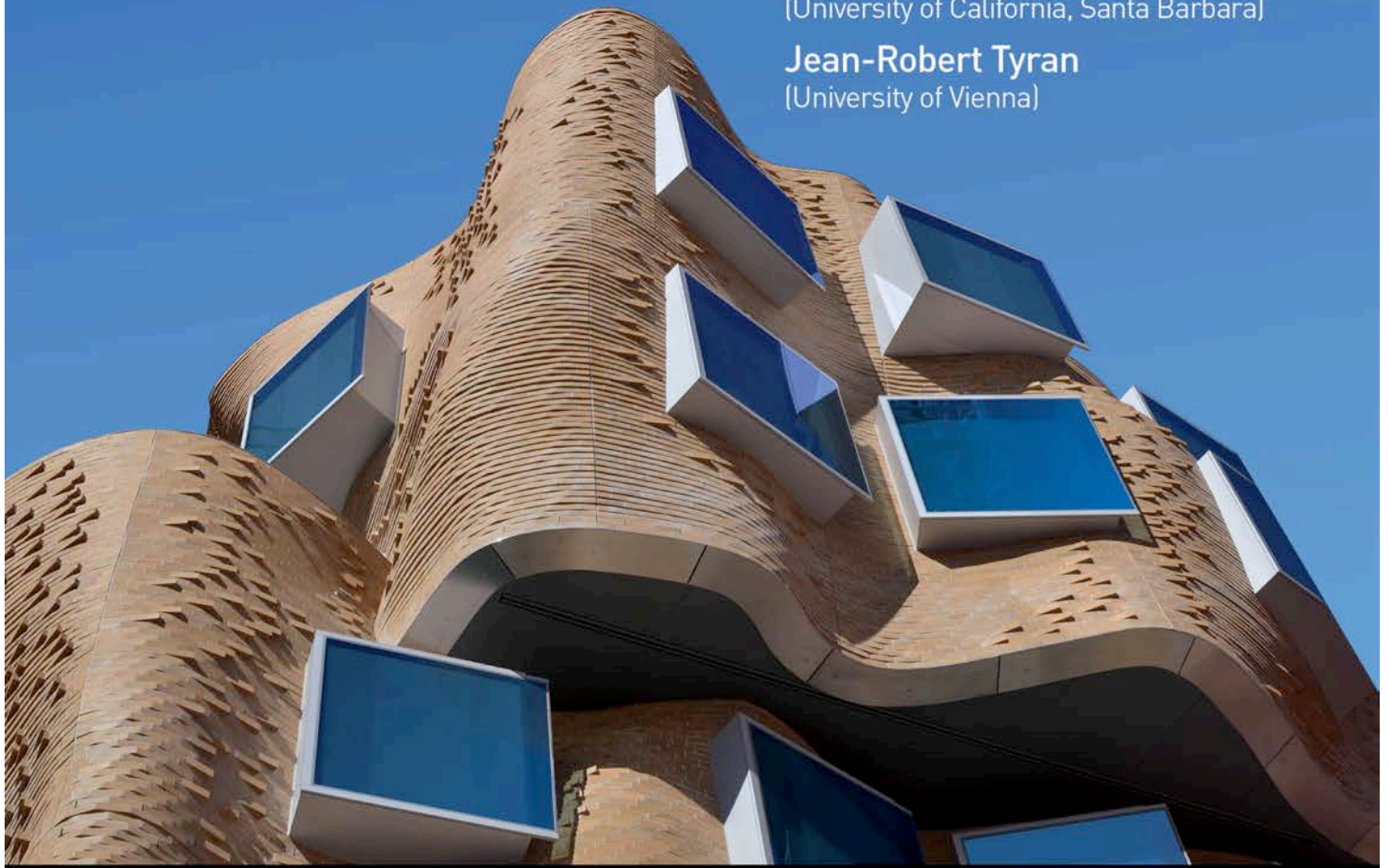
JULY 23 - 25

Keynote lectures by:

Lata Gangadharan
(Monash University)

Ryan Oprea
(University of California, Santa Barbara)

Jean-Robert Tyran
(University of Vienna)



Organised by the
CENTRE FOR POLICY AND MARKET DESIGN



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Welcome to the 2015 International ESA Conference in Sydney!

The Centre for Policy and Market Design (CPMD) welcomes you to the 2015 World Meetings of the Economic Science Association (ESA) on July 23-25, 2015.

Keynote lectures will be delivered by:

- [Lata Gangadharan](#) (Monash University)
“Gender and Leadership: Are Social Norms Important?”
- [Ryan Oprea](#) (University of California, Santa Barbara)
“Experiments in (Near) Continuous Time”
- [Jean-Robert Tyran](#) (University of Vienna)
“Is There a Dividend of Democracy? An Experimental Foray”

About CPMD

The Centre for Policy and Market Design at the University of Technology Sydney was established in July 2014. It is an innovative hub for research, teaching, networking, and practical advice. Members from various disciplines within the Business School combine their different backgrounds and expertise in a single centre to facilitate synergistic research collaborations, broaden the fields of research and expertise, and attract attention and funding from external organisations including businesses, policy makers, and governmental agencies.

For an overview of the research, policy advice at Centre for Policy and Market Design, please visit us at: www.cpmc.uts.edu.au

Program Overview

Wednesday, July 22, 2015	
9:00-17:40	CPMD Workshop on Market Design
Thursday, July 23, 2015	
9:00-17:10	CPMD Workshop on Market Design
17:30-19:30	ESA Welcome Reception and Registration (Level 3)
Friday, July 24, 2015	
8:30 – 9:30	Keynote I: Jean-Robert Tyran (CB08.03.005)
9:30 – 10:00	<i>Coffee Break</i>
10:00 – 11:20	Parallel Session 1
11:30 – 12:50	Parallel Session 2
12:50 – 14:20	Lunch/ Executive Meeting (CB08.04.002)
14:20 – 15:20	Keynote II: Ryan Oprea (CB08.03.005)
15:20 – 15:50	<i>Coffee Break</i>
15:50 – 17:10	Parallel Session 3
17:20 – 18:20	General Members Meeting (CB08.03.005)
Saturday, July 25, 2015	
8:30 – 9:30	Keynote III: Lata Gangadharan (CB08.03.005)
9:30 – 10:00	<i>Coffee Break</i>
10:00 – 11:20	Parallel Session 4
11:30 – 12:50	Parallel Session 5
12:50 – 14:30	Lunch /Mentoring Session Chaired by Yan Chen (CB08.04.002) <i>“Publishing experimental economics papers”</i>
14:30 – 15:50	Parallel Session 6
15:50 – 16:20	<i>Coffee Break</i>
16:20 – 17:40	Parallel Session 7

Conference

Venue

The conference will take place at the Chau Chak Wing Building which is located at [14-28 Ultimo Road, Ultimo](#) (see map on page 21).

Public transport by train, bus or tram is the most convenient way to get around Sydney. For information and timetables please visit: www.131500.com.au.

From the central station

Please take the Devonshire St walkway from Central Station followed by the Ultimo Pedestrian Network directly to the Chau Chak Wing Building.

From the airport (Kingsford Smith)

The Domestic terminal train station is located directly between T2 and T3 terminals and is accessible from within the terminals from the Arrivals level.

The International terminal train station is located at the northern end of the terminal and is accessible from the Arrivals level.

Airport Link is a fast and convenient way to reach the centre of Sydney. Trains run approximately every 10 minutes and the journey to the city takes only 13 minutes. The international and domestic rail stations link directly to the City Circle line, which means most city destinations are within a short walk of stations.

Parking: You can park in the City Market Parking lot at Paddy's Market. Please park in basement Levels 2 and 3. You can validate your parking ticket (prior to exiting) at the Security Desk in the UTS library during the hours of M-T 8-10, F 8-9, S 10-6 (for a reduced rate).

Registration Desk

The Registration Desk on Level 3 (see map on page 9) is open during the following hours.

Thursday: 17:00-19:30

Friday: 08:00-18:30

Saturday: 09:30-12:00

Helpline

In case you need support and cannot reach us via the Registration Desk, please use our helpline: 0400 358 880 (local), +61 400 358 880 (call from abroad).

Welcome Reception

On Thursday, July 23, a welcome reception will be offered on Level 3 of the Chau Chak Wing Building. The reception starts at 17:30.

Parallel Sessions

We have scheduled the parallel sessions for 80 minutes each. Since some sessions have 4 papers presenters are limited to a total of 20 minutes including discussion. In sessions with 3 presenters the fourth slot will not be used. There are no assigned discussants, but we recommend that presenters leave at least the final 5 minutes for audience questions and comments. The final presenter in each session will act as session chair and timekeeper.

Please bring your presentation in either a .pdf or a power point format and copy it to the shared PC through a USB stick.

Mentoring Session

A mentoring session organized by Yan Chen (University of Michigan) is scheduled on Saturday July 25 during lunch time in room CB08.04.002. Panelists include Tim Cason (Purdue University), Dan Houser (George Mason University) and Marie Claire Villeval (CNRS & GATE). The topic of the panel discussion is *"Publishing experimental economics papers"*.

Lunch and Coffee Breaks

Lunch and Coffee will be served on Level 3.

Internet Access

1. Click to connect to wireless connection name (SSID), e.g. ESA2015
2. Open a browser, type a website URL, pop-up window will appear asking username and password.

Enter Username: esa15

Enter Password: utsesa15!

ATMs

You will find an ATM in Building 5, Block B, Level 1 (CB05B.01).

The Hub shop at Haymarket (near the four large lecture theatres) has an ATM installed inside the coffee shop. The Hub is open Monday to Friday from 7:30am and closes at 6:30pm.

Smoking

Smoking is prohibited everywhere in all university buildings.

About Sydney

Public Transportation

Public transport by train, bus or tram is the most convenient way to get around Sydney. For information and timetables please visit: www.131500.com.au.

Taxi

Local taxis can be ordered at the participant's own expense by calling: 13 33 00.

What to see in Sydney

- *National Parks:* <http://www.nationalparks.nsw.gov.au/>
- *Beaches:* <http://www.sydney.com/things-to-do/beach-lifestyle>
- *Walks:* <http://www.sydney.com/things-to-do/nature-and-parks/walks>
- *Museums:* Located in Ultimo, the [Powerhouse Museum](#) is one of Australia's largest and most diverse museums. More than 250 interactive exhibits bring it to life with holographic images, touch screen computers, science experiments and virtual-reality space.
- The [Australian National Maritime Museum](#) in Darling Harbour, a distinctive indoor and outdoor attraction provides a great days entertainment for kids and parents alike. The museum also hosts an ever-changing programme of temporary exhibitions and a fleet of historic craft at its wharves.
- *Rocks Market:* Fridays and from 9am - 3pm at The Rocks Foodies Market it's all about good things you can eat and enjoy in the lovely Jack Munday Place.
- *The Rocks Market:* Open every Saturday and Sunday from 10am - 5pm year round
- *Aroma Festival:* 1- 31 July in the Rocks for Coffee lovers.
- *Theatre:* Please book through <http://www.ticketmaster.com.au/>
- *Whale Watching in Manly:* Whale watching season is May to November www.manlywhalewatching.com/
- *Hire a Bike:* Hire a Bike for a tour around Sydney, Bonza Bike tours <http://www.bonzabiketours.com/sydney/bike.php>
- Share Sydney <http://www.greenvillages.com.au/assets/Share-Sydney-low-res-final.pdf>

Restaurants

For the description and opening hours of many restaurants located nearby University of Technology Sydney, please visit:

- <http://www.urbanspoon.com/c/70/Sydney-restaurants.html>
- <http://www.agfg.com.au/guide/nsw/sydney/sydney-city-surrounds/sydney-city/listings/restaurants-dining/>

In particular, we recommend the following restaurants:

- **Chef's Gallery**
Regent Place G/F 501 George
Street Shop 12 (entry from Bathurst St)
Sydney NSW 2000 AUSTRALIA
T: 9267 8877
<http://chefsgallery.com/locations/>
- **Din Tai Fung**
World Square
Level 1, Shop 11.04
644 George Street
Sydney NSW 2000
T: 9264 6010
<https://www.dintaifung.com.au/>
- **Mamak**
15 Goulburn Street, Sydney
T: 9211 1668
<http://www.mamak.com.au/>

Woolworths

This grocery store is open from 7 am to 10 pm daily. It is located at 61-79 Quay Street, Haymarket.

Market City

It is located at 9-13 Hay Street, Haymarket.

There are plenty of shopping opportunities: gift shops, a supermarket, and other 'ready to go food'. It is very convenient as it is open til 7 most days however it is open til 8 pm on Thursdays.

Parallel Session Overview

Friday, July 24th

Room	Session 1 10:00-11:20	Session 2 11:30-12:50	Session 3 15:50-17:10
CB08.04.002	Other-regarding Preferences	Markets	Social Behavior
CB08.04.003	Auctions	Games	Applied Economics
3CB08.04.009	Decision Theory	Various	Games
CB08.04.010	Various	Social Behavior	Markets
CB08.04.011	Social Behavior and Decision Theory	Various	N/A

Saturday, July 25th

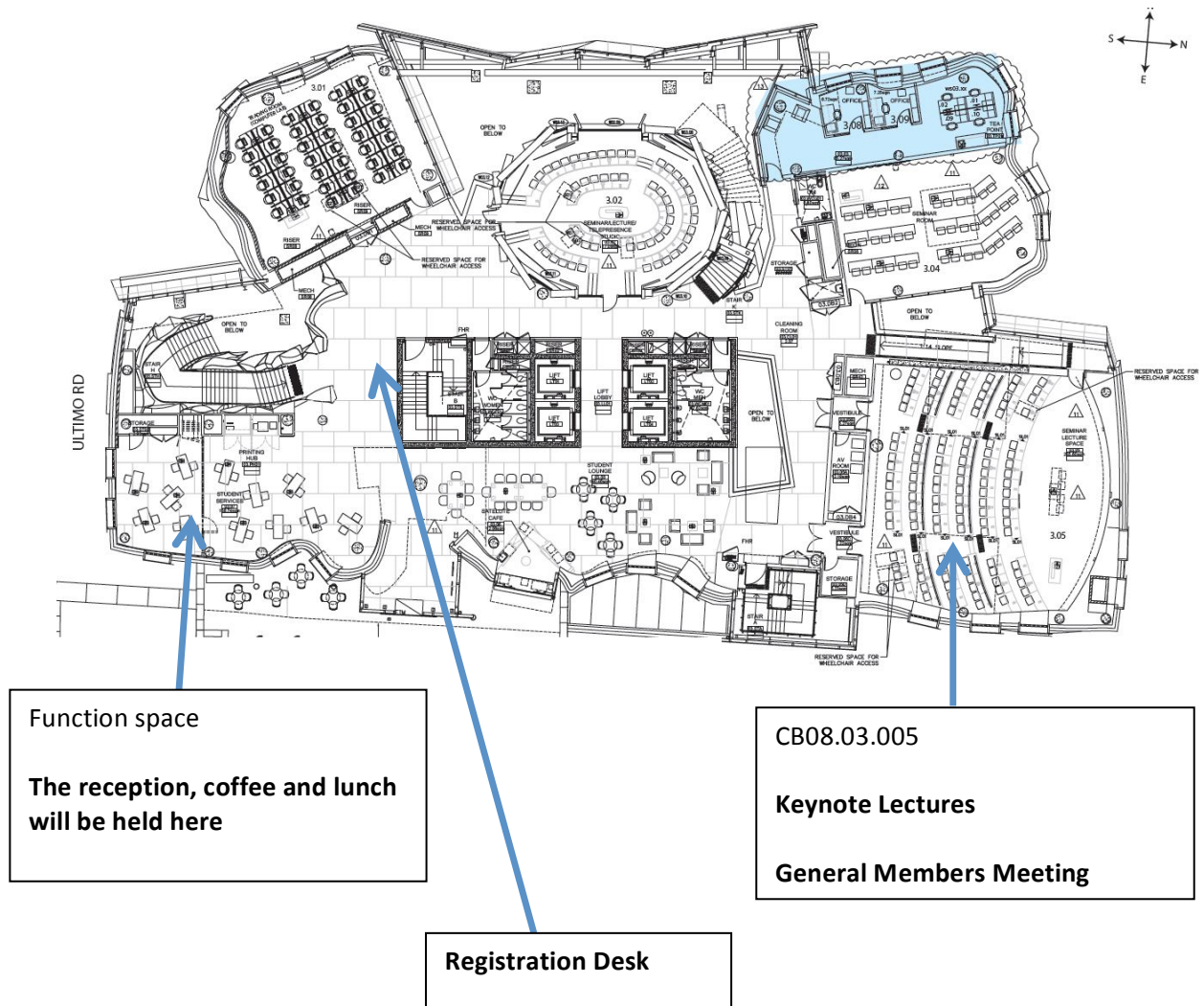
Room	Session 4 10:00-11:20	Session 5 11:30-12:50	Session 6 14:30-15:50	Session 7 16:20-17:40
CB08.04.002	Games	Games	Games	Charitable Giving
CB08.04.003	Applied Economics	Decision Theory	Preferences	Decision Theory
CB08.04.009	Decision Theory	Auctions	Psychology and Biology	Markets
CB08.04.010	Social Behavior and Games	Labor Market	Industrial Organization	Applied Economics
CB08.04.011	N/A	Games	Public Choice	N/A

Conference Rooms

The Chau Chak Wing Building.

All parallel sessions are held on level 4.

Level 3

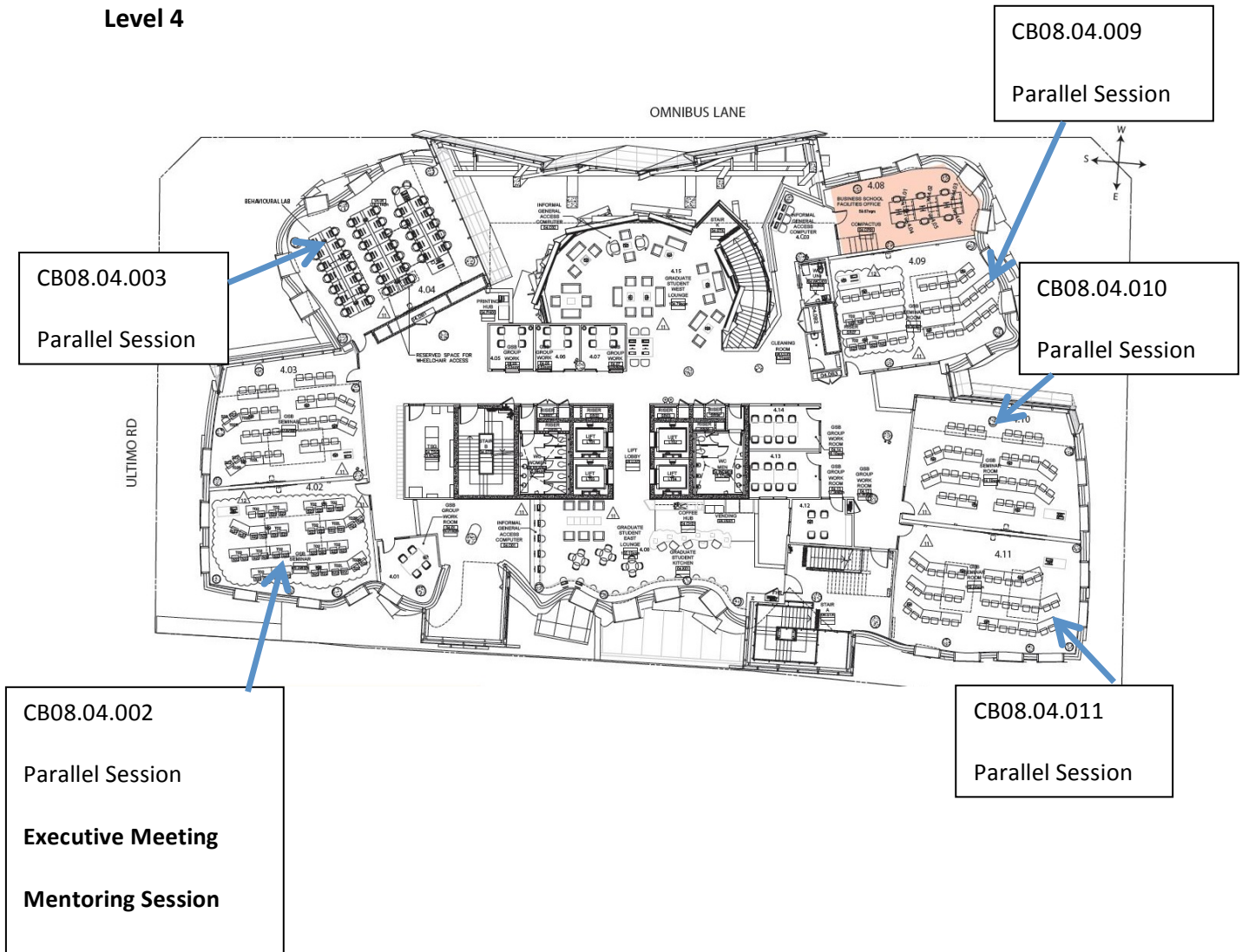


Conference Rooms

The Chau Chak Wing Building.

All parallel sessions are held on level 4.

Level 4



Friday, July 24th, 2015 - Parallel Session 1 (10:00-11:20)

Other-regarding Preferences	CB08.04.002
Xiaolan Yang	The Effect Of Anticipated Relationship On Other-Regarding Behavior In Ultimatum Game
Yi Yang	Strategic Thinking, Social Preferences And Empathy In Centipede Games: An Experiment
David Butler	Risky Choices With And Without Distributional Consequences: (When) Do We Care?
Aaron Nicholas	On The (Ir)Relevance Of Other-Regarding Preferences In Bilateral Interactions
Auctions	CB08.04.003
Rod Garratt	Auctions With Speculators: An Experimental Study
Marco Pagnozzi	Efficiency In Auctions With (Failed) Resale
Martin Bichler	Split-Award Procurement Auctions. On The Predictive Accuracy Of Bayesian Nash Equilibrium Models?
Erika Seki	An Experimental Study Of Bundling In Multi-Unit Auctions
Decision Theory	CB08.04.009
Yan Chen	Hunger And Economic Decisions: A Direct Test
Benoit Tarrow	How Do People Value Freedom Of Choice? An Experimental Test
Donata Bessey	Hierarchy And Decision-Making
Roy Chen	Group Formation And Performance
Various	CB08.04.010
Javier Gardeazabal	Are Multiple-Choice Tests Gender-Neutral?
Guillaume Beaurain	Do Affirmative Action Policies Help Reducing Gender Discrimination And Enhance Efficiency ? A New Experimental Evidence.
Arthur Schram	Status Anxiety Makes Women Underperform
Linda Kamas	Competing With Confidence: The Ticket To Labor Market Success For College-Educated Women
Social Behavior and Decision Theory	CB08.04.011
David Hall	Teaching Economics To Veterinary Students
Minhaj Mahmud	Natural Disaster And Risk Sharing Behaviour: Experimental Evidence From Bangladesh
Liang Choon Wang	The Long-Term Effects Of Genocide On Social Preferences And Risk: Evidence From Cambodia
Vera Te Velde	Beliefs-Based Altruism And Motivated Reasoning

Friday, July 24th, 2015 - Parallel Session 2 (11:30-12:50)

Markets	CB08.04.002
Yasufumi Gemma	Money Illusion Matters For Consumption-Saving Decision-Making: An Experimental Investigation
Wael Bousselmi	How Do Stock Markets React To (Un)Expected Fundamental Shocks? An Experiment
Sudeep Ghosh	Recognition Of Future News In Earnings And Price Bubbles In Experimental Asset Markets
Mikhail Anufriev	Fee Structure, Return Chasing And Mutual Fund Choice: An Experiment
Games	CB08.04.003
Jo Laban Peryman	Cultural Norms And Identity In Coordination Games
Ailin Leng	A Continuous Minimum Effort Game
Philip Grossman	Effective Leadership Under Different Information Regimes
Mana Komai	Leadership And Ethics: An Experimental Study
Various	CB08.04.009
Alexander Brown	Small Victories: Creating Intrinsic Motivation In Task Completion And Debt Repayment
Guy Mayraz	Framing Or Incentives? The Difference Between Binary Choice And Choices From Lists
Andrea Isoni	Nudge Awareness And The Effect Of Good And Bad Defaults
Sebastien Massoni	Insurance Behaviors Of Buyers And Sellers Facing Risky, Imprecise Or Conflictual Information
Social Behavior	CB08.04.010
Bjoern Bartling	Institutions And The Causal Effect Of Trust
Miguel Fonseca	The Power Of A Reference: Cheap Talk Among Trustors Increases Trust And Trustworthiness In The Trust Game
Tanya Rosenblat	Referral Experiments In Social Networks
Benoit Tarrow	Social Segregation And Trust: An Experiment In French Secondary School
Various	CB08.04.011
Walter Yuan	Moblab-- Teach Economics With Experiments And Data
Philippos Louis	Market Design with Big(ish) Data
Luke Lindsay	How To Organise A Conference: A Market Design Approach
Yang Yang	Is Ignorance Bliss?

Friday, July 24th, 2015 - Parallel Session 3 (15:50-17:10)

Social Behavior	CB08.04.002
Maria Espinosa	Solidarity And Information
Marie-Claire Villeval	Dishonesty In The Lab Predicts Dishonesty In The Field An Experiment In Public Transportations
Lana Friesen	Regulatory Performance Of Audit Tournaments And Compliance Observability
Marc Willinger	Embezzlement: Does Transparency Of Information Matter?
Applied Economics	CB08.04.003
Chau Nguyen	Whose Voice Matters? An Examination Of Gender Bias In Intra-Household Decision Making
Anke Leroux	Preferences Over Risky Aid
Tracy Liu	Household Consumption And Understanding On Pension Benefits: Evidence From A Field Experiment
Walter Theseira	Gamifying Energy Conservation Behaviours: Preliminary Results From A Mobile Phone App Trial
Games	CB08.04.009
Andrea Isoni	Focal Points And Payoff Information In Tacit Bargaining
Shanshan Huang	The Effect Of Offers And Counteroffers In Repeated Bilateral Negotiations
Zhicheng Xu	Coevolution Of Risk Preferences And Fairness Preferences: A Structural Panel Var Approach
Yola Engler	Driving A Hard Bargain Is A Balancing Act: The Importance Of Reciprocal Intentions In Bargaining
Markets	CB08.04.010
Marianne Lumeau	The Taste Of Others
Pablo Guillen	Truth-Telling In Matching Mechanism And The Manipulation Of Others
Yan Chen	School Choice With Information Acquisition And Provision
Binglin Gong	A New Design For License Plate Auction With Resale--Theory And Experimental Evidence

Saturday, July 25th, 2015 - Parallel Session 4 (10:00-11:20)

Games	CB08.04.002
Ai Takeuchi	Learning To Play The Dominated Strategy?: Experimental Analysis Of A Public Goods Game With Punishment
Christina Rott	Spokesperson - To Be Or Not To Be?
Olli Lappalainen	Promoting Cooperation Through Strategic Complementarity
Philippos Louis	On The Unidimensionality Of Opinions
Applied Economics	CB08.04.003
Jonas Fooker	Behavioral Effects Of Withholding Taxes
Yan Chen	Group Identity Promotes Altruistic Peer-To-Peer Lending
Martin Kocher	Goal-Setting, Reference-Dependence, And Work Effort In A Field Experiment
Tim Cason	Spatial Coordination In Agglomeration Bonus Schemes With Transaction Costs And Communication: An Experimental Study
Decision Theory	CB08.04.009
Anmol Ratan	Is Decision Regret Relevant For Auctions? A Reconsideration Of Anticipated Regret In First-Price Auctions
Peter Moffatt	Depth Of Reasoning Models With Rational Agents
Gordon Menzies	Estimating Information Thresholds With Sequential News
Carlos Oyarzun	Response Functions
Social Behavior and Games	CB08.04.010
Yaroslav Rosokha	Constructing Strategies In Indefinitely Repeated Prisoner'S Dilemma
Vai-Lam Mui	Group Play And The Strategy Method In The Repeated Noisy Prisoner's Dilemma
Andreas Staffeldt	Avatars As Peers At Work
Maximilian Hoyer	Stand By Your Man - The Role Of Shared History In Investment Decisions

Saturday, July 25th, 2015 - Parallel Session 5 (11:30-12:50)

Games	CB08.04.002
David Goldbaum	Emergent Coordination Among Competitors
David Savage	Confessional Trust Game
Fuhai Hong	An Economic Investigation Of Linguistic Differences
Suntak Kim	An Experimental Study On Proposal Power In Legislative Bargaining
Decision Theory	CB08.04.003
Songfa Zhong	Ellsberg Meets Allais: An Experimental Study Of Ambiguity Attitudes
Rajiv Sarin	A Model Of Satisficing
Ambroise Descamps	Sequential Sampling And Optimal Stopping Rule For Decision Under Risk
Auctions	CB08.04.009
Jun Zhang	Goodwill Can Hurt: A Theoretical And Experimental Investigation Of Return Policies In Auctions
Audrey Hu	Risk Preferences And Price Trends In Sequential Auctions: An Experimental Study
Stephane Robin	Information Disclosure In Common Value Repeated Auctions
Paul Pezanis-Christou	Structural Inferences From First-Price Auction Data: Field Vs Laboratory Approaches
Labor Market	CB08.04.010
Luke Boosey	Timing Of Discretionary Bonuses
Jose Gomez	Firing Threats And Monitoring In Virtual Organizations: An Experimental Analysis.
Tony So	Piece Rates, Salaries And Tournaments: Economic And Psychological Competition In A Real Effort Task
Katarina Dankova	Job Assignment, Transparency And Social Comparisons
Games	CB08.04.011
Jordi Brandts	Selection Into Competition And Advice From Men And Women
Tatsuyoshi Saijo	Negotiating With The Future
Louis Putterman	Costly Reporting And Deterrence Of Defection: On Experiment On Unincentivized Reputation Transmission
Erte Xiao	Optional Disclosure And Information Cascade: A Laboratory Experiment

Saturday, July 25th, 2015 - Parallel Session 6 (14:30-15:50)

Games	CB08.04.002
Ralph-C Bayer	Facing Man Or Machine: When Do Humans Reason Better?
Tom Wilkening	The Role Of Bounded Rationality And Imperfect Information In Subgame Perfect Implementation - An Empirical Investigation
John Wooders	Wimbledon Revisited
Matt Van Essen	King Of The Hill
Preferences	CB08.04.003
Lijia Wei	Self-Control And Social Discipline
Morten Lau	Do People Bundle Sequences Of Choices? An Experimental Investigation
Hirofumi Kurokawa	Interval Effect On Time Preference Elicited By The Convex Time Budget Method
Stephen Cheung	Eliciting Utility Curvature And Time Preference
Psychology and Biology	CB08.04.009
Daniel Houser	Acquired Impulse Control: An Experimental Analysis of Cheating Among Humans Intolerant to Alcohol
Guy Mayraz	The Emotional Consequences Of Inequality
Lei Mao	Image Reciprocity: Evidence From A Laboratory Experiment
Brit Grosskopf	The Effects Of Anger And Happiness On Pro-Social Behaviour
Industrial Organization	CB08.04.010
Kenan Kalayci	An Experimental Study Of Competition In Two-Sided Markets
Margaret Samahita	Pay-What-You-Want In Competition
Cathy Zhang	Competing Currencies In The Laboratory
Nick Feltovich	How Do Market Institutions Affect Prices? Initial Results From A Competitive Search Experiment
Public Choice	CB08.04.011
Ben Greiner	Democratic Punishment In Public Good Games With Perfect And Imperfect Observability
Klarita Gerxhani	Reflexive Agents And Institutional Change: An Experimental Case Of Inequality And (Democratic) Decision Making
Robert Veszteg	Public-Goods Games With Endogenous Institution-Formation: Experimental Evidence On The Effect Of The Voting Rule
Ananish Chaudhuri	Belief Heterogeneity Among Conditional Cooperators And The Decay In Contributions In Linear Public Goods Games: Experimental Evidence

Saturday, July 25th, 2015 - Parallel Session 7 (16:20-17:40)

Charitable Giving	CB08.04.002
Tomoharu Mori	The Effect Of Earned Income In The Trust Game: University Students Vs. The Elderly
Maros Servatka	Deadlines, Procrastination, And Inattention In Charitable Giving: A Field Experiment
Ann-Kathrin Koessler	Giving It Now Or Later: An Experiment On Pledging Charitable Donations
Catherine Eckel	Did The Ice Bucket Challenge Drain The Philanthropic Reservoir?: An Investigation Using A Real-Donation Lab Experiment
Decision Theory	CB08.04.003
Bjoern Bartling	Norms, Outcomes, And The Replacement Effect
Elias Khalil	Moral Capital And Moral Licensing
Myrna Wooders	Own Experience Bias, Prejudice And Discrimination
James Cox	Moral Costs And Rational Choice: Theory And Experimental Evidence
Markets	CB08.04.009
Le Zhang	Goal Setting In Tournament With Sabotage: Theory And Experimental Evidence
Andreas Leibbrandt	If One Price Is Good, Are Two Better? Experimental Evidence On Pricing And Customer Antagonism
Joseph Wang	Just Run A Sweepstake Designing Legal Incentive For Prediction Markets To Counter Manipulation
Lionel Page	An Experimental Analysis Of Information Acquisition In Prediction Markets
Applied Economics	CB08.04.010
Juliana Goncalves	The Older The Bolder: Does Relative Age Among Peers Influence Children'S Confidence And Risk Attitudes?
Andrew Reeson	Irreversible Investment Decisions Under Uncertainty
Adriana Breaban	Endogenous Participation In Experimental Asset Markets In The Presence Of Volatility Shifts

5

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Venues

A Conference Building

Reserved Hotels

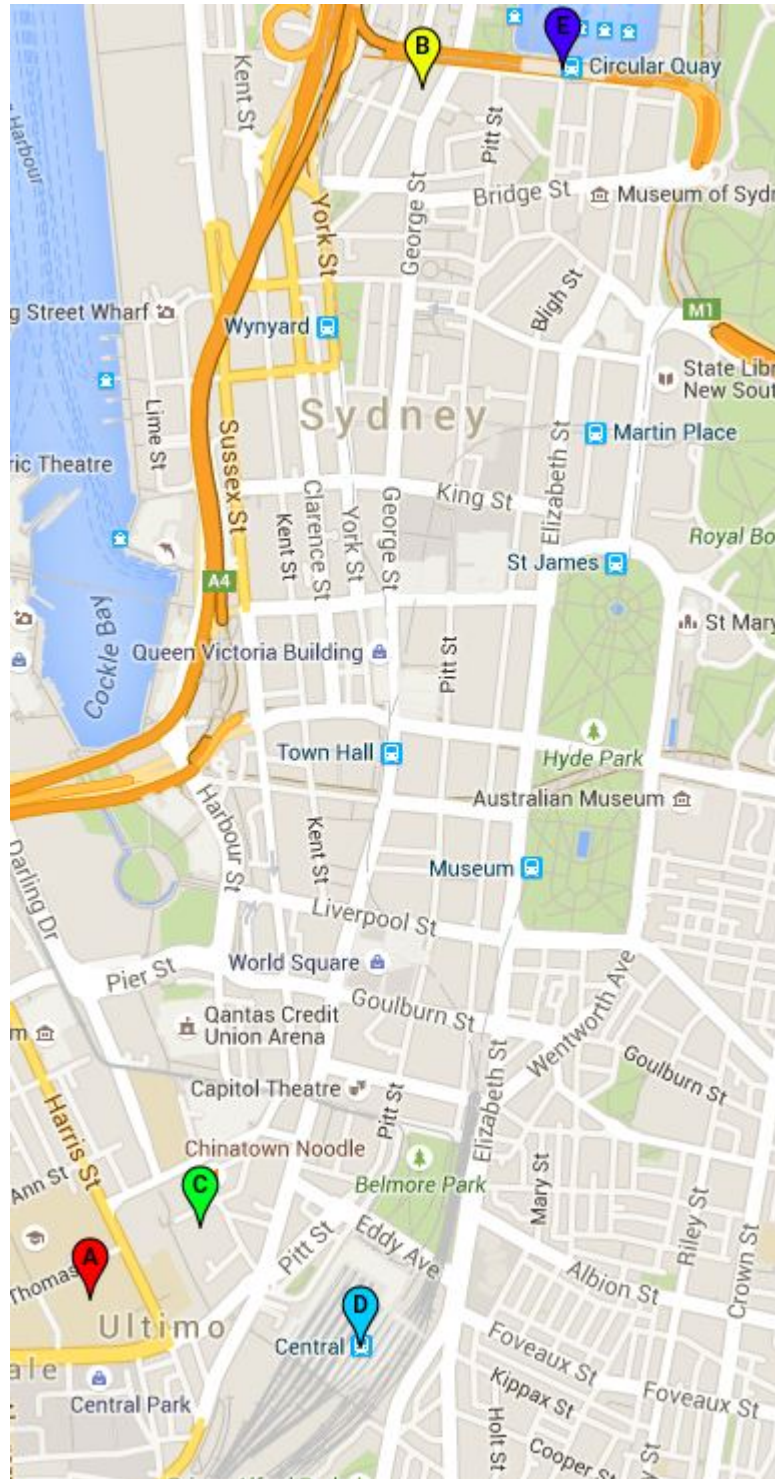
B Four Seasons

C Novotel Hotel

Stations

D Central Station

E Circular Quay Station



CONFERENCE ORGANIZERS

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